PLAINTIFF'S EXHIBIT
Union Carbide 601

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: ARMSTRONG CORK
SOUTH GATE, CA

INDUSTRY CLASSIFICATION: FLOOR TILE

SALESMAN: T. P. NORRIS REGION: WESTERN DATE OF CALL: TELEPHONE 11/24/81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PRODUCT DISCUSSED: Asbestos

PERSONS INTERVIEWED: Earl Evans, Chief Chemist

CALL OBJECTIVE:

To determine future interest of bagging SG-130 in P.E. bags.

RESULTS OF CALL:

1978 was the last year we shipped to this location. Internal problems in handling our pellets was the major problem and we were not set up to bag open fiber in P. E. bags. At present, with some progress being made in locating a source of breathable P.E. bags, it was assumed that they would be receptive to this concept. However, Earl advises they have no interest in this type of bag as they have just about completed the switch to an asbestos-free formulation. Purchases of asbestos from Canada are down dramatically and he advised it is just a question of time before they will be totally asbestos free!

FOLLOW-UP ACTION REQUIRED:

X
COPIES TO: GML:REB:JEW:GLD:NF-FILE:KC-FILE NF PERMANENT FILE ⊢⊣

Calidria ASBESTOS

UNION CARBIDE CORPORATION · METALS DIVISION · P. O. BOX 579 · NIAGARA FALLS, N.Y. 14302 · TEL: 716-278-3376

March 21, 1978

Mr. E. R. Evans, Jr.
Armstrong Cork Company
5037 Patata Street
South Gate, CA 90280

Dear Earl:

Enclosed is a completed form for specification #105146 which you requested in your letter to J. L. Myers dated March 17, 1978. Also enclosed are two (2) copies of the Material Safety Data Sheet for "Calidria" asbestos which supplements the information you requested.

Please let us know if you require any additional information.

Very truly yours,

Robert E. Byrne, Jr.
Assistant Marketing Manager

REB:dal
Enclosures

CC: J. L. Myers
T. P. Norris

SUPPLIERS' INFORMATION FOR PURCHASE SPECIFICATION, STORAGE, AND SAFETY

I. Supplier: UNION CARBIDE CORPORATION Date: 3-16-78

II. Supplier Trade Name: PELLETIZED ASBESTOS, STD. GRADE #103

III. Armstrong Cork Co. Specification No. 105146

IV. Nature of Material:

1. Chemical Nature of Material Magnesium silicate

2. Physical Form Pelletized fibrous solid

V. Supplier's Specifications: (** If Methods are not published, but are internal, please attach copies.

	Property Measured	Range	Test Method **
1.			
2.			
3.			
4.			
5.			

VI. *Supplier's Typical Analysis

	Property Measured	Average	Range
1.	Moisture, % by wt.	2.0	3.0 - 1.5
2.	Magnetite	1.7	2.0 - 1.3
3.	Dry screen, +9 mesh	70% Retained	minimum
4.			
5.			

*Based on accumulated data on lots shipped.

VII. Point of Manufacture King City, CA

VIII. Freezing Point ---- Boiling Point ---- Specific Gravity 2.5

Weight/gallon 44#/ft.^{3} Coefficient of Expansion ----

IX. Does material change with age. If so, describe nature of change and in what period of time expected change occurs.

Storage Recommendations:

No change.
Protect from mech. damage & water.

Form 40711 3-73 | Page 1

Armstrong
CORK COMPANY

FILE

pls handle
3/20/78

5037 PATATA STREET
SOUTH GATE, CALIF. 90280

March 17, 1978

John L. Myers, Marketing Manager
Mining & Metals Division
Union Carbide Corporation
P.O. Box 579
Niagara Falls, NY 14302

Dear John:

Armstrong Cork Company Specification #105146 has been assigned to the SG #103 Pelletized Asbestos Product which we have commenced purchasing from your company. To expedite our preparing a formal purchase specification for your product, would you send us information on the physical and chemical properties of your SG #103 Pellets? The attached form is provided for your convenience.

Enjoyed seeing you again this past Tuesday. We appreciate your helping us when we were no longer able to purchase from Atlas, and I hope that you will be able to continue to help supply our needs.

Sincerely yours,

E. R. Evans, Jr.
Chief Chemist

MW

T. P. Norris, Sales Manager
Union Carbide
100 Oceangate
Long Beach

RECEIVED
MAR 20 1978
UCC-CALIDRIA
NIAGARA FALLS, N.Y.

From The Desk Of
HARRY RHODES

Dear Tom:

Here's the stuff for Armstrong Cork. I don't know who Earl is so it's better for you to transmit.

H. B. R.

UNION CARBIDE "CALIDRIA" ASBESTOS

REQUEST FOR SUPPLIER'S INFORMATION ON HAZARDOUS RAW MATERIAL

Armstrong Specification No. 105146

Using Plant South Gate

Date 3-13-78

I. SUPPLIER: Union Carbide Corporation

II. SUPPLIER TRADE NAME: Calidria Asbestos, Standard Grade #103

III. NATURE OF MATERIAL:

1. Chemical Nature of Material Hydrous Magnesium Silicate (Chrysotile Asbestos)
2. Physical Form Pelletized Asbestos Product

IV. Is this material hazardous according to Title 29 Code of Federal Regulations 1915, 1916, 1917 (OSHA Regulations)?

✓ Yes _____ No

V. If the answer is NO, please sign and return to Armstrong Cork Company.

VI. If the answer is YES, please indicate the specific characteristics which identify this product as a hazardous material as defined in Section .57 of the Shipyard Regulations promulgated under the Longshoremen's and Harbor Workers' Compensation Act. (Check all appropriate categories).

_____ 1. Has a flash point below 140°F, closed cup, or is subject to spontaneous heating.

✓ 2. Has a threshold limit value below 500 ppm in the case of a gas or vapor, below 15 Mg/M^3 for fumes, and below 25 mppcf in case of a dust.

_____ 3. Has a single dose oral LD_{50} below 500 mg/kg.

_____ 4. Is subject to polymerization with the release of large amounts of energy.

_____ 5. Is a strong oxidizing or reducing agent.

_____ 6. Causes first degree burns to skin in short time exposure, or is systematically toxic by skin contact.

_____ 7. In the course of normal operations, may produce dusts, gases, fumes, vapors, mists, or smokes which have one or more of the above characteristics.

VII. If the answer to IV is YES, please attach a completed Material Safety Data Sheet (Form OSHA-20), and return this form promptly to the Armstrong Cork Company Purchasing Agent.

Signature W. B. Rhodes

Title Technology Manager Calidria Asbestos

Date 3/21/78

Form 43854 12-76J

Armstrong
CORK COMPANY

5037 PATATA STREET
SOUTH GATE, CALIF. 90280

March 14, 1978

Mr. T. P. Norris, Sales Manager
Western Region
Union Carbide Corporation
Metals Division
100 Oceangate
Long Beach, CA 90802

Dear Tom:

As a result of the Occupational Safety and Health Act, the use of the Material Safety Data Sheet (MSDS) has been greatly expanded. A MSDS will now be required for each of the hazardous raw materials used in the products made at our South Gate Plant.

We would appreciate your assistance in completing the attached form 43854 and returning it to me at your earliest convenience.

Sincerely yours,

Earl

Plant Chief Chemist

MW

Plant Purchasing Manager

FILE

UNION CARBIDE CORPORATION · METALS DIVISION · P. O. BOX 579 · NIAGARA FALLS, N.Y. 14302 · TEL: 716-278-3376

March 13, 1978

Armstrong Cork Company
5037 Patata Street
South Gate, CA 90280

Gentlemen:

This letter confirms our intent to supply 100% of the asbestos requirements at your floor tile plant in California (approximately 150 tons per month) until you have secured an alternate supplier.

It is our understanding that you intend to purchase from us at least 50% of the asbestos requirements at your floor tile plant in California even after you have secured an alternate supplier.

Please indicate your understanding and acceptance of the above by signing and returning the enclosed copy of this letter.

Very truly yours,

John L Myers

John L. Myers
Marketing Manager

Understood and accepted

this _____ day of March 1978.

ARMSTRONG CORK COMPANY

By_____

Title_____

JLM:dal
Enclosure

CC: R. E. Byrne, Jr.
T. P. Norris