To Be Made Effective:
February 1, 1940

Executive Bulletin

41-701

General Headquarters
April 17, 1940

TO: All District Office Managers;
All Subsidiary Companies;
All Home Insulation Units;
All Factory Purchasing Agents;
1 copy each except Toronto which gets 10 copies and Manville & Waukegan which get 3 copies each.

• Denotes change

COST PRICES

MATERIAL: Respirators and Goggles.

• This bulletin cancels and supersedes Executive Bulletin #41-624 dated February 24, 1939.

Note: We have no standard equipment that will apply to all locations, accordingly we list below digest of prices from several sources.

VENDOR: Mine Safety Appliance Co.,
Pittsburgh, Pa.

• COST: Goggles - Price List CE-8-A - Lowest prices shown regardless of quantity ordered.
Respirators - Price Lists CR-3-A and CM-3-A - Quantity discounts shown apply on total number purchased on a single or individual order.

F.O.B.: Pittsburgh, Pa.

TERMS: 1% 10th prox., net 30.

VENDOR: Davis Emergency Equipment Co.,
55 Van Dam Street
New York, N. Y.

• COST: Dupor Respirators - $2.25 each less 10% regardless of quantity ordered.

• F.O.B.: New York, Chicago or Houston.

TERMS: 2% 10 days, net 30.

VENDOR: American Optical Co.,
70 West 40th St.,
New York, N.Y.

COST: Goggles - Lowest catalog prices regardless of quantities.

F.O.B.: Shipping Point.

TERMS: 2% 10 days - net 30.

CC: All officers; J.S.Crawford-2 copies; W.V.Harris; H.E.Richards-2 copies; G.W.Wils
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#2

VENDOR: Willson Products Inc.
Reading, Pa.

COST: Respirators & Goggles - Standard list price less 10%

F.O.B.: Shipping Point

TERMS: 2% 10th prox. - net 30 days.

VENDOR: Pulmosan Safety Equipment Corp.
176 Johnson St.,
Brooklyn, N.Y.

COST: Respirators - List price less 10% regardless of quantity.

F.O.B.: New York City except on shipments to Manville, N.J. which will be on a delivered basis.

• DURATION: Until further notice but not later than February 1, 1941.

D. H. LYONS, BUYER
GENERAL PURCHASING DEPT.

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