CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Acme Chemical & Insulation Co.
166 Chapel Street
New Haven, CT 06513

INDUSTRY CLASSIFICATION: Construction Materials

SALESMAN: Gordon L. Dickson REGION: Eastern DATE OF CALL: 4/24/79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PLAINTIFF'S EXHIBIT UC-667

PERSONS INTERVIEWED: Harold Hafner - Lab personnel

CALL OBJECTIVE: Follow up on request for bag sample of RG-100.

RESULTS OF CALL:

Acme used RG-144 in the past (purchased from Allied Resins Corporation in E. Weymouth, MA) in a "cementaceous/epoxy construction" material but stopped because of an edict from a former plant manager. Now realize that they are losing out to the competition(?) and are, therefore, trying to develop a method to use RG-100. No work as yet on the received sample but Harold said they had to get it lab evaluated within a few weeks. If successful, they will run a plant trial and requested a dust monitoring in order to meet OSHA requirements.

FOLLOW-UP ACTION REQUIRED:

Check back by phone next month.

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dal 5/2/79

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Acme Chemicals & Insulation Co.
Div. of Allied Products Corp.
166 Chapel Street
New Haven, CT 06513

INDUSTRY CLASSIFICATION: Coatings & Insulating Tapes

SALESMAN: Gordon L. Dickson REGION: Eastern DATE OF CALL: 6/26/79

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☒ Health & OSHA Information Blue Book
- ☒ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED:

Harold R. Hafner - Senior Chemist
Walt Dady - Production Foreman

CALL OBJECTIVE:

Run dust monitoring

RESULTS OF CALL:

Acme used RG-144 a few years ago but stopped because of an edict by their general manager. Considerable number of complaints by their sales group as the replacement product not containing asbestos was inferior. A new general manager now in charge and the situation has changed 180 degrees. Production trial was with RG-100 and the initial feeling is that they should be in good shape. If the dust counts bear this out they intend to go into full production next month. No feel for potential sales here but if things go well they could use the RG-100 in several of their epoxy coating products. Left a Health & OSHA blue book and discussed asbestos handling in fair detail.

FOLLOW-UP ACTION REQUIRED:

Send Hal dust monitoring results as soon as possible as no sale until they receive them.

Misc. - They use a small amount of polyethylene mini fibers but have a lot of problems with it, especially with variations in viscosity.

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dal 6/29/79

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Acme Chemicals & Insulation Co.
Division of Allied Products Corp.
New Haven, CT 06505

INDUSTRY CLASSIFICATION: Construction Materials

SALESMAN: Gordon L. Dickson REGION: Eastern DATE OF CALL: 8/4/81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: Harold Hafner - Senior Chemist

CALL OBJECTIVE: Discuss status of RG-144

RESULTS OF CALL: Harold feels that they will begin marketing the RG-144 epoxy coatings in the near future but that they will have it toll produced rather than make it themselves. No one has been contracted as yet, although Allied Resin Corp., our distributor in South Weymouth, MA as been approached.

FOLLOW-UP ACTION REQUIRED: GLD - Check with Allied on what they think of the situation.

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