PLAINTIFF'S EXHIBIT
UC-130

September 28, 1967

Dr. T. J. Hall
Union Carbide Belgium N.V.
149, Avenue Louise
Brussels 5, BELGIUM

Subject: Asbestos Fiber Importers Committee

Dear Tom:

Please refer to your letter of September 13 to Mr. Dexter.

Your feeling of continuing to cooperate with the Asbestos Fiber Importers Committee seems to be about the wisest course to follow short, as you say, of incurring any obligations in any other area of our asbestos activities. As Frank Dexter points out, it is entirely possible the same problem will arise elsewhere so that what we learn here may continue to be useful in more ways than one.

On reviewing the history and correspondence, the impression is gained that we have gone quite a ways toward meeting the objections to handling asbestos, and I wonder whether our work with pellets, paper rather than cloth bags, cardboard boxes, etc. doesn't stand us in good stead.

In brief we suggest you cooperate with the Committee and keep us informed of developments.

Very truly yours,

T.F.Frangos/jvp

Associate Product Marketing Manager

cc: Mr. F.D. Dexter - NYC
cc: Mr. J.J. Getter - NYC
cc: Mr. M.P. Ballmer - NYC
cc: Mr. I.C. Sayers - London

A 11941 A 11942

CHEMICALS AND PLASTICS

270 PARK AVENUE, NEW YORK, NEW YORK 10017

To (Name) Mr. T. F. Frangos
Division 29th Floor
Location

Date September 20, 1967

Originating Dept.

Answering letter date

Copy to

Subject

Relative to the letters Tom Hall wrote to me dated 5 September and 13 September, I suggest we answer as follows:

a. The matter of price in the 5 September letter was already answered by you although you may wish to expand upon it.

b. We appreciate the efforts to establish a '68 plan and await the details with interest.

c. We recognize the problems of selling Asbestos T in Europe and are looking at the possibility of making "T" in Europe. We have nothing specific on this yet and any plans will be thoroughly checked with the European people before they are firmed up.

d. In reference to the work with the Importers Committee, I would recommend that we continue to maintain an active contact with this group and work with them. Naturally, we will wish to avoid obligations on our part insofar as possible and also if we can capitalize on the fact that we ship pellets we should do so. Under any conditions, close communications with what's going on here I regard as highly desirable since there is at least a possibility that this same type of situation will spring up elsewhere.

Frank

F. D. Dexter

A 11944

FDD/lr

UNION CARBIDE BELGIUM N.V.

RECEIVED
SEP 19 1967
T.F. FRANGOS

V/REF.
N/REF. 1415 TJH/MLF

BRUXELLES 5, 13 September, 1967
149, AVENUE LOUISE

Mr. F.D. Dexter
45th floor
Union Carbide Corporation
270 Park Avenue
New York 10017

Dear Frank:

I am enclosing with this a copy (OVER) of a report made by Ian Sayers, our asbestos representative in the U.K., concerning a recent meeting he attended of the Asbestos Fiber Importers Committee. The details of the meeting are given in the report.

I believe it is evident from the report that all asbestos producers are facing a very serious problem in the U.K. in getting their material handled on the docks. It appears that the situation is not going to get any better as the popular publications continue their series of exposés about the dangers of asbestos.

My purpose in writing to you is to ask for your comments concerning the advisability of our continuing to work with this industrial committee. I am sure you are aware that we have always avoided any close connections with the conventional asbestos producers so that we could maintain a free hand in all of our production and marketing decisions. In this case, however, it appears that we may have something to gain in joining in a common fight against an emotional problem. I feel that we should continue to coopsrate with this group as long as we can do so without incurring any obligations in any other area of our asbestos activities. Here I guess you will have to rely on us to keep out of any unwanted entanglements. I do not intend that either Ian or I proceed further until we have some comments back from you on this subject. If you are neutral then we will proceed to cooperate at "arms length". I will keep you fully advised. What do you think?

Best regards,

THOMAS J. HALL.

cc: T.F. Frangos
I. C. Sayers
N. J. Setter

A11943

SCHELDELAAN - ANTWERPEN 3
TEL. (03) 41.20.20 - TELEX : 31577
TELEGR. UNICARBIDE - ANTWERPEN

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TELEGR. UNICARBIDE - BRUXELLES

HANDELSREGISTER ANTWERPEN 146.222

SAYERS' REPORT ILLEGIBLE. SUMMARY FOLLOWS:

AEIC IS 11 ENGLISH IMPORTERS. NEW DOCK & FACTORY REGULATIONS IMMINENT. ARE WORKING WITH GOV'T & UNIONS TO LIMIT AREA OF AGITATION & TO AGREE ON USING IMPERMEABLE BAGS. DOCKERS MAY WANT DRUMS OR CONTAINERS.

OUR TELESCOPING SHROUD LOOKED GOOD TO EMPLOYERS' REP, BUT DOCKERS' REP DIDN'T SEE IT.

QUEBEC CHRYSOTILE ALSO HAS PROBLEMS W/ PALLETS SETTLING DURING SHIPMENT, NOT SO W/ AMOSITE OR CROCIDOLITE.

CANADIANS SEEM TO THINK BY IGNORING THE PROBLEM IT WILL GO AWAY. SAYERS THINKS THE DOCKERS INTEND TO STOP ALL ASBESTOS SHIPMENTS.