PLAINTIFF'S EXHIBIT
UC-295

METALS DIVISION

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Diamond Shamrock Corporation, Evans Research Center, Painesville, OH 44077

INDUSTRY CLASSIFICATION: Research Laboratory

SALESMAN: Gordon L. Dickson

REGION: Eastern

DATE OF CALL: 3/23/76

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.	Other:
☐	☐	☐	☐	☐	☐	☐	X	

PERSONS INTERVIEWED: Leo Benezra - Research Chemist

CALL OBJECTIVE: Follow up on request for RG-100, RG-144, and RG-600 samples.

RESULTS OF CALL: Great visit - but did not learn a thing about their interest in our products. Leo is working on "fibers," both organic and inorganic, but, as he stated, he could not reveal anything about their studies. This is strictly an R&D lab, apparently, very well equipped, and growing. Viewed S.E.M. photographs of our products which tend to indicate that they have done detailed work with them. Leo's laboratory notebook also showed that it is a current project but the quick look that I had did not give any clue as to what he was trying to do.

FOLLOW-UP ACTION REQUIRED: Not much use in following up here unless they contact us. Their division research lab in Fairport Harbor, OH is working with RG-600 and so our next effort should be there.

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: JRL:TPN:WCT:JEW:KC-FILE:NF-FILE
R. L. Schult J.E.Lenahan

Typed 3/29/76 cjb

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