REPORT OF CALL

PLAINTIFF'S EXHIBIT
tabbies®
UC-320

cc: R. E. Byrne - Niagara Falls
T. P. Norris - California
W. C. Thurber - New York
R. L. Schult - New York
J. E. Lenahan - Ohio
King City Files
Niagara Falls Files

Calidria esprits

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 11-13-75

Full Name Worth Paint & Chemical	Interviewed
Address Lake Worth, Florida	Frank Carlin, Technical Director
Mfrs. of Protective Coatings	

Call made on RG-244 prospect with T. R. Holliger of our coatings sales force.

This was Frank's first introduction to UCC CALIDRIA, so time was spent going over the whole product line with emphasis on 244. 90% of Worth's paints are the trade sales type with the balance mostly high gloss varnish and enamel lacquer formulations. The Bentone usage is in the 10% maintenance area in the gloss formulations. Their Bentone requirements are minimal anyway, Frank advised, and they would have no interest, especially because of OSHA, in looking at CALIDRIA. This led to a toxicology statement that at least cleared the air of some preconceived notions Frank had about the regulation, but was of no help business-wise, as we don't have a fit. Left a brochure with Carlin in the event a non-gloss requirement comes up in the future.

JEW No further calls needed here unless we hear from them.