METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

PLAINTIFF'S EXHIBIT UC-614

CUSTOMER & LOCATION See below ~~Chem-Quip Corporation~~ Minneapolis, MN

INDUSTRY CLASSIFICATION Distributor

SALESMAN Edward J. Kleber REGION Midwest DATE OF CALL 8/29/79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED:

Calls made with Bill Swanson - President

CALL OBJECTIVE:

Promote "Calidria"

RESULTS OF CALL:

Frost Paint, Minneapolis, MN - Lowell Wood - Purchasing Agent

Frost continues to use small amounts of RG-244 in an adhesive and they have no intentions of changing. It does the job.

DSI, Inc., Minneapolis, MN - Bob Smith - President

Bob is currently using about a pallet/month of RG-244 in butyl caulks. He suprised us by placing an order for a pallet of HPO to be used in his rope caulks. He currently uses 1-3 tons/month of 7RF9 and if he makes some decent batches with HPO, he'll switch totally.

Contech, Inc., Edina, MN - Jim Weinhandl - Purchasing Agent

Unfortunately for us, John Regan wasn't available and Jim has no say when it comes to specifying materials like ours. He did note that with all the Cab-O-Sil they use, we should be able to do something.

(OVER)

FOLLOW-UP ACTION REQUIRED:

COPIES TO: JRL·TPN·JEW:KC-FILE:NF-FILE & IM

NF PERMANENT FILE ☐

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