REPORT OF CALL



RECEIVED
JAN 22 1973
UCC - CALIDRIA
KING CITY, CA.

T. P. Norris
J. E. Walsh
KC-File
NF-File

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By B. L. Ingalls

Date 1/15/73

Full Name Koppers Company, Inc. Monroeville, PA	Interviewed
Address	Miss Vehar, Purchasing Agent Mr. Pratt, Quality Control ?
Mfrs. of	(Telecon)

Call was in response to a request by Miss Vehar to return 4450 pounds RG-244 because they could no longer use asbestos products due to the new OSHA regulations.

Miss Vehar stated that a Mr. Yeagar at their Petrolia production facility had called to inquire if Union Carbide would buy back RG-244 that they had on hand. I covered very briefly our knowledge of the OSHA regulations, etc. with Miss Vehar and she suggested that I talk with a Mr. Pratt of their Monroeville office.

Mr. Pratt was most amenable and appeared well informed with regard to the OSHA regulations. He admitted they had eliminated RG-244 from their phenolic adhesive formulation because of the new OSHA regulations. He said the principle reason for doing so was because of the medical requirements which included mandatory physical examination and record keeping for a period of 20 years. He felt that there was no real problem in handling asbestos in their production facilities because they had taken dust counts in the past and found they were within the prescribed limits. However, the ramifications of medical examinations and record keeping limit the number of people handling asbestos and is both costly and time consuming. We bandied around the various details of the OSHA regulations and were in general agreement on most points. Mr. Pratt does not appear to be an unreasonable man but they feel obligated to meet the latter of the law or be subject to possible violations sometime in the future. I suggested that Mr. Pratt speak with John Myers who is more intimately acquainted with the regulations in general, and he said that he would be most willing to do so. He would also like to have one of their people from their health department in on the conversation.

RECOMMENDED ACTION

JLM John - Mr. Pratt said it was doubtful that they would change their minds at this time, however, he had no objections to talking with you. NIOSH's comments in the criteria document regarding medical examinations and record keeping were not discussed and should be of interest to Mr. Pratt, particularly the limits proposed by NIOSH.

BLI Maintain periodic contact with principals at Koppers.

Typed 1/17/73
cjb

CUSTOMER CALL REPORT

Save

CUSTOMER & LOCATION Koppers Company - Marietta, Georgia

INDUSTRY CLASSIFICATION Coatings

SALESMAN J. E. Walsh REGION Southern DATE OF CALL 2-2-78

PRODUCTS DISCUSSED:

Cr	Mn	Spec.	Si	CaC_2	W	V	Asb.	Other:
☐	☐	☐	☐	☐	☐	☐	X	

PERSONS INTERVIEWED:

Billy Maxwell, Technical Director

CALL OBJECTIVE:

Call made on pallet RG-144 customer.

RESULTS OF CALL:

Koppers has run into a local state problem on using asbestos that Maxwell laid out for me in hopes that I could check it out and see if it wa kosher. It started about 8 months ago when they applied to the state to use asbestos in their highway marker formulation. The Georgia Natural Resources, Environmental Protective agency division advised them that Georgia law required all asbestos users to install a specific type of dust collector or more commonly known in the paint trade as a baghouse. Unless the appropriate baghouse was put in you could not use asbests, the baghouse required is estimated to cost about $30M and needless to say the amount of 144 used couldn't justify it being put in unless it could be used for other materials also. Koppers is in the process now of making a go on no go descision on the baghouse and a no go descision would mean that they would transfer production of the highway adhesive to another one of their plants. Advised Maxwell that I was not aware that such a requirement even existed but would try to get a hold of the legislation and after digestion by our people return with any pertinent comments we might have to help in their descision making process.

FOLLOW-UP ACTION REQUIRED:

J.W. - Contact Ledbetta at the Ga. EPA and see if a copy of the law is available to send to NF for review and comment and report back any info to Maxwell.

COPIES TO: REB:JRL:TPN:WCT:KC-FILE:NF-FILE

Published by AsbestosClaims.Law
asbestosclaims.law/library/15880/2

CUSTOMER CALL REPORT

CUSTOMER & LOCATION Koppers Company - Irving, Texas INDUSTRY CLASSIFICATION Coatings

SALESMAN Jack E. Walsh REGION Southern DATE OF CALL 9-26-78

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☒ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: Mike Kellogg - Chemist
Ken Johnston - Purchasing Agent
Carl Levisure - Plant Manager

CALL OBJECTIVE: Call made with Ross Frank and Wayland Dunlap of D & F Distributing on small RG-144 customer.

RESULTS OF CALL:

Wayland is a Koppers alumnus when this plant was operated by Andrew Brown. Both men have excellent rapport with the people here and should be a great asset in expanding our CALIDRIA sales. We are presently used only in the epoxy traffic marker adhesive they make, but other growth is available to us which Ross will pursue. Discussed 244 as an X replacement in their epoxy mastic formula and Ross will drop off a sample for Kellogg to evaluate with Levisure's approval. 7R05 from Carey is also used and 144 was recommended as a replacement for it, being as it was a raw material they were already using. The impression I got was that Koppers would make both 244 and 144 work as replacements due to the close personal relationships here and Ross will follow up to insure that it comes to pass. Discussed the toxicology subject and gave Kellogg a copy of our blue book to peruse, but it shouldn't be a problem here as they monitor every six months and give physicals.

FOLLOW-UP ACTION REQUIRED:

COPIES TO: JRL:TPN:WCT:RFB:KC-FILE:NF-FILE NF PERMANENT FILE ☒

Published by AsbestosClaims.Law
asbestosclaims.law/library/15880/3

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Koppers Company Marietta, GA
Phone: 422-6410

INDUSTRY CLASSIFICATION: Industrial Coatings

SALESMAN: J.E. Walsh REGION: Southern DATE OF CALL: 9-24-81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED:

Bill Maxwell Lab Director

CALL OBJECTIVE:

Call made on RG144 customer.

RESULTS OF CALL: The Marietta plant has off and on used small amounts of 144 to make the old Andrew Brown highway marker adhesive, but they are currently not using any here. Bill claimed that the reason for it was a combination of their own company policy descision, lack of less than pallet quantities available locally and a rough time that they had with a Georgia EPA inspector. Worked on all three objections and Bill asked that we confirm in writing the availability of LTL amounts ex Texas and our LTL pricing; and he would see what he could do internally to have the asbestos issue reconsidered.

FOLLOW-UP ACTION REQUIRED:

JW - Send price quote confirmation as requested.

00279

COPIES TO: :TPN:RFR :GML:KC-FILE:NF-FILE NF PERMANENT FILE ☐