METALS DIVISION

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Westinghouse Research Labs
Beulah Road, Pittsburgh, PA 15235
(412) 256-7342

INDUSTRY CLASSIFICATION: Epoxy & Polyester Sealants

SALESMAN: Gordon L. Dickson REGION: Eastern DATE OF CALL: Telecon 4/8/76

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.
☐	☐	☐	☐	☐	☐	☐	☒

Other:

PLAINTIFF'S EXHIBIT
UC-581

PERSONS INTERVIEWED: Gordon Gainer

CALL OBJECTIVE: Discuss thixotropes for cyclo-aliphatic epoxy resins.

RESULTS OF CALL: Westinghouse has apparently placed a ban on the use of asbestos in their products and, although he does not agree with this policy, Gordon Gainer is involved with finding a replacement thixotrope for RG-144. We have sent him a sample of UCAR silica fume but there is very little chance for success as other silicas tried in the past have also failed. The sealants (or adhesives) in question come in contact with anhydrous HF which produces some sort of failure due to the silica. Apparently, RG-144 is also adversely effected under this condition, but to a much lesser degree.

Described problem to Al Burhans (BB), epoxy expert, and he promised to call Gordon with suggestions. Will probably suggest aluminum trihydrate.

FOLLOW-UP ACTION REQUIRED:

GLD - Westinghouse has been a very small user of "Calidria" asbestos and not worth the effort in trying to get a corporate edict changed. Drop.

COPIES TO: Gen'l. Sales Mgr. (2); Mktg. Services; Others: JRL:TPN:WCT:JEW:KC-FILE:NF-FILE
R. L. Schult J.E.Lenahan

Typed 4/12/76 cjb

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Garlock, Inc.
Plastomer Products
Friends Lane
Newtown, PA 18940

INDUSTRY CLASSIFICATION: -----

SALESMAN: Gordon L. Dickson REGION: Eastern DATE OF CALL: 8/1/79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: Bruce Baker - Sales Service Engineer

CALL OBJECTIVE: Get rid of Finderne RG-100 inventory.

RESULTS OF CALL:

Good first meeting with Bruce. RG-100 is used in a printing varnish, but which is compounded by Keystone Printing Ink in Philadelphia. Offered the RG-100 in Finderne to them at the 6 pallet price and Bruce will check the inventory at Keystone and decide whether or not they can take it.

FOLLOW-UP ACTION REQUIRED:

GLD - Call Bruce on 8/3/79.

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dal 8/7/79