10-14-81
#29

Don S. Wright - Toledo

G. C. Stefango - Toledo

CONFIDENTIAL ACCESS

December 4, 1961

R. C. Ames - Dublin
W. F. Justice - Dublin
C. L. Kaiserman - Greenville
J. V. Moore - Toledo
R. F. Thurman - Greenville

Upon receipt of John Moore's wire and following our phone conversation last Friday I had an opportunity to discuss in detail the proposed change with Reyce Ames and Bill Justice.

The decision to discontinue the use of JM chrysotile asbestos was a result of a meeting by the IMI sales people. They feel it is necessary to take steps to reduce the chloride content of all Kaylo insulation to meet the demands of Dupont and Union Carbide. These customers are extremely important and have good sound reason for insisting upon material with a low chloride content. The chloride content of the JM chrysotile asbestos is considerably higher than the chloride content of the Lake Asbestos, however, we understand that currently our research people are again checking the chloride content of the Lake material.

Reyce feels that it is necessary to take this step but at the same time fully agrees with our desire to have dual sources. He understands that the material available from Philip Carey also has a low chloride content.

I told Reyce of our desire to handle this matter with the various people involved - - particularly JM - - and it is my intent to have John inform the JM asbestos people of this decision and at the same time I will notify Mr. Hinman with whom I previously talked at Lou Cassani's request and at that time promised him that I would let him know if any problem such as this were to arise.

I am sure that you will agree that this matter must be handled tactfully with JM and I can assure you that Reyce is completely behind us on the need for dual sources.

G. C. Stefango

GCS/jr

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CRMC-Motley1000-Subj-004552


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