PLAINTIFF'S EXHIBIT
UC-298

METALS DIVISION

CUSTOMER CALL REPORT

CUSTOMER & LOCATION Tennant Company Minneapolis, MN

INDUSTRY CLASSIFICATION Mfrs. of commercial cleaning devices

SALESMAN Edward J. Kleber REGION Midwest DATE OF CALL 3/18/76

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.
☐	☐	☐	☐	☐	☐	☐	☒

Other:

PERSONS INTERVIEWED: Dan Untiedt - Senior Chemical Engineer

CALL OBJECTIVE: Follow-up call on this RG-244/RG-600 prospect.

RESULTS OF CALL: Dan says that RG-244 looks good in their epoxies and there is an ongoing lab evaluation program that could bear fruit by the 4th quarter.

The RG-600 prospect is a different matter in that Dan won't tell me what it is being evaluated for. He just keeps saying that he is intrigued and that RG-600 is the darndest stuff he has ever seen (whatever that means).

FOLLOW-UP ACTION REQUIRED:

EJK - Keep after Dan on RG-244 and try to find out what he is doing with RG-600.

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: JRL:TPN:WCT:JEW:KC-FILE:NF-FILE
R. L. Schult J.E.Lenahan

Typed 3/19/76 cjb

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