PLAINTIFF'S EXHIBIT UC-769

UC 149-2

UNION CARBIDE INTERNAL CORRESPONDENCE

METALS DIVISION • P.O. BOX 579 - 4625 ROYAL AVE., NIAGARA FALLS, NEW YORK 14302

To (Name) Messrs.
Division G. L. Dickson
Location T. P. Norris
J. E. Walsh

Date December 11, 1981

Originating Dept. "Calidria" Asbestos

Answering letter date

Copy to Messrs.
G. M. Lincoln
W. C. Thurber
File

Subject 1982 Product Margins

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Attached margin comparisons are obviously for your information exclusively. Please treat them with the confidentiality they deserve. I recommend that they not be carried in your briefcase, for example.

We are concerned with both sales dollars and margin dollars, but a brief scan of these numbers makes it easy to see where our emphasis should be. SG-104 is surprisingly high on the list and HPO is surprisingly low.

Let me know if you have questions.

R. E. Byrne, Jr.

REB:dal
Attachment

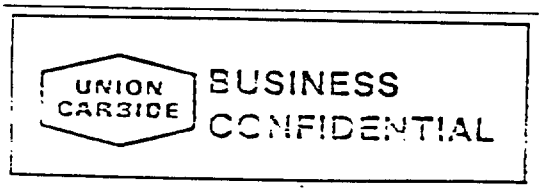
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1982 Margin Comparisons

DOMESTIC	Price, $/T	Normal Cost, $/T	Direct Margin $/T	Direct Margin %	Margin $* M$
SG-103-5	144	131.08	12.92	9.0	26
-103-7	144	129.59	14.41	10.0	60
-104	128	87.41	40.59	31.7	377
-130	204	170.73	33.27	16.3	7
-200	184	155.04	28.96	15.7	10
-210	270	233.66	36.34	13.5	11
HPP	240	187.80	52.20	21.8	1
HPO	270	232.05	37.95	14.1	44
RG-100	800	175.18	624.82	78.1	362
-110	290	238.38	51.62	17.8	10
-144	800	238.05	561.95	70.2	225
-244	3700	1437**	2263.00	61.2	905
CSV	200	162.59	37.41	18.7	19
SHUR	200	161.08	38.92	19.5	23
UNIVIS	210	167.86	42.14	20.1	93
EXPORT					
SG-100-EX	136	129.55	6.45	4.7	17
-130-EX	200	163.90	36.10	18.1	1
AS-200	170	147.44	22.56	13.3	20
HPP-EX	216	182.01	33.99	15.7	34
HPO-EX	260	225.14	34.86	13.4	17
T-135-P-EX	780	537.00('81)	243.00	31.2	7
RG-144-EX	740	228.33	511.67	69.1	154
SX-14	560	230.76	329.24	58.8	29
RG-244-EX	3400	1400.75	1999.25	58.8	720
SX-24	2200	1399.57	800.43	36.4	400

* - Budget Tons X (Sales Price - Normal Cost) = "Margin $"

** - Approximate average of RG-244 & RG-244 DBW - weighted for sales split



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