CUSTOMER CALL REPORT

C DMER & LOCATION Koppers Company - Irving, Texas INDUSTRY CLASSIFICATION Coatings

SALESMAN Jack E. Walsh REGION Southern DATE OF CALL 9-26-78

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Dust Count Report
- ☒ Health & OSHA Information Blue Book
- ☐ Other, specify below

PERSONS INTERVIEWED: Mike Kellogg - Chemist
Ken Johnston - Purchasing Agent
Carl Levisure - Plant Manager

CALL OBJECTIVE: Call made with Ross Frank and Wayland Dunlap of D & F Distributing on small RG-144 customer.

RESULTS OF CALL:

Wayland is a Koppers alumnus when this plant was operated by Andrew Brown. Both men have excellent rapport with the people here and should be a great asset in expanding our CALIDRIA sales. We are presently used only in the epoxy traffic marker adhesive they make, but other growth is available to us which Ross will pursue. Discussed 244 as an X replacement in their epoxy mastic formula and Ross will drop off a sample for Kellogg to evaluate with Levisure's approval. 7R05 from Carey is also used and 144 was recommended as a replacement for it, being as it was a raw material they were already using. The impression I got was that Koppers would make both 244 and 144 work as replacements due to the close personal relationships here and Ross will follow up to insure that it comes to pass. Discussed the toxicology subject and gave Kellogg a copy of our blue book to peruse, but it shouldn't be a problem here as they monitor every six months and give physicals.

FOLLOW-UP ACTION REQUIRED:

PLAINTIFF'S EXHIBIT
Union Carbide 466

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