REPORT OF CALL

: T. P. Norris - Chicago
B. Rhodes - Niagara Falls
... C. Thurber - NY 38
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Calidria ASBESTOS

PLAINTIFF'S EXHIBIT
Union Carbide 290

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

Jones

By J. E. Walsh

Date 6/26/74

Full Name Jones Blair Paint Company 2727 Empire Central Address Dallas, Texas Mfrs. of Protective Coatings	Interviewed Richard Goman, Technical Director

Call made to determine any potential Calidria sales at this large paint company.

Goman opened our discussion by informing me that Jones Blair had completely eliminated asbestos from all of their products. Asked how they had gotten around not u - it in their muds and sprays, and Goman advised that they no longer make them, b ave them privately packaged outside with their label. Found out later in the day that the private packager was Proko. Discussed our resin grade series and determined that they use both Brand x and y in various formulas. I was a little surprised when Goman asked for a sample of 244 to look at in their lab after his comments on how they had eliminated asbestos from their formulas. A 244 brochure was left with him, and a sample is in the mail to him. Goman advised that I shouldn't get my hopes up too high as we really have to have some outstanding improvements over silica before they would consider switching because of the health aspect. After he lab tests the sample he will let me know how we look, and if they want to proceed down the road to overcome the health question within the company.

Phone Goman around 8-20 for his test results.



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UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 5/30/74

Full Name Holman Construction Company	Interviewed
Address Anderson, South Carolina	John Holman, President
Mfrs. of Synthetic wood	

Call made on SG-130 prospect for synthetic lumber.

Having just talked with Karpic at OCF, this call was made to get Holman's side of the story to see if things jibed. Holman confirmed most of the points of my talk with Karpic, including the phenolic deterioration problem, and I advised him that I would have some one in contact with Karpic just as soon as possible.

According to Holman, OCF has worked up a formal presentation on the project which they are now in the process of delivering to the paper companies mentioned in my OCF report of call. OCF is enthused enough about the project to offer a $10MM committent for a new plant which they will set up on a turn key basis but would rather not have as an OCF division. Their interest is glass sales only, and they estimate a five year payout on a plant this size. Legally, Holman or the new plant operator, couldn't be restricted from buying glass from OCF only, so the financial and technical package OCF is trying to sell would insure their glass sales. Holman again confirmed that we have no asbestos friends at Granville because of toxicology, but he is committed to keeping asbestos in the product, and we shouldn't worry. He also mentioned that glass could be substituted for if necessary, as he had tried both sugar cane and aluminum and they both worked. Karpic and Holman now both work on the project in Anderson, independently of Granville. Every couple of months they and the Granville people get together and compare notes.

Call again on next stop in Anderson.