# Calidria
CORPORATION

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INTERNAL CORRESPONDENCE

PLAINTIFF'S EXHIBIT
UC-261

To (Name) Mr. T. P. Norris
Division Calidria Corporation
Location Long Beach, CA
Area

Date October 17, 1984
Originating Dept.
Area

Copy to G. L. Dickson, w/o enclosure
J. T. Kelly, " "
W. C. Thurber, " "

Subject Customer Visit Report

I left the following with Dave Clark of Michael-Walters (Louisville office) on 10/12/84:

1. AIA/NA items per attached sheet
2. AIA/NA position on recently proposed OSHA asbestos standards
3. Copies of the enclosed items:
   a) EPA amended standards dated 4/5/84
   b) Summary of State actions on asbestos as of 12/83
   c) "Asbestos & Substitutes" paper by J. Dunnigan, dated 9/18/84
   d) Letter from AIA/NA and attachments regarding encapsulated asbestos and risk of liability

The meeting was only with Dave Clark; David Michael was unable to attend. Dave gave me background on "Stop-It" (I didn't know Lowell Comstock developed the product and they bought it from UCC). Their main concern is their employees (they have only one who handles "Calidria"). I explained that UCC would be sued by their employees, not M-W. They are evaluating a new product using attapulgite to replace asbestos and it will have been in place three months at the end of November. They do not label cans as containing asbestos, but he is concerned that they may be requested for an MSDS and have to name asbestos as an ingredient. He will ask for help to prepare an MSDS if they stay with asbestos. I noted that attapulgite exposure has shown some symptoms similar to asbestos - see Dunnigan's paper. He appreciated all the information I left and thinks that it will solve the "problem" with the M-W board of directors. I will send him one of our disposable/re-usable respirators and appropriate NIOSH information on respirators.

John L. Myers

/ljg