PLAINTIFF'S EXHIBIT
UC-13

September 28, 1967

Dr. T. J. Hall
Union Carbide Belgium N.V.
149, Avenue Louise
Brussels 5, BELGIUM

Subject: Asbestos Fiber Importers Committee

Dear Tom:

Please refer to your letter of September 13 to Mr. Dexter.

Your feeling of continuing to cooperate with the Asbestos Fiber Importers Committee seems to be about the wisest course to follow short, as you say, of incurring any obligations in any other area of our asbestos activities. As Frank Dexter points out, it is entirely possible the same problem will arise elsewhere so that what we learn here may continue to be useful in more ways than one.

On reviewing the history and correspondence, the impression is gained that we have gone quite a ways toward meeting the objections to handling asbestos, and I wonder whether our work with pellets, paper rather than cloth bags, cardboard boxes, etc. doesn't stand us in good stead.

In brief we suggest you cooperate with the Committee and keep us informed of developments.

Very truly yours,

T.F.Frangos/jvp

Associate Product Marketing Manager

cc: Mr. F.D. Dexter - NYC
cc: Mr. J.J. Setter - NYC
cc: Mr. M.P. Ballmer - NYC
cc: Mr. I.C. Sayers - London

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To (Name) Mr. T. F. Frangos
Division
Location 29th Floor

Date September 20, 1967

Originating Dept.

Answering letter date

Copy to

Subject

Relative to the letters Tom Hall wrote to me dated 5 September and 13 September, I suggest we answer as follows:

a. The matter of price in the 5 September letter was already answered by you although you may wish to expand upon it.

b. We appreciate the efforts to establish a '68 plan and await the details with interest.

c. We recognize the problems of selling Asbestos T in Europe and are looking at the possibility of making "T" in Europe. We have nothing specific on this yet and any plans will be thoroughly checked with the European people before they are firmed up.

d. In reference to the work with the Importers Committee, I would recommend that we continue to maintain an active contact with this group and work with them. Naturally, we will wish to avoid obligations on our part insofar as possible and also if we can capitalize on the fact that we ship pellets we should do so. Under any conditions, close communications with what's going on here I regard as highly desirable since there is at least a possibility that this same type of situation will spring up elsewhere.

Frank

F. D. Dexter

FDD/lr

A 10867