PLAINTIFF'S EXHIBIT
UC-289

METALS DIVISION

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Gulf Oil Chemicals Company
Houston, Texas
613-226-1837

INDUSTRY CLASSIFICATION: PE & PP Resins

SALESMAN: J. E. Walsh REGION: Southern DATE OF CALL: 3-30-76

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.	Other:
☐	☐	☐	☐	☐	☐	☐	X	

PERSONS INTERVIEWED: R. L. Hughes, Technical Manager, Plastics Division

CALL OBJECTIVE: Call made on RG-600 prospect with R. E. Byrne.

RESULTS OF CALL: Hughes is in charge of our Gulf tech service work, and to a limited degree, R & D. They are in PE resins now, but have purchased Hercules technology to produce PP resins. A 3 MM $ plant is being built to produce the PP resins with the new technology.

The RG-600 story was presented to Hughs, and various tech data was requested by him when it becomes available. He appeared interested in what we had to offer, and advised that the sample request, if it comes, will be from their Orange, Texas tech service lab. They also have a small tech service and research group in the Pittsburgh area, but they are being moved down to Houston. Test work and followup on RG-600 would be at Orange from the individual who gets our sample.

Toxicology was briefly touched on and could be a factor, but it is too premature to tell at this time how much.

FOLLOW-UP ACTION REQUIRED:

REB - Assume you will handle from your list the various tech info Hughes requested.

JEW - Phone Hughes around 5-15 if we don't receive a sample request.

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: REB:JRL:TPH:WGT:KC-FILE:RF-FILE
R. L. Schult J. E. Lenahan