PLAINTIFF'S EXHIBIT
UC-706

T. P. Norris - Chicago
for H. B. Rhodes - Niagara Falls
W. C. Thurber - NY 36
KC Files
NF Files

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

By J. E. Walsh

Date 4/1/74

Full Name	Ciba-Geigy Pipe Systems Div. of Ciba Products Co.	Interviewed	
Address	Burkburnett, Texas	Dr. Robert Dowd - Chemical Research and Development Manager	
Mfrs. of	Fiberglass-wound Pipe and Adhesive		

Call made following up samples of RG-100, 144 and 244. Texas Reinforced Plastics was the original company here and their owner held the patent rights for making continuous fiberglass-wound pipe. Ciba Products Company purchased them a couple of years ago and made them a separate division with apparently the former owner still having a degree of control over operations. Dowd is a Ciba employee who has been put in charge of this division and the man who requested our samples. Our 144 was previously used by Ren Plastics but for political purposes, the top dog there put a ban out on all asbestos in their formulations. Dowd claims he knows the guy at Ren pretty well and it was nothing more than a political move on his part to stay in good graces with Ciba-Geigy as they never did have any dust determinations made and he doubted if the guy at Ren even knew what the regulations called for. The original formula called for 7TF1, which was replaced by 144, which has since been replaced by PTG-1 in the epoxy adhesive material used to join the pipes. The problem they now have or Dowd has is that his marketing people tell him it is inferior to what it used to be with the 144 and they are having complaints about its inconsistent quality from their customers. Besides all the time involved to reformulate the asbestos out of the various adhesives they sell, it is also costing him more for the replacement material. Dowd wants the 144 back in and the necessary information to do the political fighting to get it accomplished. A discussion on what both the EPA and OSHA regulations entailed was held with Dowd and a toxicology packet was left with him to read over with the advice to give me a call if he had any questions. The OSHA medical exam is no problem as they now give bi-annual exams to all employees. Extra X-rays not included in a regular physical would also not be a hindrance. Dowd asked if he got the approval to make a switch, would we run a count for him, and I agreed on the basis that it would have to be done on one of my trips in the area as we didn't have the manpower available to run special counts. Dowd agreed that this would be satisfactory and only would be done with the understanding that they would be switching back to our RG-144. He said it will probably take about 3-4 months of political fighting to overcome the Ren guy, but he felt sure that he would eventually win as it was his project and his P & L responsibility.

JW Phone Dowd around July 1 to see how the battle is going.

Typed: 4/24/74

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