PLAINTIFF'S EXHIBIT
Union Carbide 519

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION 3M Company St. Paul, MN

INDUSTRY CLASSIFICATION Pavement Markings

SALESMAN Edward J. Kleber REGION Midwest DATE OF CALL 8/30/79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED:

Bob Stephans - Chemical Purchasing
John Ethen - Development Engineer
David Jones - Supv. Pavement Lab.

CALL OBJECTIVE:

Respond to customer inquiry for "asbestos-free" RG-144

RESULTS OF CALL:

We are in very real danger of losing the RG-100 business at Colonial Rubber. 3M is worried about two areas, the incorporation of asbestos at Colonial and the potential for fiber release on the highway. Of these two the dustiness of the Colonial plant is of far greater concern, mainly because they have so little control over that situation. Another factor is that there have been some labor problems at Colonial and 3M wants none of that.

They would like to find a suitable asbestos substitute, but they would accept an asbestos product in a non-dusty form. We discussed oil-wetted pellets, paste form and bulk handling, and although they liked the idea of the paste, it is impractical for their application since they use only a small amount of liquid. The wetted pellets might have some value, but only if the counts are extraordinarily low (below 0.1 fiber/cc). They would have to be wetted with a chlorinated paraffin such as Chloroway-40.

FOLLOW-UP ACTION REQUIRED:

REB - Please call 3M and see if you can get specifics on a way to cut the dust.

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dal 9/5/79