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MINUTES
of
BOARD OF DIRECTORS MEETING
of the
NATIONAL INSULATION MANUFACTURERS ASSOCIATION
Biltmore Hotel New York, N. Y.
January 13, 1960

The meeting was called to order at 2:00 P. M. by Chairman E. H. Luchs with the following in attendance:

DIRECTORS

E. H. Luchs	Mundet Cork Corp.
Norman Barr (Proxy for R. R. Porter)	Keasbey & Mattison Company
R. E. Buckley	Pittsburgh Corning Corp.
F. T. Christenson (Proxy for Frank Christenson)	Refractory & Insulation Corp.
G. J. Christner	The Eagle-Picher Company
T. S. Clousing	M. H. Detrick Company
J. W. Cordrey (Proxy for J. C. Voiles)	Fibreboard Paper Products Co.
A. M. Ehret, Jr.	Baldwin-Ehret-Hill, Inc.
H. B. Hutton	The Ruberoid Company
J. B. Jobe	Johns-Manville Sales Corp.
E. T. Johnson	Union Asbestos & Rubber Co.
P. D. Kaley	Pittsburgh Plate Glass Co.
Ike Keith	Forty-Eight Insulations, Inc.
F. W. Muller	Gustin-Bacon Mfg. Company
H. T. Williams	Owens-Corning Fiberglas Corp.

OTHERS PRESENT

D. L. Hinmon	Johns-Manville Sales Corp.
L. A. Hoff	Johns-Manville Sales Corp.
M. I. Ruddock, Legal Counsel	Cadwalader, Wickersham & Taft
J. M. Barnhart	National Insulation Mfrs. Assn.

APPROVAL OF MINUTES

A motion was made, seconded and passed

> That the Minutes of the Board of Directors Meeting of September 9, 1959, as bulletined by the Association office be approved.

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TREASURER'S REPORT

The Association's Balance Sheet and Statement of Income and Expenditures as of December 31, 1959, were outlined by Mr. F. T. Christenson.

The Treasurer's Report is attached to these Minutes and made part thereof.

It was reported that the income for 1960 will be in the neighborhood of $82,000.00.

ELECTION OF BOARD MEMBER

Due to commitments within his company, Mr. R. A. McLaughlin resigned as a member of the Board of Directors and Vice President, and has asked that Mr. P. D. Kaley replace him on the Board of Directors.

A motion was made by Mr. F. W. Muller, seconded by Mr. T. S. Clousing and unanimously passed

> That Mr. P. D. Kaley be elected as his company's designated representative on the Board of Directors.

ELECTION OF VICE PRESIDENT & MEMBER OF EXECUTIVE COMMITTEE

Mr. J. B. Jobe reported that the Nominating Committee proposed the following names to serve as Vice President and Member of the Executive Committee to fill the vacancies in accordance with the NIMA By-Laws:

> Vice President - H. T. Williams
> Executive Committee Member - Ike Keith

There being no further nominations, a motion was made by Mr. A. M. Ehret, Jr. seconded by Mr. G. J. Christner and unanimously passed

> That the Vice President and Member of the Executive Committee as proposed by the Nominating Committee be elected.

SPECIAL COMMITTEE REPORT ON ESTABLISHMENT OF A SAFETY PROGRAM

Mr. J. B. Jobe reported that safety was a subject that was considered in conjunction with a Manufacturing Committee, and that basically a manufacturing program could be broken down into the following parts:

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SPECIAL COMMITTEE REPORT ON ESTABLISHMENT OF A SAFETY PROGRAM (cont'd.)

(a) Manufacturing Methods. It was the consensus of the group that the diversification of manufacturing methods within NIMA was great and that the feasibility of such a program would be impractical, therefore the subject should be tabled.

(b) Safety. It was the consensus of the group that the reporting of statistics relating to accident prevention was adequately covered by the program that many of NIMA members participate in with the National Mineral Wool Association, and therefore the subject should be tabled.

(c) Health. The feeling of the group on this aspect was that the industry could benefit from such a program. This subject will be studied further and a recommendation will be made at the next NIMA Board Meeting.

STATISTICAL REPORTING

It was reported that two letters had been received from members suggesting that benefit would be derived by reporting statistics on a geographical basis in addition to the statistics already received.

Discussion on the subject revealed that reporting on a state basis would be costly and impractical. However, reporting on a regional basis would appear to be feasible and will be investigated further. In this respect, Mr. Barnhart was asked to determine the individual company members regional sales boundaries in an attempt to see if there were five or six areas of the country that would be fairly common to the membership. This will be done by mailing maps to the members upon which they are to indicate the sales regions for which they would have figures available in the normal course of business.

The estimated cost of handling such an enlarged statistical reporting service will be secured from Price Waterhouse & Company

NIMA members were asked to look into their company costs in participating in such a program.

This subject will be discussed further at the NIMA Spring Meeting.

REVISION TO NIMA CONSTITUTION

Mr. H. T. Williams reported that the Committee had met and discussed the expansion of the membership categories in the NIMA Constitution to include the foamed plastic manufacturers. Because of the fact that foamed plastic was a different product than those presently included in the Association with different problems, it was recommended that no change be made in the Constitution at this time. Following discussion it was the consensus that the

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