PLAINTIFF'S EXHIBIT
UC-641

UNION CARBIDE CORPORATION • METALS DIVISION • P. O. BOX 579 • NIAGARA FALLS, N.Y. 14302 • TEL: 716-278-3376

March 30, 1982

Mr. Brian Long
Manager of Purchasing
Avco
Specialty Materials Division
2 Industrial Avenue
Lowell, MA 08151

Dear Mr. Long:

As you requested in our telephone conversation last week, I am submitting calculated delivered prices for truckload quantities of "Calidria" asbestos RG-244 (6,800 lbs.) to your Lowell plant.

1. From warehouse (Finderne, NJ):

Base price of material	-	$2.25/lb.
Common carrier charge*	-	0.097
Calculated delivered price	-	$2.35/lb.

*(Based on quote by APA: 24M lb. minimum at 2.34¢/lb. plus 18% fuel surcharge)

2. From King City plant via ITOFCA:

Base price of material	-	$1.95/lb.
ITOFCA charge	-	0.347
Calculated delivered price	-	$2.30/lb.

3. From King City plant via U.S. Lines:

Base price of material	-	$1.95/lb.
U.S. Lines charge*	-	0.321
Calculated delivered price	-	$2.27/lb.

*(As we discussed yesterday, the U.S. Lines rate has not been published as yet, but we feel it will be accepted. It is based on 45M lb. minimum at 4.85¢/lb.)

Please let me know if we can be of additional assistance.

Very truly yours,

Gordon L. Dickson

Gordon L. Dickson
Manager, Commercial Sales

GLD:dal
CC: Mr. A. Nahabedian