PLAINTIFF'S EXHIBIT
UC-281

METALS DIVISION

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: EIMCO
Processing Machinery Div.
669 W. 2nd South
Salt Lake City, Utah 84110

INDUSTRY CLASSIFICATION: Molders

SALESMAN: R. E. Byrne, Jr.

REGION: West

DATE OF CALL: 5/10/76

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.
☐	☐	☐	☐	☐	☐	☐	☒

Other:

RECEIVED
MAY 14 1976

PERSONS INTERVIEWED: George Toelke

CALL OBJECTIVE: Check interest in PP - RG-600 concentrate.

RESULTS OF CALL: George needs 1-2000 lbs. of PP to mold several large parts for potential customer. Discussions with both he and Bob Heinold at Hercules culminated in our offering to supply part of the material to be made at Adell Plastics on June 1. We agreed to supply EIMCO 2000 lbs. of PP concentrate at 50-60¢/lb. based on costs. George will supply purchase order as soon as the material is made.

This product will be injection molded and the part will be subjected to aqueous medium at about 200°F and will be subjected to caustic. We should get a relatively fast evaluation of this portion of our concentrate.

FOLLOW-UP ACTION REQUIRED:

REB - Let Toelke know when his material is ready.

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: JRL:TPN:WCT:JEW:KC-FILE:NF-FILE
R. L. Schult J.E.Lenahan

Typed 5/11/76 cjb

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