Union Carbide trial exhibit UC-645: Koppers Company (Marietta, Georgia) Call Report Notes on RG-144 (1973-197...
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Koppers Company
P. O. Box 1205
Marietta, G.
30061
(404) 422-6410

Koppers Company
646 Owenby Drive
Marietta, Ga.
30062

Bill Maxwell - Quality Control
John Williams - Plant Manager

I-75 to Hwy. 41 - Hwy. 5; right over bridge - go about 11/4 miles, turn right (Cement loading tower on Owenby over RR ~~on right.~~

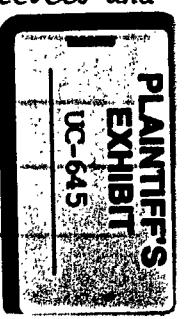
Open

PRODUCT: RG-144

SPECIAL INSTRUCTIONS: Ship ex Atlanta

| | TONS | M $ |
|---|---|---|
| Jan. | | |
| Feb. | | |
| March | | |
| April | | |
| May | | |
| June | | |
| July | | |
| Aug. | | |
| Sept. | | |
| Oct. | | |
| Nov. | | |
| Dec. | | |
| YTD | | |
| Plan | | |
| LY | 0 | 0 |
| 1979 | .3 | .3 |
| 1978 | - | - |

COMMENTS: Ordered 11 bags in Feb. '73, shipped ex Radiator Specialties.
6-26-73 Per John Emore, Andrew Brown has been purchased by Koppers Co. Emore expects a few plants to be closed by Koppers. Preliminary indications are that Marietta will be increasing their maring paint and adhesives production. Reviewed epoxy coal tar work. Left copy of our roofing, vertical coating and Steel Structures Painting Council specs and a sample of RG-244 with Emore.
11-24 Nothing new
1-7-75 Koppers business has remained steady in spite of economic slowdown. Adjustments have been made from the way they operated as Andrew Brown. 75% of their volume is in maintenance coatings to Federal and Municipal accounts. The other 20% is in California formula traffic adhesive which they sell to Federal & Municipal users in the south. Reviewed the 144 extension story. Bentone 38 is used, and 144 will be tried vs it.
11-26-75 They are broadening their product line since becoming Koppers. Talked with Bill Maxwell about 244. 144 business is consistent with only slight growth expected.
2-2-78 Ran into a problem of using asbestos in highway marker formulation. State of Georgia's regulations required using baghouse and because of expense, may transfer production to another plant. I promised to get legislation and get back to them with information.
9-26-78 Dallas call made with Wayland Dunlap and Ross Frank of D & F. Both men have close personal relationships with the people here which should help expand our sales. Discussed 244 as X replacement in epoxy mastic formula and 144 to replace Carey 7R05 now being used. Discussed toxicology and left Blue boo
3-27-79 Highway marker production farmed out last year due to problem with Human Resources group on asbestos emissions. Billy asked for a sample of 244 to evaluate as a Bentone/X replacement. Discussed suggested replacement levels and left 244 brochure and price list.




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cc: R. E. Byrne
Wayland Dunlap

Calidria ASBESTOS

UNION CARBIDE CORPORATION • METALS DIVISION • 17 EXECUTIVE PARK DRIVE • ATLANTA, GEORGIA • TEL: 404-321-6600 EXT. 340

September 30, 1981

Mary Ann Alderman, Purchasing Agent
Koppers Company
P.O. Box 1205
Marietta, Georgia 30061

Dear Mary Ann:

At the request of Bill Maxwell this letter is written to advise you of both the local availability of CALIDRIA asbestos RG144 in single pallet quantities ex our Atlanta warehouse and less than pallet quantities from our distributor's stock in Houston, Texas.

I have attached a price schedule for RG144 covering the pricing for a single pallet out of our stock at Kimbro Services warehouse in Atlanta. Less than pallet orders require a 12 bag minimum purchase and the pricing up to pallet quantities is 80 cents per lb. F.O.B. Houston, Texas. Orders for a single pallet or more can be placed by calling us at 320-3595 and less than pallet quantities can be purchased by contacting:

D & F Distributing, Inc.
100 Northwest Freeway Suite 212
Houston, Texas 77092

(713) 681-4891

CALIDRIA asbestos RG144 is currently being used across the United States including the local Atlanta area, in a variety of coatings formulations and can be safely used in compliance with federal and state regulations. Union Carbide also provides a no-charge monitoring service for our customers to determine the airborne fiber levels when our CALIDRIA asbestos products are used and to give you an indication by actual measurement what the airborne fiber level is specific to the grade you are using, at your plant, in the formulated coating product you are manufacturing.

We welcome the opportunity to work with you on using our CALIDRIA asbestos resin grade products and will provide you with whatever assistance we have available to do so.

Very truly yours,

Jack Walsh

J. E. Walsh
Technical Sales Representative
Southern Region

Attachment

cc: Bill Maxwell Koppers Company