REPORT OF CALL

CC for
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J. L. Myers
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Calidria Asbestos

UNION CARBIDE CORPORATION

P.O. Box 579 Niagara Falls, N.Y. 14302

RECEIVED
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UCC - CALIDRIA
KING CITY, CA.

By H. B. Rhodes

Date 2/19/71

PLAINTIFF'S EXHIBIT
UC-311

Full Name Montello, Inc. Address Sand Springs, Ok. UCC Distributor Mfrs. of	Interviewed Mr. Ken Campbell (TELECON)

OBJECTIVE

Check on status of a variety of projects now in progress with Montello.

OBSERVATIONS

Arcovis Order for Atlantic-Richfield (2520x50 = 63 TONS) (22,500 BROWN BAGS ON HAND)

Mr. Campbell had just had a phone call from Glen Hassel the Arco P. A. It was a forewarning of a 2520 bag (63 ton) order for May shipment for movement by barge out of Seattle, June 1. Arco wants to supply us with some printed sheets to place between some of the bag layers before the shrink film is put over the pallet. This is not a firm order but Campbell expects to have one in writing in about two weeks. (Do we have enough Arcovis bags for an order this size?)

FHL

The 63 ton order does not take in to account possible expanded use as a result of Leon Miles present successful testing. Campbell was disappointed, actually, the order was not larger and will explore this with Arco. Chances of success are hard to estimate at this time.

As an added complication, Humble Oil, who has some sort of joint financial interest with Arco in the North Slope drilling has become interested in the use of Arcovis in the same way as Arco. Leon Miles is conferring with Martin Cheneuvert on this in Houston the week of February 22. Harry Wyatt will stay in close touch on this.

Oilbestos for Canadian Oil Mud

The proposal on the system is in the hands of the customer. There is every indication they will accept it. Mr. Wyatt has been handling this and Mr. Campbell had no idea of exact timing. Our recent tests on the questionable Oilbestos were discussed with Campbell and he was agreeable that the pallets would be marked clearly so the material could be given special attention.

FHL

It is my understanding that we have ~20,000 pounds Lot 279-1 through 38 and about 10,000 pounds, Lot 279-42+ now in inventory; all in Oilbestos bags. Is this correct? It is also possible that the timing on the Canadian job will be such that it

Cont'd

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may be desirable to manufacture more material at the same time as the Arcovis order. What is our bag inventory for Oilbestos bags?

Super Visbestos for Mercury, Nevada

The program at Mercury has been delayed 2-3 months. The gas leak that occurred after the last shot was a near disaster, not the small mishap reported in the public press. No further shots will be made until a thorough investigation locates the cause and provides satisfactory assurance that it won't happen again.

Imcobest and Visquick Inventory (Product and Bags)

The material has not been moving because Drilling Specialties and Montello have had good success in getting the end user to specify by their brand names. This makes it difficult to substitute their "own" products. (Both IMCO and Magobar have bought Visbestos and Super Visbestos regularly with their own brand sitting in the warehouse.)

Ways to dispose of the ~130 tons now in inventory were discussed. Mr. Campbell was very reluctant to see this quantity of product moved into an already depressed market at distress prices. The use of pasted labels, overslip bags, etc. also marks the goods as "seconds" and makes them very hard to move in this industry. Imcobest and Visquick are also proprietary brand names and it could be embarrassing to have product with their name showning in any way out in the oil fields. The conclusion was that the material should be regagged and Montello is willing to share the cost. (Estimate from Roy Crow at $13/ton.) JLM

We also discussed moving the material into another end use at a reduced price. This would avoid the bother of rebagging. Campbell was agreeable to this but did suggest we make sure that the product did not find its way into the mud industry. One way to achieve this would be to mark through the bag labels with a paint brush or spray can. (John Myers is now exploring such a sale with a potential West Coast user.) JLM

The problem of the bag inventory of $3000 was also discussed. Campbell feels that IMCO and Magobar are obligated to take the bags off our hands since they were bought in anticipation of product purchases that did not materialize. He requests an exact count and cost of each type in writing so that he can pursue this. Please send info to J. L. Myers. FHL

FUTURE ACTION

HBR - Stay in regular contact with Montello.

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/cv

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Recommendations

1. Rework duct connections to meet headers at a 30° angle.

2. Provide air bleedin connections at all conveyor and bin pickup points to prevent excessive product pickup.

3. Remove damaged duct with rubber hoses and replace with 12" dia. high volume take-off to the bagging machine. This section will normally be closed and would be operated with a pneumatic damper actuated by the operator when a spill occurs. This could be connected to the hood under and in back of operator.

4. Replace the hoods inside the sample preparation room with grinder wheel type hoods attached to each machine.

Eugene E. Hogan

EEH: fhr

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