PLAINTIFF'S EXHIBIT
UC-321

CALIDRIA
CORPORATION

CUSTOMER CALL REPORT

CUSTOMER & LOCATION B.F. GOODRICH CO. ADHESIVES
AKRON ADHESIVES
500 SOUTH MAIN ST.
AKRON, OH 44318

SALESMAN T. P. NORRIS INDUSTRY COMMERCIAL DATE OF CALL 09/25/84

PERSONS INTERVIEWED: Gary Horning, Buyer Compounding Chemicals
D. L. Hoover, Tech. Supervisor, Adhesives Prod
Jim Costello, Materials Manager

CALL OBJECTIVE: Determine Future Potential for small RG-244 Customer.

RESULTS OF CALL:

Akron Adhesive is a small consumer of RG-244 in an Aircraft Adhesive. Sales have been through the efforts of Mike Grubb, A. T. Callas Co. In general they have been successful in removing most grades of asbestos from their formulations. However, they still use small amounts of 7TF1 and 7T9. They have not been able to replace the RG-244. All adhesive sales are to internal B.F. Goodrich components. They are aware of A.T. Callas wetting out RG-244 in various monomers.

September 24, 1984, renewed call from B.F. Goodrich Co., asking if RG-244 was available in pellet form. Referred them to Mike Grubb, who later informed me that he will submit a sample of 20% RG-244 wet-out in EPON Epoxy Resin.

FOLLOW-UP ACTION REQUIRED: Continue to follow up with Akron Adhesive and A. T. Callas

COPIES TO: GLD, GML, JEW, KC-FILE, PITT-FILE, JTK

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Union Carbide trial exhibit UC-321: T. P. Norris Call Reports on B.F. Goodrich Akron Adhesives and RG-244 Use in... Published by AsbestosClaims.Law
ACL Doc 15575 · Page 1 of 2 asbestosclaims.law/library/15575/1

:ALIDRIA
:ORPORATION

CUSTOMER CALL REPORT

:USTOMER & LOCATION Akron Adhesives — Adhesives
500 S. Main St.
Akron, OH

:ALESMAN T. P. NORRIS INDUSTRY COMMERCIAL DATE OF CALL 03/07/85

:ERSONS INTERVIEWED: Jim Castello, Materials Manager (not seen)

:ALL OBJECTIVE: Determine results of Wet-Out RG-244 evaluation.

ESULTS OF CALL:

. T. Callas Co. supplied a sample of RG-244 wet-out with 20% EPON Epoxy Resin. The intent :as to replace the dry RG-244. In the past, Akron Adhesives had been successful in replacing .ost of the asbestos they use, but still continue to use small amounts of 7TFI and 7TF9.

lthough Jim did not spell out the reason the trial run was not successful, he did indicate hat they are continuing in their efforts to formulate all asbestos from their products.

OLLOW-UP ACTION REQUIRED: Continue quarterly calls.

OPIES TO: GLD, GML, JEW, KC-FILE, PITT-FILE, JTK

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