REPORT OF CALL

PLAINTIFF'S EXHIBIT
tabbies
UC-271

Calidria asbestos

CC: J. E. Lenahan
T. F. Norris
R. L. Schulz
W. C. Thurber
J. E. Wels
KC-File
NF-File

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

R. E. Byrne, Jr. &
By G. L. Dickson

Date 9/17/75

Full Name	Exxon Bayport, TX	Interviewed
Address		Dr. R. Buntin, Mgr. Prod. Dev. - PP
Mfrs. of	Polyolefins	(713) 427-5711, Ext. 3501

OBJECTIVE

Determine status of interest in RG-600.

DISCUSSION

Buntin is fairly new in job (having replaced D. Caputo about one year ago). He admitted merits of PP-RG-600 properties as shown in our brochure. We discussed asbestos health hazards and regulations at some length. He said he would check on status of asbestos as a raw material at Exxon. He knows of no ban, but wants to be sure none exists before he does the work. He seemed like the type who would really dig in if not hampered by corporate edict.

Buntin requested directions for compounding RG-600 with a Farrel Continuous Mixer (FCM) and a copy of booklet of RG-600 health literature. Will do.

ACTION

REB Check with Bob about October 1 to amintain his interest.

P.S. Rec'd request for 100 lb sample 9/23/75 RB

Typed 9/22/75
cjb

RECEIVED
SEP 24 1975

Published by AsbestosClaims.Law
asbestosclaims.law/library/15526/1

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Exxon Chemical Company - Baton Rouge Louisiana

INDUSTRY CLASSIFICATION: Chemicals

SALESMAN: J.E. Walsh REGION: Southern DATE OF CALL: 1-17-79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: Phillip Miller - Group Leader, Chemical Plasticizers

CALL OBJECTIVE: Call made following up phone inquiry on CALIDRIA made earlier in the day.

RESULTS OF CALL: Phil had called the Niagara Falls office earlier in the day and the message was relayed to Atlanta. A check of messages in Atlanta revealed his interest and, being as the writer was coincidentally in town, a trip was made over to the labs to check them out. The interest is in our floor tile grade materials and Phil's project is to make up a typical floor tile formulation and determine which of Exxon's plasticizers perform the best. A bag sample will be sent in for the test work and a familiarization discussion was held with Phil on what CALIDRIA was all about. The pellets will be opened in the lab on a 2 roll mill as they have neither a banbury or twin screw extruder available to them. Our data and price sheets have been sent along with my card should they require additional help. Any business potential will probably only come our way by Exxon's publishing and advertising of their test work to floor tile manufacturers.

FOLLOW-UP ACTION REQUIRED:

J. W. - Phone Phil around 3-1 to check on his test work.

COPIES TO: JRL:TPN: REB:KC-FILE:NF-FILE NF PERMANENT FILE ☐

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Exxon Houston, Texas

INDUSTRY CLASSIFICATION: Coatings

SALESMAN: J.E. Welsh REGION: Southern DATE OF CALL: 10-31-79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☒ Other, specify below

PERSONS INTERVIEWED:

Miss Casey Chemist

CALL OBJECTIVE:

Call made with Phil Henry D & F Distributing on RG244 prospect.

RESULTS OF CALL:

Exxon was previously a 244 customer but decided to sell off its marine line where it was used about 3 years ago to Matcote in town. Casey was not aware that an asbestos product was used by Exxon in the past and the first half of the call was spent on the Toxicology issue. After clarifying this area the coatings usages of 244 were reviewed with Casey and a copy of our brochure, TIB's and price list were left with her. Exxon still uses X in some epoxy formulations and Casey said she would discuss the asbestos issue with her boss and if she receives an O.K. will call D & F for a sample for evaluation.

FOLLOW-UP ACTION REQUIRED:

J. W. Follow up with D & F on next trip to see if they have been sampled.

COPIES TO: JPL:TPH:JLM: :KC-FILE:NF-FILE NF PERMANENT FILE

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asbestosclaims.law/library/15526/3

REPORT OF CALL

Calidria ASBESTOS

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NF-File

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By R. E. Byrne, Jr. & G. L. Dickson

Date 9/17/75

Full Name	Exxon	Interviewed
Address	Bayport, TX	Dr. R. Buntin, Mgr. Prod. Dev. - PP
Mfrs. of	Polyolefins	(713) 427-5711, Ext. 3501

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REPORT OF CALL

T. P. Norris - Chicago
or H. B. Rhodes - Niagara Falls
W. C. Thurber - NY 38
KC Files
NF Files

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 3/4/74

Full Name	Exxon	Interviewed
Address	Houston, Texas	Ron Beers - Development Engineer Bill Potsavich - Purchasing Manager
Mfrs. of	Protective Coatings to the Oil Industry	

Call made on growing user of RG-244. The coating that 244 is used in is now a commercial product, Beers advised, and sales of 244 this year should reach close to 8M lbs. vs. 3.3M lbs. in '73. The bugs on the clogging problem have all been worked out with the switch from 144 to 244 and educational get-togethers with the applicators. Beers asked that we keep them up to date on the OSHA-health question as they sure dind't was to get caught red-faced spraying when they shouldn't spray. Briefly discussed the new EPA regulations and advised Beers that the OSHA standards are still the same as the original issue and that we would keep them current should any changes occur affecting coatings. Exxon has also been purchasing in pallet plus odd lot quantities and Potsavich was given a rundown again on pallet quantities and also ordering in pallet lots. Answered Potsavich's question re product availability that we were in the process of doubling capacity by the end of the year, and price with the reply that although not yet approved, it looks like we may be going up 5-7¢/lb. for warehouse pallet shipments. Explained that should the increase go into effect, they could essentially negate it by ordering 6 pallet lots due to their increasing usage. Chris Newman is the buyer who handles the paper work and Potsavich will pass on the info to him.

W Mail Beers copy of the EPA regs and see Newman on next call.

JEW/cs
Typed: 3/19/74

REPORT OF CALL

FEB 20 1973
UCC - CALIDRIA
KING CITY, CA

Calidria ASBESTOS

for T. P. Norris
J. E. Walsh
KC-File
NF-File

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By G.L.Dickson with J.L.Myers & H.B.Rhodes

Date 1/25/73

Full Name	Exxor Chemical Company U.S.A.	Interviewed	
Address	1333 West Loop South Houston, TX 77027	George A. Rizzo: Coordination Manager	
Mfrs. of	(713-221-0457)	(Polypropylene Division)	

OBJECTIVE

Technical discussion on the use of "Calidria" pelletized asbestos in polypropylene, and the toxicological aspects of using same.

OBSERVATIONS

Exxon has a good stabilization system for polypropylene containing asbestos, but at this time are producing very little. Are using a talc, but with some problems. Main concern with asbestos dust is in the compounding operation. George stated that Amoco has stopped using asbestos in their polypropylene compounds, and that Hercules is the only company which is using it in quantity.

Discussed SG-200X which appeared to be of interest to George. Left small sample which he will show to his people. Also disucssed our surface treated products to some extent.

ACTION

Check with George Rizzo on his group's impression of SG-200X.

Typed 2/15/73
cjb

METALS DIVISION

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Exxon, Houston, Texas

INDUSTRY CLASSIFICATION: Zinc Rich Coatings

SALESMAN: J. E. Walsh REGION: Southern DATE OF CALL: 10/19/76

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.	Other:
☐	☐	☐	☐	☐	☐	☐	☒	

PERSONS INTERVIEWED: Ron Beers, Development Engineer
H. (Randy) Harman, Purchasing Agent

CALL OBJECTIVE: Call made on moderate 244 user.

RESULTS OF CALL: Usage of 244 will not grow here and would probably not exist at all if they could find a better replacement for it in their zinc rich coating. Exxon policy is not to use asbestos if any equal not regulated material can be used. Each call is a toxicology discussion as they seem to be literally shaking in their boots that someone (O.S.H.A. or their own people) are going to find out they use asbestos and bring the roof down on them. Attempts to discuss evaluating 244 vs. the Bentone they also use work out to be an excercise in frustration because of this so 244 usage will live or die with the sales of their zinc rich coating.

FOLLOW-UP ACTION REQUIRED:

RECEIVED
NOV 1 1976
UCC-CALIDRIA

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: REB:JRL:TPN:WCT:KC-FILE:NF-FILE

REPORT OF CALL

Calidria ASBESTOS

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NF-File

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P.O. Box 579 Niagara Falls, N.Y. 14302

By R. E. Byrne, Jr. & G. L. Dickson

Date 9/17/75

Full Name	Exxon Bayport, TX	Interviewed
Address		Dr. R. Buntin, Mgr. Prod. Dev. - PP
Mfrs. of	Polyolefins	(713) 427-5711, Ext. 3501

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Mfrs. of			

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