METALS DIVISION

CUSTOMER CALL REPORT

PLAINTIFF'S EXHIBIT UC-280

CUSTOMER & LOCATION Hoosier Fiberglass Ind., Inc.
2011 S. 3rd Street
Terre Haute, IN 47802
(812) 232-5027

INDUSTRY CLASSIFICATION Thermoformers

SALESMAN R. E. Byrne, Jr. REGION Midwest DATE OF CALL 5/11/76

RECEIVED
MAY 14 1976

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.
☐	☐	☐	☐	☐	☐	☐	X

Other:

PERSONS INTERVIEWED: Jim White (TELECON)

CALL OBJECTIVE: Jim called to inquire about availability of RG-600-PP.

RESULTS OF CALL: Hoosier makes a vacuum formed part from Noryl, 83"x 73" x 1/2" weighing 130 lbs. each. This may develop into a very large application, but they are shopping for a lower cost resin.

Told Jim we would have a PP concentrate by June 10. He will need about 1000 lbs. and asked if we would sell him some and at what price. I volunteered to sell 1000 lbs. at cost (probably about 50-60¢/lb.). He will have resin extruded and then vacuum-form parts for his customer. He will let us know if he wants the PP concentrate.

FOLLOW-UP ACTION REQUIRED:

REB - Check with Jim about 5/19/76.

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: JRL:TPN:WCT:JEW:KC-FILE:NF-FILE:EJK
R. L. Schult J.E.Lenahan
Typed 5/11/76