UNION CARBIDE CORPORATION
Chemicals and Plastics Development Division
270 Park Avenue, New York, New York

PLAINTIFF'S EXHIBIT
UC-157

To: Mr. F. D. Dexter
Chemicals and Plastics
29th floor

September 9, 1969

cc: See attached distribution

Asbestos Sales Report
August, 1969

	August 1969			Year to Date		
	M #	M $	% Plan	M #	M $	% Plan
Domestic	1,557	97	36	18,846	854	47
Export	319	16	100	2,337	171	130
	1,876	113	40	21,183	1,025	53

Sales by product type were as follows:

Domestic Sales

	August 1969 M #	August 1969 M $	Year to Date M #	Year to Date M $
Paper Additives				
High Purity	491	25	4,439	243
T-135	165	23	748	112
Total	656	48	5,187	355
Flooring				
SG-100	320	8	7,876	197
SG-144	--	-	560	16
Total	320	8	8,436	213
Tape Joint Adhesives				
SG-130	40	1	400	13
SG-210	58	2	727	34
T-135	21	3	53	7
Total	119	6	1,180	54
Oil Well Drilling				
Visbestos	35	1	1,468	44
Super Visbestos	155	6	830	31
Total	190	7	2,298	75
Resin-Grade	277	28	1,745	157

Export Sales

	August 1969 M #	August 1969 M $	Year to Date M #	Year to Date M $
High Purity	319	16	2,112	119
T-135	--	--	45	6
Resin-Grade	--	--	180	46
Total	319	16	2,337	171

Despite improvement in sales to the paper industry and in Resin-Grade August domestic business was at July level. Sales were sharply down to flooring accounts -- only $8M against a monthly average of $26M. Return to normal is expected in September.

The paper industry accounted for 50% of total domestic sales -- the best month in some time. Initial carload sales of T-135 to Westvaco is largely responsible. This business should be firm on an every other month basis.

Resin-Grade sales were improved by new business at Major Paint for a developmental rutile TiO_2 asbestos product and sizeable reorders for R-G 244 from American Petrochemical, Dunnage Engineering and Ohio Sealer.

N. J. Setter

NJS/ds

Attachment

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