REPORT OF CALL

PLAINTIFF'S EXHIBIT
Union Carbide 274

for T. P. Norris - Chicago
H. B. Rhodes - Niagara Falls
W. C. Thurber - NY 38
KC Files
NF Files

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 3/6/74

Full Name	Roach Paint Company	Interviewed	
Address	Dallas, Texas	Jerry Simmons - Chemist	
Mfrs. of	Trade Paints, Joint Cements & Sprays		

Call made on carload customer of SG-210. Nothing has been done since the last call here re evaluating 210 in their spray formulations and we remain in their redi-mix joint cement only. Five carloads of 210 in '74 still looks realistic despite the raw material shortages which was Simmons' reason for not having the time to look at 210 in sprays. With TiO_2 and thickener being short, mentioned the possibility of using 210 to stretch their titanium 10% and the thickener by 25%. This seems like a real interesting concept to Simmons and will probably get more priority than looking at the 210 sprays. EPA was in Simmons advised and after a plant inspection, the only comment re asbestos was that it might be a good idea to cover the pallets with plastic. Missed an opportunity here to discuss our shrink wrapping as it just comes to mind now as I write this report. Simmons thought the EPA inspection was the result of a wave of newspaper and TV publicity concerning the Pitt Corning, Tyler, Texas plant. Explained the black eye story as best I knew it and we then went on to our most likely possible price increase on 210 on April 1. No outward negative reactions resulted as I carefully watched his "non-verbal audibles."

JW Continue to follow with Simmons on next trip evaluating 210 in sprays and his results with 210 as a TiO_2 thickener stretcher.

JEW/cs
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