METALS DIVISION - "CALIDRIA" ASBESTOS
CUSTOMER CALL REPORT

PLAINTIFF'S EXHIBIT
UC-314

CUSTOMER & LOCATION: Capitol City Paint Chamblee, GA INDUSTRY CLASSIFICATION: Coatings

SALESMAN: J.E. Welsh REGION: Southern DATE OF CALL: 8-26-81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED:
Dale
~~Steve~~ Noll Technical Director

CALL OBJECTIVE:

Call made on CALIDRIA prospect manufacturing coatings.

RESULTS OF CALL: Noll is an ex Sherwin Williams employee and remembered using it there in a mastic formulation. He said that they were crazy for getting rid of it as the replacement never worked and they finally wound up having to drop the product altogether. Capitol City manufacturs trade sales paints exclusively but Steve said he was trying to get them to head into the industrials line and was finally making some progress so a discussion was held on the various uses of CALIDRIA in industrials. Steve took my card and advised that he would call for a sample if or when they got an industrial line going.

10-15 Send HPC sample for mastic formulation

00270

FOLLOW-UP ACTION REQUIRED:

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Capitol City Paint Chamblee, GA

INDUSTRY CLASSIFICATION: Coatings

SALESMAN: J.E. Welsh REGION: Southern DATE OF CALL: 8-26-81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED:

Steve Noll Technical Director

CALL OBJECTIVE:

Call made on CALIDRIA prospect manufacturing coatings.

RESULTS OF CALL: Noll is an ex Sherwin Williams employee and remembered using it there in a mastic formulation. He said that they were crazy for getting rid of it as the replacement never worked and they finally wound up having to drop the product altogether. Capitol City manufacturs trade sales paints exclusively but Steve said he was trying to get them to head into the industrials line and was finally making some progress so a discussion was held on the various uses of CALIDRIA in industrials. Steve took my card and advised that he would call for a sample if or when they got an industrial line going.

FOLLOW-UP ACTION REQUIRED:

COPIES TO: :TPN:PER:GML:KC-FILE:NF-FILE NF PERMANENT FILE ☐

Published by AsbestosClaims.Law
asbestosclaims.law/library/15568/2

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION Capitol City Paint Chamblee, GA INDUSTRY CLASSIFICATION Coatings

SALESMAN J.E. Welsh REGION Southern DATE OF CALL 8-26-81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED:

Dale ~~Steve~~ Noll Technical Director

CALL OBJECTIVE:

Call made on CALIDRIA prospect manufacturing coatings.

RESULTS OF CALL: Noll is an ex Sherwin Williams employee and remembered using it there in a mastic formulation. He said that they were crazy for getting rid of it as the replacement never worked and they finally wound up having to drop the product altogether. Capitol City manufacturs trade sales paints exclusively but Steve said he was trying to get them to head into the industrials line and was finally making some progress so a discussion was held on the various uses of CALIDRIA in industrials. Steve took my card and advised that he would call for a sample if or when they got an industrial line going.

9-15 Send HPC sample for mastic formulation

FOLLOW-UP ACTION REQUIRED:

TP-[illegible] GU-KC-FILE:NF-FILE

NF PERMANENT FILE ☐

CAPITOL CITY PAINT

Published by AsbestosClaims.Law
asbestosclaims.law/library/15568/4