REPORT OF CALL

CC for
C. Thurber, NYC
E. Byrne
H. B. Rhodes
KC-Files
NF-Files

F. H. Lorrison

PLAINTIFF'S EXHIBIT
Union Carbide 266

UNION CARBIDE CORPORATION

P.O. Box 579 Niagara Falls, N.Y. 14302

By T. P. Norris

Date 10-19-73

File

MARKETING INTELLIGENCE REPORT

Full Name HARWICK CHEMICAL CORP. Address Akron, Ohio Mfrs. of DISTRIBUTOR	Interviewed H. G. (Duke) Gercke, Tech, Rep.

In a telephone conversation today with Duke we discussed his progress with our asbestos in and around Detroit, Mich. One of his accounts Duralastic Products Co., a leading supplier of reinforced thermoset and thermoplastic parts to the automotive, electrical & appliance industries, had purchased a C/L of Wollastonite from Harwick to replace the Canadian grades of asbestos in their pre-mix. The car was delivered in late summer when the temperature & humidity were high. When Duralastic started to use the Wollastonite the employees developed a skin sensitivity to the extent that they could not use the material and Harwick ended up taking the car back. The Wollastonite was replaced with clay. This skin sensitivity problem was also made known to the Ford Motor Co., as Duralastic supplies Ford with some parts. As you may remember, Ford Motor Co., was successful in replacing asbestos with Wollastonite in their pre-mix, and was going to turn in that direction when and if the asbestos regs. became a major problem.

The status at Ford re; asbestos & Wollastonite is now cloudy. This week I talked to Roger L. Wabeke, Chief Industrial Hygenist, and indicated to him that the results of our counting their dust samples sent to E. J. Kleber, were encourging. Wabeke indicated our counts were 2-3 times lower as that reported from their outside dust count source. He had not sent this report to the Sheldon Road Plant, but said that when he did he would acknowledge our cooperation. Also this week I talked to Dr. Bauer of their Sheldon Road Plant, told him about the results of the dust counts, Wabeke's favorable reaction in that they were 2-3 times lower than the outside counting source, and that something obviously was in error. He seemed overjoyed at this information, perhaps because he knows of the skin sensitivity problem with Wollastonite and that this could probably preclude their replacing asbestos with this product.

REPORT OF CALL

Co for

UNION CARBIDE CORPORATION

P.O. Box 579 Niagara Falls, N.Y. 14302

By _____

Date _____

PAGE 2

CON'T.

Full Name HARWICK CHEMICAL CORP. Address Mfrs. of	Interviewed

I offered both Wabeke and Dr. Bauer our assistance in either taking dust counts or again counting those from their outside source.