METALS DIVISION

CUSTOMER CALL REPORT

PLAINTIFF'S EXHIBIT UC-283

CUSTOMER & LOCATION: HiTemp Wire Inc. 1320 Motor Parkway Hauppauge, NY 11787

INDUSTRY CLASSIFICATION: Coated Wire

SALESMAN: Gordon L. Dickson REGION: Eastern DATE OF CALL: 4/30/76

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.	Other:
☐	☐	☐	☐	☐	☐	☐	X	

PERSONS INTERVIEWED: Willard (Bill) Frogner: Vice President

CALL OBJECTIVE: Routine follow up on samples of RG-244 and RG-600 sent to them last month.

RESULTS OF CALL: Pleasant initial visit, although it was impossible to keep up with Bill's conversation. What it amounted to, I think, is that they are looking for an increase in tensile strength and cold flow and some other things in a teflon coating for various types of wires. Have not done any work with the samples which we submitted and it looks as though Bill tries to get such people as Dupont to evaluate new materials whenever possible. HiTemp does no compounding themselves and it sounded as if their lab group is very small.

FOLLOW-UP ACTION REQUIRED: Does not appear to be anything we can do to push their evaluation. Will telecon Bill in a month or so to see if the project is still alive.

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: JRL:TPN:WCT:JEW:KC-FILE:NF-FILE
R. L. Schult J.E.Lenahan

Typed 5/5/76 cjb