for T. P. Norris - Chicago
H. B. Rhodes - Niagara Falls
W. C. Thurber - NY 38
KC Files
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UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

PLAINTIFF'S EXHIBIT
UC-629

By J. E. Walsh

Date 1/30/74

Full Name Industrial Plastics Co. Address Baton Rouge, La. Mfrs. of FRP specialties	Interviewed Randy ? - President Bill Beatty - Plant Mgr.

Call made on former 244 user in polyester hand lay-up work. 244 replaced fumed silica here about 18 months ago but became a victim six months ago of a snap response to some of the adverse newspaper health hazard articles. From my initial discussion with Beatty, it was evident that he wants to use it and prefers it over the silicas. Unfortunately, Randy, the president, is the guy who calls the shots and the one who made the decision to remove it. They were OSHA inspected about 2 months ago and were not cited, although they felt their housekeeping left much to be desired. Asked Bill if I could get an audience with Randy and we waited until he got out of his weekly Board of Direcotrs meeting. A straight facts, best effort to get our side of the story heard discussion was held with Randy. It didn't help much in that he also had read the Time article, but my admission that I agreed with the story seemed to help our cause. The conditions were indeed hazardous, the company had been advised they had a problem, and nothing was done to correct it. I then told him that this was the reason that their was an OSHA regulation today, to prevent abuses and to be able to determine what conditions are hazardous and have to be corrected. Explained that the regulation exists to protect the worker from intolerable levels of exposure, and not to ban the material which has been deemed an essential material by OSHA and is so stated in the preamble to the regulation. Asked him if he felt that this one instance should be a black eye to all users, especially since Industrial's small usage of short-fiber material nowhere near approximated either the conditions, volume, or fiber length of the company in the Time article. Concluded our discussion by thanking Randy for giving me the chance to present the other side of the story, which was unfortunately not newsworthy and seldom heard. Left Dr. McDonald's article and a couple of other positive materials for him to read. Defense rests with Randy at least thinking that perhaps he may have made a quick decision without all of the facts.

JW Follow up by phone with Randy about March 1 and on next trip to Baton Rouge.

JEW/cs
Typed: 2/5/74

for T. P. Morris - Chicago
H. B. Rhodes - Niagara Falls
E. C. Thurber - NY 38
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UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 4/16/74

Full Name	Industrial Plastics	Interviewed	Bill Beaty - Plant Manager
Address	Baton Rouge, La.		
Mfrs. of	FRP Specialties		

Call made on past user of RG-244 in polyester putties.

Last year, as a result of one of the asbestos health publicity articles in the newspapers, Randy Peterson, Bill's boss and president of the company, told Bill to stop using 244 and switch back to Brand "X". Bill has been and still is a 244 proponent as he does feel as if Brand "X" is half as effective as our 244. Near the end of January, the writer had the chance to present our side of the story to Randy Peterson in an effort to see if he would reconsider the emotional move he had made. A complete health packet was left for his review and better understanding of the health question. According to Bill, the material that was left with Randy was looked at, but his position remains unchanged, i.e., he will not allow 244 to be used in their plant. Randy was out of the office while I was there so I left my card with a note thanking him for his past purchases and for allowing me to present our side of the health story, and also to please let me know if conditions ever changed that would allow 244 to be considered as a thix agent in their putties.

JW No further effort is warranted here unless we hear from them as we climbed the mountain and fell.

JEW/cs
Typed: 4/29/74

cc for: George Vessels - King City
R. E. Byrne - Niagara Falls
T. P. Norris - Chicago
W. C. Thurber - NY 38
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Calidria asbestos

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 3-5-75

Full Name	Industrial Plastics Company	Interviewed	
Address	Baton Rouge, Louisiana		J. (John) Clayton Beatty, Plant Manager
Mfrs. of	FRP Tanks & Fittings		

Call made on recently resurrected RG-244 account in the FRP area.

After a couple of last ditch efforts to save 244 here last year due to the toxicology hangup their President had, we were advised that they would make the switch to Brand X. In December we received a ten bag order, and late last month we received another. John Beatty, who replaced his brother Bill here, isn't sure why the change of heart, other than it was always known we had the better product, especially in Derakane resins. They are still leary of the toxicology aspect of it, and what OSHA might do if they discovered they use it. I gave John a toxicology packet and our 244 brochure, along with our price list and my card. John advised that they are slowly beginning to use more and more 244 and expected his next order would be for a pallet. Another 244 customer is happily back in the fold.

GV Please change your records to read their address as: 2056 Sorrel Ave., Baton Rouge, Louisiana 70821. It is a new address as they used to be on the corner of Sorrel and Choctaw, but they moved down the street on Sorrel within the last 5 months.

JEW New stop on Baton Rouge trips.

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