CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Celanese Bishop, Texas

INDUSTRY CLASSIFICATION: Thermoplasti Polyesters

SALESMAN: J.E. Welsh REGION: Southern DATE OF CALL: 4-14-80

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☒ Other, specify below:

PLAINTIFF'S EXHIBIT UC-592

PERSONS INTERVIEWED:

Bettie Fickling Acting Purchasing Supervisor
Joe Coufal Buyer

CALL OBJECTIVE:

Call made on T/L RG-144 customer.

RESULTS OF CALL:

Richard Campbell the former purchasing supervisor here has still not been replaced since he left about a year ago. Bettie is doing all of his work on a temporary basis as well as training Joe to take over her job which includes buying 144. Plant usage estimates for this year is at 204M lbs with the heaviest production scheduled for the summer when they expect to buy at least a T/L a month. Bettie said that being as they unloaded 2 pallets of 144 from the compressed T/L we delivered shipment before last, they felt obligated to pay the freight both ways. 144 is used in their "Celvanex" thermoplastic polyester line but it is only used in certain resins, not all according to Joe. Our next order should come in two weeks for May shipment and then monthly orders thereafter based on the present schedule they are looking at. With the exception of the compressed load problem Prime deliveries have been O.K. Explained the reasons why we picked Prime and the new DOT regulations to both Bettie & Joe who were appreciative of our keeping them informed.

FOLLOW-UP ACTION REQUIRED:

COPIES TO: JPL:TPH:JLM: :KC-FILE:NF-FILE

NF PERMANENT FILE

CUSTOMER CALL REPORT

CUSTOMER & LOCATION Celanese Bishop, Texas

INDUSTRY CLASSIFICATION Polyesters

SALESMAN J.E. Welsh REGION Southern DATE OF CALL 8-8-81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED:

Ron Kent Purchasing Superintendent
Joe Pufahl Buyer

CALL OBJECTIVE:

Call made on T/L RG144 customer.

RESULTS OF CALL: Kent has finally filled the purchasing job which has been open for over a year. He is still getting his feet wet, so he has continued to leave most of the raw material purchases up to Joe and Bettie Ficklin. Joe's records indicate that we should get four more truckload orders this year including the August one we have on hand which would put them just about on line with their original forecast. They tried to farm out the Celvax production to a custom compounder because it hasn't been growing like they thought it would but were put off when they divulged that it contained asbestos. Production will continue at this location, and Joe expects to get with me in the next two months looking for a commitment on price and availability in '82.

FOLLOW-UP ACTION REQUIRED:

COPIES TO: ___ :TPN:RFB:GML:KC-FILE:NF-FILE NF PERMANENT FILE ☐

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REPORT OF CALL

c for T. P. Norris
W. C. Thurber
KC-File
NF-File
J. E. Walsh

Calidria ASBESTOS

AUG 3 1973

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

F. H. Larrson ☑ F.H.L
R. O. Marsten ☑
R. [illegible] ☑
J.M. Anderson ☐
A. A. Andrade ☐
C. F. Grogan ☐
R. L. Grogan ☐
R. O. Hopper ☐
H. L. Seay ☐
B. E. Usrey ☐
D. E. Clark ☐
D. J. Garcia ☐
B. L. Ingalls ☑
C. L. Vesselle ☐
M. K. West ☐

By B. L. Ingalls
Date File July 31, 1973

Full Name Celanese Corporation Address Belvidese, NJ Mfrs. of	Interviewed Mr. Maddona - Purchasing

Called with intention of scheduling a visit to their offices.

Maddona said all research is performed at their Kentucky location. RG-144 and 244 appear to be working well, however, he declined to comment on any details of use. I believe the Calidria products are being used to some extent in their celanex thermoplastic products. Mr. Maddona said he appreciated our keeping in touch, but thought a visit was unnecessary presently.

Recommended Action

B. L. Ingalls - Maintain perodic follow-up every 2-3 months.

T. P. Norris - No mention was made of the Federal Regulations or toxicology. There is no apparent concern about using asbestos by their people presently.

Typed 7/31/73
/ds

REPORT OF CALL

c for T. P. Norris
W. C. Thurber
KC-File
NF-File
J. E. Walsh

Calidria ASBESTOS

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

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Typed 7/31/73
/ds

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: CELANESE
BISHOP, TEXAS

INDUSTRY CLASSIFICATION: Thermoplastic Polyesters

SALESMAN: T. P. NORRIS REGION: COMMERCIAL DATE OF CALL: 3/30/83

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

☐ MSDS ☐ Health & OSHA Information Blue Book

☐ Dust Count Report ☐ Other, specify below

PERSONS INTERVIEWED: Bettie Ficklin, Buyer

CALL OBJECTIVE:

Initial Call

RESULTS OF CALL:

RG-144 is used in their thermoplastic polyester (CELCON), and shipped to their customers in Automotive, Construction and Appliance markets. All shipments to Bishop, Texas, must be certified by letter that the King City specifications have been met. Not much selling can be done here as our business depends on the depressed markets listed above. They have a licensee is Frankfort, Germany, called TICONA.

	TONS		$ M	
	'83 SALES	'83 BUDGET	'83 SALES	'83 BUDGET
RG-144	13	53	12.000	47.000

FOLLOW-UP ACTION REQUIRED:

T.P.N. - Continue twice a year visits.

COPIES TO: REB, JTK, JEW, KC-FILE, NF-FILE - G.M.L.

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