PLAINTIFF'S EXHIBIT
Union Carbide 236

: for T. P. Norris
W. C. Thurber
J. E. Walsh
KC-File ✓
NF-File
H. B. Rhodes
B. L. Ingalls

Calidria asbestos

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

End Use: Phenolic Adhesive

R. E. Byrne, Jr. &
By T. P. Norris

Date 5/16/73

Full Name	Georgia-Pacific	Interviewed	
Address	1975 Watkins Road Columbus, Ohio 43207 (614) 491-9100	Pete Herault	
Mfrs. of			

OBJECTIVE

Introductory call.

DISCUSSION

Georgia-Pacific has developed and patented a resorcinol glue, GP-117 Resi-Lam, used for laminating wooden beams, trusses, etc. They feel it has very large potential. It is a two-part system containing about 3-4% RG-244. It is machine applied (curtain coated) and 244 contributes to flow control and initial tack. The likely production areas for this product and contact at each location are as follows:

1. Lufkin, Texas - Sid Gholson, Area Manager
2. Coos Bay, Oregon - Don Koppa, Lab Manager
3. Albany, Oregon - Joe Dede, Lab Manager
4. Crossett, Arkansas - J. C. Gunnels, Lab Manager
5. Columbus, Ohio - P. Herault, Lab Manager

All of these locations should be actively pursued and all of the people listed are aware of this product. A copy of their disclosure of this product and its application is attached.

Pete Herault waxed poetic on the virtues of 244 in this application and, in fact, said it is the only thixotrope which they have found to give the desired combination of effects. However, he did say that they are interested in finding a lower cost material if possible. Should his estimates for large-

scale use develop, they would prefer our providing RG-244 in plain, unmarked bags. We said that this would be feasible at present only in CL quantities from King City. However, we did say that we would be willing to try to work out an amenable solution as soon as they can provide accurate usage figures. We also said we might package in their bags at sufficiently large volumes.

We left a MSD sheet, OSHA regulation and an asbestos fact sheet and agreed to send Pete a copy of "The Safe Use of RG-244."

We should be calling not only at the above listed G-P installations but other related accounts such as Forest Service Labs, Weyerhauer and wherever similar application seem to exist even though the applications may not be identical. Some of these other applications, for example, seem to involve different concepts such as gap filling capabilities and instant bonding. The G-P application, on the other hand, is largely a hairline glue joint and some short time in a high-pressure press. The times involved. however, are minutes rather than hours.

Typed 5/18/73
cjb