PLAINTIFF'S EXHIBIT
UC-299

METALS DIVISION

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Stauffer Chemical Company, School House Road, Delaware City, DE 19706

INDUSTRY CLASSIFICATION:

SALESMAN: Gordon L. Dickson (with R. E. Byrne, Jr.)

REGION: Eastern

DATE OF CALL: 3/11/76

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.
☐	☐	☐	☐	☐	☐	☐	☒

Other:

PERSONS INTERVIEWED: Doug Stevenson - Chemist

CALL OBJECTIVE: Follow up on request for RG-100 and RG-600 samples.

RESULTS OF CALL: Doug's interest in our products was primarily academic and, although he took a cursory look at it in PVC and vinyl copolymers, found nothing to really excite him. Will keep our products in mind in case any of their customers find a fit for them (floor tile, piping, etc.) but at this point there does not appear to be a future for us here.

FOLLOW-UP ACTION REQUIRED: Drop effort.

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: JRL:TPN:WCT:JEW:KC-FILE:NF-FILE :FHA
R. L. Schult J.E.Lenahan

Typed 3/17/76 cjb

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