METALS DIVISION - CALIDRIA ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Harrisons & Crosfield (Canada) Ltd.
100 Alexis Nihon Blvd.
St. Laurent, Quebec, CANADA

INDUSTRY CLASSIFICATION: Distributor

SALESMAN: Gordon L. Dickson & R. E. Byrne, Jr.

REGION: Eastern

DATE OF CALL: 3/12/80

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☒ Other, specify below

PLAINTIFF'S EXHIBIT
Union Carbide 549

PERSONS INTERVIEWED: Claude Lambert - Sales Representative

CALL OBJECTIVE: Joint calls on "Calidria" customers.

RESULTS OF CALL:

1. Morvan, Boucherville, Quebec — Pierre Morvan - Plant Manager

Morvan is Claude's biggest RG-244 customer, using it in primarily in polyester patching compounds for autos and boats. Went over the whole "Calidria" story, especially the health aspects, and Pierre appeared satisfied that he did not have any problems that he could not handle. One customer, C.P. Air, who uses their compound on airplanes, has requested an asbestos free product but, as they are a very small user, he is not unduly concerned about it. Requested our RG-244 blue booklet and a sample kit of UCC silicone deformers which R. E. Byrne will send to Claude.

2. Duochem, Boucherville, Quebec — Tom Davies, Chemist

Duochem's main products are coatings and adhesives. Presently buying small amounts of RG-244. Bob reviewed the advantages of it versus pyrogenic silica and it appeared to arouse considerable interest from Tom. Promised to do some lab work on several of the larger selling products in order to ascertain if it indeed works as well as we said that it did. Claude will stay in close contact as he feels that they represent a good potential for him.

FOLLOW-UP ACTION REQUIRED:

Send Claude RG-244 Health Brochure, silicone samples and RG-144 & 244 literature for them.

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