PLAINTIFF'S EXHIBIT
UC-701

Calidria

CC: J. E. Lenahan
T. P. Norris
R. L. Schult
W. C. Thurber
J. E. Walsh
KC-File
NF-File

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By G. L. Dickson with R. E. Byrne, Jr.

Date 9/18/75

Full Name	Cook Paint & Varnish Company	Interviewed
Address	2510 Summer Street Houston, TX 77007	Ken Confer: Technical Director
Mfrs. of		

OBJECTIVE

Discuss RG-244 for use in their paints and polyester resins.

OBSERVATIONS

Reviewed the RG-244 story in detail with a good response from Ken Confer. He is fairly familiar with our product as had worked with it at Napko. Discussed toxicology at length, which is of moderate concern to him. According to Ken, their policy is not to reformulate merely to save money, as quality products are more important in their line of business.

ACTION

JEW Not a very encouraging visit. No indication from Ken to do any work in their lab and, unless he changes his attitude, they would probably only use 244 in new formulations, if at all.

Typed 9/24/75
cjb

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METALS DIVISION - CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION: Cook Paint & Varnish Company
919 East 14 Avenue
Kansas City, MO 64141

INDUSTRY CLASSIFICATION: Coatings

SALESMAN: Gordon L. Dickson REGION: Commercial DATE OF CALL: 10/28/82

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- ☐ MSDS
- ☐ Health & OSHA Information Blue Book
- ☐ Dust Count Report
- ☐ Other, specify below

PERSONS INTERVIEWED: Steven D. Johnson - Research Manager

CALL OBJECTIVE: Follow up on request for technical literature and information on the safe handling of RG-244.

RESULTS OF CALL:

Cook has used RG-244 at their Houston plant in the past but now has a corporate ban on the use of asbestos. Steve says they have some coating applications where RG-244 would be ideal but has now accepted the fact that they cannot get around the company policy regarding the use of asbestos.

FOLLOW-UP ACTION REQUIRED:

Drop

COPIES TO: REB:GML:TPN:JEW:KC-FILE:NF-FILE NF PERMANENT FILE ☐

dac 11/4/82

Love

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UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By R. E. Byrne
T. P. Norris

Date 6-20-73

Full Name Cook Paint & Varnish 1400 Jasper Address N. Kansas City, Mo 64116 Mfrs. of Polyesters	Interviewed Sam Yankee, Production Bill Keller, Factory Supt. Mike Weber, R&D Al Conway, Sales Mgr. Bob Liepsner, V.P. Sales Larry Williams, Quality Control Larry Chipman, [illegible]

PURPOSE: To explore Cook's renewed interest in RG 244.

DISCUSSION: In February, at the SPI Conference in Wash. D.C. Clark Hiss told me that Cook Paint was too busy and would not work on reformulations using RG 244. This was after he had earlier told me he would like to run some drum trials at their plant in Milpitas, Calif. Clark has since left the company and formed his own polyester operation called Co-Plas, in the vicinity of Ft. Smith, Ark. Recent developments in the market place and within Cook's competitive areas have indicated that RG 244 has the capacity to do for them what Cab-O-Sil cannot. The prime areas of interest at this time are the use of RG 244 in Gel Coats.

They have several formulations ready to go but must first satisfy themselves and protect their customers on certain potential problems;

1. EPA regulations, Cook agrees they must register, their concern however is whether or not their customers who are primarily polyester shower stall & boat manufacturers and who in the grinding & sanding operation may emit asbestos particles to the ambient air must register also?.

2. OSHA regulations, regarding the same example outlined above, if free asbestos fibers are released, must Cook's customers label their product as containing asbestos?.

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P.O. Box 579 Niagara Falls, N.Y. 14302

By_____

Date_____

Full Name COOK PAINT	Interviewed
Address CONT'. PAGE 2	
Mfrs. of	

3. Regarding Cook's internal use of RG 244, Gel Coats are normally filtered through a 120 mesh screen(gravity feed), viscosity would be around 50,000 cps. They recognize a filtering problem and are looking to us for help. We sugrest;

   A. Filtering the Gel Coat first, and then adding the 244. This idea rejected because of Cook incurring additional production cost.

   B. Using dual, self cleaning filters, such as Cunco Auto Clean. This idea will be explored by Mike Weber.

There appears to be genuine interest here, and it would appear that if satisfactory answers are provided that we would be assured of business. The potential for 244 had been estimated to be 50,000 to 100,000 lbs. in all four plants; Kansas city, Detroit, Milpitas, Ca. and Houston, Texas. There is another new plant under consideration, location unknown. These estimates, however, are based on laminating resins. Gel Coat usage is unknown.

We agreed with Bob Liepsner that if his customers had questions regarding OSHA or EPA that we would answer same. We further agreed to take dust counts at his key customers accounts if the situation warrant s.

We also considered ways to minimize dust by UCC shipping wet-out 244 with Styrene and the use of Vac-U-Max, now being used by Silica customers.

UNION CARBIDE CORPORATION • METALS DIVISION • P. O. BOX 579 • NIAGARA FALLS, N.Y. 14302 • TEL: 716-278-3376

March 29, 1977

Mr. Dean Kincheloe
Purchasing Agent
Cook Paint & Varnish Company
P. O. Box 389
Kansas City, MO 64141

Dear Mr. Kincheloe:

At your request, a Material Safety Data sheet covering Union Carbide's "Calidria" asbestos RG-244 (Cook Code X-105) is enclosed.

We trust that this satisfies your requirements as set forth in your letter of March 8, 1977, but if for some reason you need more information, please do not hesitate to contact me by mail at the above address or by phone at 716-278-3355.

Very truly yours,

Edward J. Kleber
Midwest Sales

EJK:cjb
Enclosure

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