UNION CARBIDE CORPORATION
Chemicals and Plastics Operations Division
270 Park Avenue, Ne

To: Mr. F. D. Dexter
Chemicals and Plastics
29th Floor

August 13, 1969

cc: See attached distribution

Asbestos Sales Report
July, 1969

July sales of asbestos products were as follows:

	July 1969			Year to Date		
	M #	M $	% Plan	M #	M $	% Plan
Domestic	2,407	96	41	17,284	758	50
Export	95	8	50	2,018	154	136
Total	2,502	104	41	19,302	912	55

Sales by product type were as follows:

PLAINTIFF'S EXHIBIT
Union Carbide 143

Domestic Sales

	July 1969		Year to Date	
	M #	M $	M #	M $
Paper Additives				
High Purity	500	27	3,948	218
T-135	55	9	583	90
Total	555	36	4,531	308
Flooring				
SG-100	1,200	30	7,556	189
SG-144	--	--	560	16
Total	1,200	30	8,116	205
Tape Joint Adhesives				
SG-130	80	3	360	11
SG-210	97	5	669	32
T-135	--	-	32	4
Total	177	8	1,061	47
Oil Well Drilling				
Visbestos	377	11	1,433	43
Super Visbestos	25	1	675	25
Total	402	12	2,108	68
Resin Grade	73	10	1,468	130
Domestic Total	2,407	96	17,284	758

Export Sales

	July 1969		Year to Date	
	M #	M $	M #	M $
T-135	45	6	45	6
High Purity	50	2	1,793	103
Resin-Grade	--	-	180	45
Total	95	8	2,018	154

Domestic sales were up somewhat from June's low but only 41% of plan. The total domestic business is now at 50% plan through July.

Export sales are still above plan for the year to date and are expected to continue when heavy July shipments are credited in August.

Flooring sales rebounded to 30M in July against a YTD monthly average of 26M.

The poor performers this month were T-135 and Resin-Grade.

A brighter outlook exists for T-135 with the addition of S. D. Warren and Westvaco as new customers. Westvaco has ordered 120M lbs. for August shipment. In addition, August should see a number of new mill trials- a result of the selling effort in the last six months.

The rubber industry has shown considerable interest in RG-144 and T-135 for shoe sale and heel applications. This new market offers a major opportunity and it is being followed assiduously.

N. J. Setter

NJS/jr

Attachment