UC 149 2

UNION CARBIDE **INTERNAL CORRESPONDENCE**

MINING AND METALS DIVISION • P O BOX 579 NIAGARA FALLS NEW YORK 14302

To (Name) Mr. J. W. Rawlings
Division Mining & Metals
Location New York, New York

Date February 7, 1972

Originating Dept. CALIDRIA Asbestos - Marketin
Research and Development Department

Answering letter date

Copy to

Subject Degussa

The following comments are for your consideration in answering Degussa's letter dated 1-27-72.

R 1 - Degussa did not discredit the activities of UCC but they did discredit A-14 and A-28. This impedes the progress of another UCC distributor for moving the same products under different names.

R 2 - Degussa should also advise their U.S., Japan, and other representatives not to discredit our products. Dr. Fratzscher made a tie between A-28 and RG-244 when he "Discredited" both of them in Japan.

R 3 - Asbestos is proven to be harmful only when TLV's are exceeded for 10-30 years.

General- A list of customers "in due time" is not adequate - our new distributor (W. R. Grace) needs them now so they can squelch Degussa's comments.

If they became so concerned late in 1971 why didn't they request our assistance and/or advise us of their intentions before taking customer action?

It is not a proven fact that asbestos dust causes cancer when regulations are observed.

Their customers are not forced to reformulate because the products are now available from Grace as SX-14 and SX-28.

John L. Myers

/cvb

PLAINTIFF'S EXHIBIT
Union Carbide 196

FEB 8 1972