REPORT OF CALL

c for T. R. Holliger - Atlanta
T. P. Norris - Chicago
H. B. Rhodes - Niagara Falls
W. C. Thurber - NY 38
KC Files
HF Files

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

PLAINTIFF'S EXHIBIT
tabbies
UC-608

By J. E. Walsh

Date 5/9/73

Full Name	Florida Rolling Mills	Interviewed	
Address	Ft. Lauderdale, Florida	George Harlock - Vice President, Production	
Mfrs. of	Muds, Wall & Ceiling Sprays		

Call made with E. J. Kleber to discuss arrangements for the spraying samples we would collect the next day at a condominium project using T-135 in ceiling and wall sprays. George had set us up for the following day to take samples from one of their spray rigs at the Kings Creek condominium development. We had our first look at an on-the-job use of wall and ceiling spray containing T-135, and it was quite revealing. The sprayers really hustle, sometimes not even turning off the guns between apartments. The sprayer we worked with made $43,000 last year at his trade, but said two to three years were about all you could last doing this kind of work. The eyes seem to be the main problem as there is no adequate means of protecting them, thus they get very red and irritated.

Cather Industries had just that day received an ominous letter from EPA identifying them as a possible asbestos user and requiring a response from them on what their actual status was insofar as the new regulation attached to the letter. No response by July 5 would bring a penalty of $25,000 per day. Bob Slowinski, Cather's president, had turned the letter over to George for handling, therefore, our appearance here was timely for them to get some reading from us on what response we thought they should take. Advised George that to the best of our present knowledge, there was no way to avoid replying. Explained that the regulation had just recently been issued and was now being reviewed by our law department to determine what course of action we would recommend out customers take. Advised George that as best we could determine at this time, the regulation was restrictive to spraying asbestos-containing products in insulation, fireproofing, and demolition work, none of which affects the end use of the products they manufacture.

HBR

They will send you a copy of the EPA cover letter. They are expecting ASAP a response from us on what direction they should take in replying. Suggest you phone George, who may turn you over to Slowinski, as soon as you have all the facts on which way they should go.

JEW/cs
Typed: 5/15/73

REPORT OF CALL

Calidria asbestos

cc for: R. E. Byrne - Niagara Falls
T. P. Norris - Chicago
W. C. Thurber - NY 38
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UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 2-21-75

Full Name Florida Rolling Mills	Interviewed
Address Fort Lauderdale, Florida	Gil Carpenter, President
Mfrs. of Joint Cements and Sprays	Doug Jones, Chemist

Call made with H. B. Rhodes on T-135 and SG-210 carload account.

Dr. Rhodes filled Gil in on the up to date status of the silica regulations, activity in the GDICI, and pending clarifications of the asbestos regulation. FRM does not have any program going to find an asbestos substitute, and will hang in there with us. Another nice clean exterior to the plant indicated the tell tale sign of a lack of business, and make-work projects. Gil offered his opinions on the status of the Florida market and where it is going, with his best pronostication that a turn around probably will not occur until early '76. The Florida market has always experienced its peaks and valleys, Gil advised, with this valley being the worst slide they have encountered so far. There is some minimal activity going to keep all of the suppliers at least fairly solvent, but the big projects sit in limbo until the gun sounds to turn on again. Another new T-135 usage was mentioned by Doug, and again the application appears to be in masonry products, as it looks like the joint cement and spray manufacturers are beginning to broaden their product line with building-related materials. Asked Doug when he expected they would reorder based on present inventory and business conditions, and he did not expect it would be before May.

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c for: H. B. Rhodes - Niagara Falls
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UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 8-1-75

Full Name	Florida Rolling Mills	Interviewed	
Address	Fort Lauderdale, Florida		Gil Carpenter, President
Mfrs. of	Joint Cements & Sprays		Doug Jones, Chemist

Call made on carload SG-210 and T-135 user to fill them in on the strike situation.

Based on their present inventory FRM will be out of 210 before the carload they now have on order for W/O 10-13 shipment arrives. Advised both Doug and Gil at best the 10-13 date is approximate, as we have been losing ground steadily since mid-June. Their salvation will have to be through Ambrosia, as I told them I had discussed the situation with Ambrosia, and they will do their best to piece meal feed them LTL shipments until we can ship the car on order. T-135 inventory is in better shape, and they expect that their current inventory would get them through most of the balance of this year. Indicated that T-135 was not presently as bad off as 210 and we would be in a better position to help them out on it if need be. Then proceeded to lay out for both men the history of the strike and how our position has generally deteriorated. Both appeared satisfied with the explanation since they previously had been laboriously working off inventories and had not been that close to the situation. Business still remains about 25% of last year in the Florida area with only a slight upturn evident. FRM makes joint cements and sprays only, so if they shut down they are out of business until they get material. This is opposed to our other customers, who have the flexibility to make other products in their line. Gil is an ex USG Regional Manager who said he has heard through the grapevine from reliable contacts that both USG and National plan a massive campaign introduction of their asbestos-free formulas the first quarter of next year. His feeling is that the objective is to force out the independents who have neither the technical ability to reformulate or the board to sell. From what he has heard, a yellow journalism campaign will be put on concerning the health aspects of asbestos and it could only be with our help that people like FRM can fight it. The request may be made of us, if it gets too heated toxicology-wise, to put on a seminar for south Florida contractors to discuss the subject.