380

REPORT OF CALL

PLAINTIFF'S EXHIBIT
Union Carbide–380

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UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 7/9/74

Full Name	National Gypsum Company	Interviewed	
Address	Westwego, La.	Wilson McInroy, Plant Manager	
Mfrs. of	Tape joint muds		

Call made on regular carload user of SG-210.

Mac advised that they presently have a carload order in for late July shipment, and his mud business continues to hold at a steady, although slightly increased, level over last year. They are operating now on a two shift 5 day a week basis and have seen a slight perk-up in orders in the last three weeks. National has a substantial price increase on board going into effect 7-15, and part of this perk-up could be related to the board increase as contractors load up on materials before the increase. National has removed asbestos from all their textured ceiling and wall sprays and also their dry mix joint cements. They also have an asbestos-less redi-mix mud, Mac advised, which they supply to contractors in Minnesota. Their R & D people are in the final test stages now, looking at the aging results on an improved asbestos-less redi-mix mud that they could go to if the need arises. Neither the Minnesota formula or the improved version are as good a quality as their 210 mud now, according to Mac, and he doubts that National will switch over to it just for the publicity value of being the first to come out with an asbestos-less redi-mix mud. There are no plans at present to switch to the formula and Mac feels that it was developed to keep on the back burner should the legal and health problems with asbestos become too much for them to live with, in which event they would then have an alternative to go to.