MINUTES of the General Meeting
of the Asbestos Textile Institute
held at the Barbizon-Plaza,
New York City, June 7, 1963.

PLAINTIFF'S
EXHIBIT
ATI 34

IN ATTENDANCE:

S. J. Peele, Jr., President
UNITED STATES RUBBER COMPANY

AMERICAN ASBESTOS TEXTILE CORP.
D. F. Quealy
W. Maaskant
J. W. Christenbury
J. L. Rainey

ASBESTOS CORPORATION, LTD.
G. F. Jenkins
J. A. D. Marcotte
A. C. Steele
P. E. LeClerc

BELL ASBESTOS MINES LIMITED
G. W. Smith

CAPE ASBESTOS COMPANY LTD.
A. J. Jerome

CASSIAR ASBESTOS CORP. LTD.
J. D. Christian
T. T. Tigert

H. K. PORTER COMPANY, INC.
J. T. Griffis
J. L. Mitchell

CADWALADER, WICKERSHAM & TAFT
G. D. Reycraft

JOHNS-MANVILLE CORP.
E. A. Schuman
W. C. Atkinson
J. L. Tucker
W. S. Hough

JOHNSON'S COMPANY LTD.
J. McCammon

LAKE ASBESTOS OF QUEBEC, LTD.
E. A. Ferrell

RAYBESTOS-MANHATTAN, INC.
J. A. Bettes, Jr.
J. A. Brown, Jr.
M. W. Oliver
R. B. Smith
L. C. Williams

TURNER BROTHERS ASBESTOS CO. Ltd.
W. M. Deckman

UNITED STATES RUBBER COMPANY
D. T. Austin, Jr.
D. S. Nichols

ASBESTOS TEXTILE INSTITUTE
M. C. Shaw

GUESTS:
Mr. Douglas Garland, Cape Asbestos Company
Mr. W. E. Clark, United States Rubber Co.
Mr. Chapin Hoskins, Trend Research, Inc.
Mr. V. C. McQuiddy, Jr., United States Rubber Co.
Mr. R. A. All, United States Rubber Co.

1. The meeting was called to order by President Peele with a brief address of welcome to all in attendance. Following these remarks each member was asked to stand and identify himself and his company affiliation.

2. The minutes of the last meeting were introduced for reading, however, since all members had received copies of these transactions, it was moved by J. A. Bettes, seconded by J. T. Griffis and unanimously agreed that the reading be omitted and that the minutes be accepted as circulated.

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3. The Treasurer's Report was presented by J. A. Brown, Treasurer. Following a review of the contents of this report it was moved by W. S. Hough, seconded by J. A. Bettes and unanimously agreed that the Treasurer's report be approved.

4. Mr. George D. Reycraft, Legal Counsel, was next called upon to address the meeting regarding any new legal considerations that might be of interest to the membership. Mr. Reycraft stated that two recent decisions of the Federal Trade Commission in the field of consignment selling make it important to review any such programs to avoid risk of antitrust law violation. The relationship of these cases to the Supreme Court's 1926 decision in the General Electric case was also discussed.

It was noted that William Orrick has succeeded Lee Loevinger as head of the Antitrust division, but it was anticipated that this would result in no change in Antitrust enforcement policy.

5. The next segment of this meeting was devoted to committee reports and at this time the chairman of each of the active committees addressed remarks covering the considerations and actions taken by the various committees in session on June 6.

a) The Air Hygiene and Manufacturing Committee report was presented by Chairman J. L. Mitchell. This committee, in addition to the regular meeting during the morning of June 6, also met with several members of the Board of Governors and other interested members of the Institute during the afternoon of June 6th for joint discussions related to the Public Health Service Survey and were addressed on that occasion by Dr. Lewis Cralley. A report on these sessions is included as a part of the overall report by Mr. Mitchell. The formal report of this committee is attached as a part of these minutes.

b) The Sales Promotion Committee report was presented by Chairman J. T. Griffis. Subjects covered were those discussed during the meeting of this committee held on June 6th and concerned: 1) The Handbook supply and current distribution, 2) the new exhibit placement, 3) considerations of a letter of inquiry received from Jaquays Mining Corp., Phoenix, Arizona, regarding the utilization of certain Arizona fibers by the textile industry and 4) the resolution of the Buy American Act problems raised at the last meeting. The formal report as presented is attached as a part of the minutes of this meeting.

c) The Fiber Committee report was presented by J. D. Christian. The fiber supply situation is not materially different than it has been for some time, there being adequate supplies of all grades available for immediate deliveries.

d) The Technical Committee report was presented by Chairman J. L. Tucker. This committee in session on June 6th considered 1) specification revisions and 2) new projects for Fellowship consideration. The formal report as presented is attached as a part of these minutes.

e) The Fiber Testing Committee report was presented by L. C. Williams for Mr. Barnett, Chairman. This committee in session on June 6th reviewed those test procedures that are under study in preparation for their inclusion in the Manual of Fiber Testing Methods as it is brought up to date. The formal report of this committee is attached as a part of these minutes.

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f) The Fellowship Report was presented by Dr. M. C. Shaw. Prior to this presentation President Peele reviewed recent action taken by the Board of Governors with regard to the discontinuance of the Fellowship activity. The Board, in meeting on June 6, took formal action terminating the services of the Fellow and ceasing maintenance of the laboratory at the Philadelphia College of Textiles and Science. These actions are to be completed by August 1, 1963. Regrets were expressed for the necessity of this action, however, certain conditions currently prevalent within the association made the move mandatory.

Following these remarks, the Fellowship report was presented, a copy of which is attached as a part of the minutes of this meeting.

6. President Peele next called upon Mr. W. S. Hough for a review of recent developments related to the Common Market and the influence of the activities within this group upon the world market and upon the manufacturers and exporters located in the United States. Mr. Hough has pursued this subject rather closely since its inception and is therefore well qualified to discuss the subject. In summary Mr. Hough stated:—

"Especially during the past three years the combine of the six European countries that make up the E.C.M. - France, West Germany, Italy, Belgium, The Netherlands and Luxembourg, have displayed the most phenominal success not even contemplated, in fostering economic stability and definite financial progress for their countries.

At first in 1961 and into 1962 our country was in a quandry as to the possible impact their combined lower tariff status would have on world trade.

Today we know that unless we cooperate on their terms we will find ourselves forced to cooperate as a self sufficient nation cooperating with minor countries on a marginal basis.

The important time came in February of this year at Brussels when DeGaulle of France showed the strength not only of France, but of Western Europe by denying Great Britian enterance into the European Common Market. This is an emerging Europe, now strong and gaining in power with a larger population stake than the U.S.A. or the U.K. or even Russia.

This was not only a pointed move toward Great Britian but a powerful retaliation toward the U.S.A., the chief ally of Great Britian.

The next important related action came just three weeks ago at Geneva when the European Common Market countries in session with our own tariff men under Herter, rejected our U. S. A. plan of across the board 50% reduction of tariffs and won their point that the U. S. A. would have to consider specific tariff reductions on those items that were of real importance and far out of line with higher tariff walls. These are the ground rules that will be followed when the European Economic Committee meets with the 44 nations that make up the General Agreement of Tariffs and Trade, when they meet in May 1964.

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Not only will there be an opportunity to establish an agreement with the European Common Market countries, but also Great Britian and Japan will be able to participate in trying to establish workable plans.

Such tariff studies and agreements will not only effect us directly in the Asbestos Textile industry by allowing or even encouraging foreign imports, but it will effect us in many ways as our U.S.A. tariff problems ebb and flow.

Basic American industry rise and fall is a great barometer of our position in the American industry economy, so as our nation is able to cooperate with or even out-play the apparent advantages of the European Common Market so will our success and destiny be directly effected by our degree of success in setting up a mutually acceptable program. It is too late to expect to have things entirely our way. Cooperation is our only hope of success."

7. In concluding the business portion of this meeting several matters old business were discussed.

a) It was announced that the four section exhibit would be coming back to the eastern part of the country after being on the west coast for nearly two years. Suggestions were solicited from the membership as to locations where this exhibit might be effectively displayed.

b) The Handbook supply is such that under present conditions, the quantity should be sufficient for nearly two years.

c) The American Society for Testing and Materials in meeting at Atlantic City during the Week of June 24th will consider the possibility of establishing a Fiber Division or Committee and the asbestos industry has been contacted regarding the advisability of including a section for asbestos fibers. Dr. Shaw and Mr. L. C. Williams will be in attendance at these meetings to ascertain how these discussions and any decisions reached will affect the Institute.

8. A special feature for this meeting was next introduced. President Peele introduced Mr. Chapin Hoskins, Institute for Trend Research, with the following remarks:--

"For more than 15 years the Textile Division of United States Rubber Company has made continuous use of the services of our next speaker, in anticipating and keeping track of cyclical changes that affect its business. Approximately once each month Mr. Clark and several of his staff meet with Mr. Hoskins, receive the latest reports concerning national business trends, textile trends, trends of sales and inventories of various yarns and fabrics, and various products of United States Rubber Company (such as Hose and Belting) for which textile products are supplied by the Textile Division. Decisions concerning sales and inventory and pricing policies are made during and after each meeting.

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The Institute for Trend Research is a non-profit organization in Hopkinton, New Hampshire, which was set up to carry on the scientific approach to business forecasting first developed by our speaker. He is Executive Director and Bill Clark is Chairman of the Trustees of The Institute.

Before giving his full time to this research, Mr. Hoskins was a business paper editor. At one time he edited Factory Magazine and later was Managing Editor of Forbes Magazine. He served on the executive committee of the National Conference of Business Paper Editors and was also Chairman of the New York Conference of Business Paper Editors. He also served as a director and member of the executive committee of the American Management Association."

Mr. Hoskins delivered an extremely interesting and timely message as he described a new practical method for measuring and anticipating cyclical and other trends within an industry. Trends in the forms of tables and charts related to volume of business, inventories and related marketing characteristics were presented to point out the validity of these new concepts as definitive devices that may be adapted to yield an understanding of past, present and future business conditions. Copies of the several tables and charts were distributed to those in attendance.

Following an extensive question and answer period, several members arose to express their appreciation for this excellent presentation.

9. At this time the meeting was adjourned for luncheon.

10. Following the luncheon, President Peele addressed the group with appropriate remarks in remembrance of the passing of two of our members during the past few months. Mr. Herbert Palm passed away on May 10, 1963 and Mr. Herbert Smith passed away on May 18, 1963. In recognition of these losses the membership paused in silence for a period.

At this time Mr. J. T. Griffis was introduced for the purpose of making an award. During the past year, Mr. J. A. D. Marcotte has retired as an active member of Asbestos Corporation Limited. In recognition of Mr. Marcotte's long and valued service to the Industry, the Asbestos Textile Institute through Mr. Griffis, and following appropriate remarks by him, presented an illuminating scroll to Mr. Marcotte which sets forth the appreciation of the membership for his many contributions to the Institute and the industry. Mr. Marcotte responded in his usual, graceful manner.

11. There being no further business to come before this session, the meeting was adjourned.

Myril C. Shaw,
Executive Director

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AIR HYGIENE & MANUFACTURING COMMITTEE
June 6, 1963

Attending:

Jerry Mitchell, Chairman	H. K. Porter Company, Inc.
D. T. Austin	U. S. Rubber Co.
J. L. Rainey	American Asbestos Textile Corp.
C. L. Sheckler	Johns-Manville Corporation
R. B. Smith	Raybestos-Manhattan, Inc.
Hans Walter	American Asbestos Textile Corp.

Institute Approved Dust Counting Method

The subcommittee headed by John Hawkins of Raybestos-Manhattan, after agreeing on a procedure, submitted the draft to the United States Public Health Service for review.

The comments of Howard E. Ayer, Senior Sanitary Engineer, Asst. Chief Engineering Section, Research and Technical Service Branch of this department, largely for more precise clairification were not received in time for action by the sub-committee.

This committee will mail to each member a copy of the draft together with the comments of Mr. Ayer in order that there will be adequate time for study before our next meeting for complete agreement by this committee and the procedure offered for adoption at that time.

The committee expressed sincere appreciation to John Hawkins and his committee for their excellent work and the care and time they have devoted to the project.

Monitoring Dust Concentrations

One member presented a folder from the Phoenix Precision Instrument Co. of Philadelphia, Pa., on an "Aerosol, Dust and Smoke Photomer" which sells at a much lower price than previous photo-electric dust counting devices which we have discussed.

Copies will be secured and mailed to each member company for study and possible discussion at our next meeting.

Asbestos Related Lung Cancer Study

The committee was advised that a Dr. Sellakoff will read at the next meeting of the American Medical Association in about 30 days a paper on a study he has made of about 1500 workers, largely in asbestos insulation applications, showing a very large incidence of lung cancer over normal expectancy.

How scientific this study has been in selecting the group and the full depth of the study remains to be determined, but admittedly it will be damaging to the industry.

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Dr. Lewis Cralley, Scientist Director, Assistant Chief of the Division Occupational Research and Training Facility, Public Health Service Department of Health, Education, and Welfare attended our afternoon session.

This session, an open forum for this committee and the Board of Governors, and other interested members was presided over by Dr. Cralley.

Dr. Cralley reported on his visit to England and the Continent. His visit to England was by far the most helpful.

He reported on the work of the Asbestos Research Council supported by Turner Brothers, British Belting and Cape Asbestos, including the animal research they sponsor at Cambridge and Reading Universities.

Dr. Cralley commented on the apparent strong performance in England for membrane type filters for dust collecting. Dr. Cralley's crew will also use this medium and make correlations with our present practices.

While the English do not count total particles as we do, but only fibers, Dr. Cralley reported for results the two methods are comparable. He felt the total count might be the most stringent control.

After Dr. Cralley's report he went into the program. It is expected environmental studies will be started in our plants early in the fall and physical examinations late in 1964. While the study will extend into asbestos friction materials, insulations, and asbestos-cement products, since the textile divisions offer the best sources for studies of the possible results of working in asbestos uncontaminated by other possible harmful inhalents the survey will be started in this branch of the industry.

Qeustions on procedures and practices were answered.

J. L. Mitchell, Chairman
Air Hygiene & Mfg. Committee

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