METALS DIVISION

CUSTOMER CALL REPORT

RECEIVED
JAN 26 1977

CUSTOMER & LOCATION Steelcase Corp. - Grand Rapids, MI

INDUSTRY CLASSIFICATION Office Furniture

SALESMAN Edward J. Kleber
With Martin Leung

REGION Midwest

DATE OF CALL 1/20/77

PRODUCTS DISCUSSED:	Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.	Other:
	☐	☐	☐	☐	☐	☐	☐	X	

PLAINTIFF'S EXHIBIT
UC-309

PERSONS INTERVIEWED: Steve Kolk - Materials Engineer

CALL OBJECTIVE: Follow-up on RG-600 sample.

RESULTS OF CALL: One of the biggest problems in office furniture these days is attaining a V0 fire retardancy rating. Pat Bonsignoree of Alcoa suggested to Steve that 30-40% of Alcoa's aluminum trihydrate in conjunction with 2-5% RG-600 should do the trick. This gave us a good start here and we discussed the fire retardancy and also the possibility of reinforcing chair backs in their structural foam operation. Steve will be trying both ideas in mid to late February. Martin is to get back to Steve in a couple of weeks with some reinforcing formulations.

2/8/77

FOLLOW-UP ACTION REQUIRED:

MSL - Get formulations to Kolk.

EJK - Check withKolk in late February.

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: JRL:TPN:WCF:JEW:KC-FILE:NF-FILE:MSL
R. L. Schult J.E.Lenahan

Typed 1/24/77 cjb