PLAINTIFF'S EXHIBIT
UC-841

1 9 8 4

DISTRIBUTOR ACTIVITY

J. E. WALSH

MARCH 1985

A 19769

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/1

CONTENTS

	Page
Overall Sales Performance	1
Individual Distributor Performance	2-29
American Industrial	2-3
A. T. Callas Co.	4-6
D & F Distributing	7-11
Harrisons & Crosfield (Canada)	12
Harrisons & Crosfield (Pacific)	13-22
Lenape Chemicals, Inc.	23-26
Montello	27
Technical Products	28-29
Domestic Sales	
Customer - Product - Lbs.	30-41
Product - Customers - Lbs.	42-50

A 19763

DISTRIBUTOR SALES

PRODUCT	1984 MLbs.	1984 BUDGET M Lbs	% of BUDGET	1983 M Lbs.	% of 1983
SG 210	275.5	260.0	106	286.2	96
HPO	813.9	1400.0	58	1078.2	75
RG110	247.0	200.0	124	238.0	104
RG144	214.4	200.0	107	251.2	85
RG244	428.8	440.0	97	381.4	112
CSV	1,546.8	2400.0	64	1543.6	100
SHURELIFT	44.0	380.0	12	293.6	15
TELVIS	374.6	340.0	110	524.6	71
UNIVIS	126.0	80.0	158	98.0	129
TOTAL	4,071.0	5,700.0	71	4,694.8	87

A10772

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor and...
ACL Doc 16054 · Page 3 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/3

AMERICAN INDUSTRIAL CHEMICAL CORP.
SMYRNA, GEORGIA
1984 PERFORMANCE

A 19771

PRODUCT	LBS. 1st QUARTER	LBS. 2nd QUARTER	LBS. 3rd QUARTER	LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	$ BUDGET	M LBS. 1983	$ 1983
SG210	-----				-----	-----	-----	-----	-----
HPO	9450	------			9,450	20	95	29.9	63
RG110	-----	------			-----	20	-----	22.4	-----
RG144	-----	1,400			1,400	-----	+	14.0	20
RG244	4400	400			4,800	20	48	22.4	43
TOTAL	13,850	1,800			15,600	60	52	88.7	35

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor and...
ACL Doc 16054 · Page 4 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/4

AMERICAN INDUSTRIAL

January - June
1984

HPO

C. L. Industries	Orlando, Florida		4,725
C & R Chemical	Calhoun, Georgia		1,575
Monsey Prod.	Rockhill, South Carolina		1,575
Technicote	Memphis, Tennessee		1,575
		Total	9,450

RG144

Bradson Auto Marine	Clearwater, Florida		1,400

RG244

Augusta Fiberglass	Blackville, South Carolina		400
Futura Adhesives	Scottdale, Georgia		1,400
Indurall Coatings	Birmingham, Alabama		2,800
Waterproofing Const.	Norcross, Georgia		400
		Total	5,000

GRAND TOTAL 15,850

A19772

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/5

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor and...
ACL Doc 16054 · Page 6 of 54

A. T. CALLAS COMPANY
TROY, MICHIGAN
1984 PERFORMANCE

PRODUCT	LBS. 1st QUARTER	LBS. 2nd QUARTER	LBS. 3rd QUARTER	LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	% BUDGET	M LBS. 1983	% 1983
SG210	49,000	42,000	37,800	33,250	162,050	120	135	182.6	88
HPO	26,565	45,675	14,175	1,820	88,235	60	147	43.6	202
RG110	-----	-----	-----	1,085	1,085	-----	-----	19.6	-----
RG144	43,435	40,705	31,255	22,400	137,795	80	172	143.2	92
RG244	20,400	19,230	9,600	11,720	60,950	100	60	77.7	78
TOTAL	139,400	147,610	92,830	70,275	450,115	360	125	466.7	96

A:97773

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/6

A. T. CALLAS COMPANY

1984

SG210		lbs.
Union City Industries	Union City, Michigan	162,050
HPO		
Monsey Products	Indianapolis, Indiana	1,400
Mortell	Warren, Michigan	1,820
Rexnord (Sonneborn)	Minneapolis, Minnesota	74,025
Union City Industries	Union City, Michigan	10,990
	Total	88,235
RG110		
Cota Industries	Des Moines, Iowa	1,085
RG144		
Biwax	Des Plaines, Illinios	9,800
Black Swan	Chicago, Illinois	4,200
Bonstone Inc.	Milwaukee, Wisconsin	2,800
Brunette Chem	Holt, Michigan	245
Ceramco	Warren, Michigan	1,435
Chrysler Chem.	Trenton, Michigan	37,800
Copolymer	Livonia, Michigan	1,400
Dolphin Paint	Toledo, Ohio	5,600
Gougeon Bros.	Port Huron, Michigan	210
Micor Co.	Milwaukee, Wisconsin	1,400
Mortell	Warren, Michigan	2,800
Polygem	Addison, Illinois	1,400

A 19774

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/7

RG144 (cont'd.)		lbs.
Resin Services	Warren, Michigan	1,400
Sandstone Products	Port Bryon, Illinois	1,400
Toledo Floor Resurfacing	Toledo, Ohio	105
Union City Industries	Union City, Michigan	14,000
United Resins	Warren, Michigan	2,800
3M Company	Wayne, Michigan	49,000
	Total	137,795

RG244		
Automotive Chemicals	Detroit, Michigan	20,400
Boston Tile	Detroit, Michigan	400
Chrysler Chemical	Trenton, Michigan	7,600
Delta Resin	Milwaukee, Wisconsin	400
Fiber Resin	Roseville, Michigan	80
H & H Supply	New Hudson, Michigan	2,400
Irathane	Hibbing, Minnesota	2,000
Leepoxy Plastics	Ft. Wayne, Indiana	800
Mortell	Plymouth, Michigan	2,400
RTE Corp.	Waukesha, Wisconsin	800
3 M Company	Wayne, Michigan	200
Trowelon	Green Bay, Wisconsin	270
Widger Chemicals	Warren, Michigan	16,000
Wisconsin Protective Coat.	Green Bay, Wisconsin	7,200
	Total	60,950

GRAND TOTAL 450,115

A 19775

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/8

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor and...
ACL Doc 16054 · Page 9 of 54

D & F DISTRIBUTING, INC
HOUSTON, TEXAS
1984 PERFORMANCE

PRODUCT	LBS. 1st QUARTER	LBS. 2nd QUARTER	LBS. 3rd QUARTER	LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	% BUDGET	LBS. 1982	% 198
SG210						---	---	---	
[illegible]0	77,735	149,695	71,225	27,125	325,780	800	40	708.1	46
RG110	2,800	16,800	8,225	3,920	31,745	20	158	11.2	283
RG144	8,400	6,545	6,125	1,925	22,995	40	57	18.1	127
RG244	18,160	21,760	18,910	14,080	72,910	80	91	58.3	125
TOTAL	107,095	194,800	104,485	47,050	459,430	940	48	795.7	57

A10773

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/9

D & F DISTRIBUTING, INC.

1984

HPO

Austin Pool Plastering	Houston, Texas	3,570
Barron Pool Plastering	Grapevine, Texas	4,725
Best Masonry	Houston, Texas	9,450
Bradco Products	Houston, Texas	1,120
Brand Materials	Phoenix, Arizona	31,500
Chemical Products Dev.	Oklahoma City, Oklahoma	51,975
CLB Enterprises	New Orleans, Louisiana	9,450
DJR Masonry Supplies	Houston, Texas	1,575
Dantex Paint	Dallas, Texas	805
Fisher Roofing	Wichita, Kansas	140
General Terrazzo	Houston, Texas	17,325
Gulf States Asphalt	Houston, Texas	75,600
Industrial Ctgs & Specialties	Houston, Texas	3,150
Industrial Pool Plaster	Irving, Texas	3,150
J. P. Petroleum	Dallas, Texas	6,300
KDM Company	San Antonio, Texas	420
Lone Star Drywall	Terrell, Texas	23,625
Masonry Products	Austin, Texas	9,450
Mastics & Adhesives	Houston, Texas	1,575
Midwest Industrial Chem.	St. Louis, Missouri	1,575
National Terrazzo	Houston, Texas	1,575
Pool Plaster Specialties	Arlington, Texas	1,575
Power Products	Ft. Worth, Texas	9,450
Precision Pool Plastering	Plano, Texas	4,725

A 19777

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/10

Preston-Pacific	Dallas, Texas	17,325
Quality Coping & Plaster	Arlington, Texas	6,300
St. Louis Paint	St. Louis, Missouri	14,175
Topog-E-Gasket	Tulsa, Oklahoma	1,575
Wildlife Collections	Kingsville, Texas	1,575
X-Cor International	Houston, Texas	11,025
	Total	325,780

RG110

Ameron	Little Rock, Arkansas	10,745
Mortell	Mansfield, Texas	4,200
Texas Refinery	Ft. Worth, Texas	16,800
	Total	31,745

RG144

Cooper Coatings	Casper, Wyoming	1,400
E-Bond Epoxies	Ft. Lauderdale, Florida	5,600
Inland Steel Corp.	Little Rock, Arkansas	1,575
Kent Industries	Ft. Worth, Texas	5,600
Rexnord	Commerce City, Colorado	8,400
SteeleCoat Mfg.	St. Louis, Missouri	420
	Total	22,995

A19778

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/11

RG244

Arco	Channelview, Texas	2,400
Allied Materials	Stroud, Oklahoma	15,200
Ameron	Little Rock, Arkansas	2,100
Artech	Oklahoma City, Oklahoma	120
Chemline Ind.	Weatherford, Texas	150
Dymon, Inc.	Wichita, Kansas	400
E-Bond Epoxies	Ft. Lauderdale, Florida	2,400
Futura Coatings	St. Louis, Missouri	16,400
Gavlon Industries	Austin, Texas	1,510
Gulf Coast S & S	Freeport, Texas	800
Gulf Wandes	Houston, Texas	400
Industrial Lining	Mobile, Alabama	120
Inland Steel	Little Rock, Arkansas	1,600
International Protect. Coat	Baton Rouge, Louisiana	400
Jones Chemical	Dallas, Texas	60
Kenlar	Kennedale, Texas	150
Lilly Ind. Coat.	Dallas, Texas	100
Matcote	Houston, Texas	1,140
Midwest Indl. Chimicals	St. Louis, Missouri	400
Mission Coatings	Houston, Texas	10,400
Morning Star Floor	Arlington, Texas	20
Omega	Waco, Texas	100
Plasta-Flex Inc.	Taylor, Texas	50
Polymer Compounders	Irving, Texas	10
Polythane Systems	Houston, Texas	60
Premier Pool Plastering	Dallas, Texas	950
Products Research Svcs.	Belle Chase, Louisiana	800

A 1977 3

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/12

RG244 Continued

Redland Prismo Paint	Belle Chase, Louisiana	400
R. J. Mfg	San Antonio, Texas	530
R. M. Industrial Prods.	Charleston, South Carolina	1,120
Rubber & Plastics Appl.	Mobile, Alabama	120
Ruff-Nek	Aubrey, Texas	120
Sea Island Bulk Term.	Tulsa, Oklahoma	240
San Jacinto Pt.	Houston, Texas	100
Seamaster Marine	Channelview, Texas	800
Sertech Group Ins.	Baton Rouge, Louisiana	40
Sinmast of St. Louis	St. Louis, Missouri	40
Southern Imperial Coat.	New Orleans, Louisiana	9,960
Southwest Terrazzo	Wheatland, Oklahoma	800
Wil-Cor, Inc.	Houston, Texas	400
	Total	72,910
	GRAND TOTAL	459,430

A 10700

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/13

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 14 of 54

HARRISONS & CROSFIELD CANADA LTD.

1984

PRODUCT	M LBS. 1st QUARTER	M LBS. 2nd QUARTER	M LBS. 3rd QUARTER	M LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	% BUDGET	LBS. 1982	% 1982
SG210									
HPO	-----	------	------	------	-----	80.0		22.2	
RG110									
RG144	5,600	-----	7,000	7,000	19,600	20.0	98	41.8	47
RG244	14,400	7,200	22,000	14,000	57,600	40.0	144	69.6	83
TOTAL	22,000	56,000	46,000	113,200	77,200	170.0	45	133.6	58

A 10781

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/14

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 15 of 54

HARRISONS & CROSFIELD (PACIFIC)
1984 PERFORMANCE

PRODUCT	M LBS. 1st QUARTER	M LBS. 2nd QUARTER	M LBS. 3rd QUARTER	M LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	% BUDGET	LBS. 1982	% 1982
SG210	28,000	51,800	-0-	28,000	107,800	120.0	90	91.0	118
HPO	55,550	59,850	30,350	87,120	232,870	480.0	49	231.9	100
RG110	70,000	58,800	56,000	29,400	214,200	160.0	134	173.6	123
RG144	2,800	2,800	5,075	2,800	13,475	40.0	34	14.1	96
RG244	49,200	57,600	38,300	32,010	177,110	180.0	98	156.6	113
TOTAL	205,550	230,850	129,725	179,330	745,455	980.0	76	667.2	112

A 19782

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/15

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 16 of 54

HARRISONS & CROSFIELD

EMERYVILLE, CALIFORNIA

1984 PERFORMANCE

PRODUCT	M LBS. 1st QUARTER	M LBS. 2nd QUARTER	M LBS. 3rd QUARTER	M LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	% BUDGET	LBS. 1982	% 1982
SG210	-----	23,800	-----	-----	23,800			35.0	68
HPO	-----	31,500	-----	-----	31,500			69.3	45
RG110	2,800	1,400	-----	1,400	5,600			7.0	80
RG144	1,400	1,400	3,675	-----	6,475			4.2	154
RG244	3,200	4,000	8,000	3,600	18,800			16.3	115
TOTAL	7,400	62,100	11,675	5,000	86,175			131.8	65

A 19783

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/16

HARRISONS & CROSFIELD (PACIFIC)

EMERYVILLE, CALIFORNIA

1984

SG210		
Intercoastal Corporation	Union City, California	23,800
HPO		
Asphalt Prods. Oil Corp	Berkley, California	31,500
RG110		
Mica Kote	San Leandro, California	2,800
Pronto Plastics	San Mateo, California	1,400
Seal Tuff Paint Co.	San Francisco, California	1,400
	Total	5,600
RG144		
Hexcel Corp.	Livermore, California	875
Hysol-Dexter	Pittsburg, California	4,200
Royell, Inc.	Menlo Park, California	1,400
	Total	6,475
RG244		
Adhesives Engineering	San Carlos, California	12,000
Hysol-Dexter	Pittsburg, California	6,400
Terralite	San Jose, California	400
	Total	18,800
	GRAND TOTAL	86,175

A19784

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/17

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 18 of 54

HARRISONS & CROSFIELD

PORTLAND, OREGON

1984 PERFORMANCE

PRODUCT	LBS. 1st QUARTER	LBS. 2nd QUARTER	LBS. 3rd QUARTER	LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	$ BUDGET	M LBS. 1983	$ 1983
SG210	28,000	28,000	------	28,000	84,000			56.0	150
HPO									
RG110									
RG144									
RG244	800	------	300	400	1,500			1.3	115
TOTAL	28,800	28,000	300	28,400	85,500			57.3	149

A 197 65

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/18

HARRISONS & CROSFIELD (PACIFIC)

PORTLAND, OREGON

1984

SG210

Gilsonite Roofing Co.	Portland, Oregon	84,000

RG244

La. Valley Industrial Plastics	Vancouver, Washington	1,500
	GRAND TOTAL	85,500

A19783

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/19

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 20 of 54

HARRISONS & CROSFIELD

SEATTLE, WASHINGTON

1984 PERFORMANCE

PRODUCT	LBS. 1st QUARTER	LBS. 2nd QUARTER	LBS. 3rd QUARTER	M LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	$ BUDGET	M LBS. 1983	$ 1983
SG210									
HPO									
RG110									
RG144	-----	-----	1,400	------	1,400			1,505	93
RG244									
TOTAL	-----	-----			1,400			1,505	93

AIG 7837

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/20

HARRISONS & CROSFIELD (PACIFIC)

SEATTLE, WASHINGTON

1984

RG144

QCM Company	Kent, Washington	1,400

A19788

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/21

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 22 of 54

HARRISONS & CROSFIELD
TUSTIN, CALIFORNIA
1984 PERFORMANCE

PRODUCT	M LBS. 1st QUARTER	M LBS. 2nd QUARTER	M LBS. 3rd QUARTER	M LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	% BUDGET	M LBS. 1983	% 1983
SG210			------		------				
HPO	55,550	28,350	30,350	55,620	169,870			162.6	104
RG110	67,200	57,400	56,000	28,000	208,600			166.6	125
RG144	1,400	1,400	-----	2,800	5,600			8.4	67
RG244	45,200	53,600	30,000	28,010	156,810			139.0	113
TOTAL	169,350	140,750	116,350	114,430	540,880			476.6	113

A 19750

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/22

HARRISONS & CROSFIELD (PACIFIC)

TUSTIN, CALIFORNIA

1984

HPO

Applied Systems	South ElMonte, California	1,575
Elixir Industries	Gardena, California	162,225
Franco Enterprises	Ontario, California	70
Van Doren Rubber Co. (HHP)	Anaheim, California	6,000
	Total	169,870

RG110

Mortell Company	Riverside, California	207,200
Southpoint	Laughlin, Nevada	1,400
	Total	208,600

RG144

Pinturas & Barnices	San Sidro, Mexico	4,200
Zenoflex Intl.	City of Commerce, Calif.	1,400
	Total	5,600

RG244

Adcoat Inc.	Placentia, California	32,010
Ameron Corp	Brea, California	4,800
DFC Company	Los Angeles, California	400
Demco Construction	Clairmont, California	400
Fiber Resin Corp	Burbank, California	400
Fluid Polymer Systems	El Cajon, California	800
Foam Systems Company	Riverside, California	1,600

A 19730

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/23

RG244 (continued)

Goal Chemical Sealants	Los Angeles, California	400
H & C (Export)	Tustin, California	31,200
Hunt Process Company	Sante Fe Springs, Calif.	400
M & J Enterprises	Los Angeles, California	400
Pacific Polymers Inc.	Huntington Beach, Calif.	4,400
Pinturas & Barnices	San Sidro, Mexico	1,200
Products Research & Chem.	Glendale, California	78,000
Steel-Grip, Inc.	Los Angeles, California	400
	Total	156,810
	GRAND TOTAL	540,880

A19791

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/24

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 25 of 54

LENAPE CHEMICALS, INC.
BOUND BROOK, NEW JERSEY
1984 PERFORMANCE

PRODUCT	M LBS. 1st QUARTER	M LBS. 2nd QUARTER	M LBS. 3rd QUARTER	M LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	% BUDGET	LBS. 1982	% 1982
SG210	5,600	-0-	-0-	-0-	5,600	20	28	12.6	44
HPO	-0-	6,230	11,160	6,300	23,690	---	---	----	----
RG110	-0-	-0-	-0-	-0-	-0-	-0-	-0-	11.2	-0-
RG144	8,470	9,310	8,855	6,685	33,320	40	83	61.8	54
RG244	7,600	8,600	19,820	14,450	50,470	40	126	36.1	139
TOTAL	21,670	24,140	39,835	27,435	113,080	100	113	121.7	92

A 197 022

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/25

LENAPE CHEMICALS, INC.

1984

SG210

A. T. Callas	Troy, Michigan	5,600

HPO

American Industrial	Smyrna, Georgia	6,230
C. L. Industries	Orlando, Florida	9,585
C & R Chemical	Calhoun, Georgia	1,575
Pilgrim Permacoat	Tampa, Florida	1,575
Ray Eagle	Florence, South Carolina	1,575
Seals Eastern	Red Bank, New Jersey	1,575
Technicote	Memphis, Tennessee	1,575
	Total	23,690

RG144

American Cyanamid	Harve De Grace, Maryland	1,400
Artistik Taxidermy	Centerville, Georgia	1,400
Badger Tech	Newark, New Jersey	2,800
Chargar Corp.	Hamden, Connecticut	1,960
Chemical Composites	E. Hanover, New Jersey	840

A 19703

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/26

Diamond Brite	Deer Park, New York	70
Dural International	Deer Park, New York	7,000
Industrial Adhesives	Decatur, Georgia	175
Marine Deck	Philadelphia, Pennsylvania	70
Marva, Inc.	Bayonne, New Jersey	35
Permagile-Salmon	Plainview, New York	4,200
Pfizer Metals	Easton, Pennsylvania	1,400
Polymer Plastics	Long Island, New York	11,200
Resin Coatings	Miami, Florida	245
Seco Eastern	Long Branch, New Jersey	175
	Total	35,320

RG144

Allied Resins	East Weymouth, Massachusetts	1,600
American Cyanamid	Harve De Grace, Maryland	2,800
American Metaseal	Carlstadt, New Jersey	1,200
Atlas Minerals	Mertztown, Pennsylvania	6,300
Augusta Fiberglass	Barnville, South Carolina	400
Avco	Lowell, Massachusetts	5,970
Carolina Coatings	North, South Carolina	400
Eastern Imperial Coat.	Richmond, Virginia	400
Eastern Resin	Woonsocket, Rhode Island	400
Expert Terrazzo	W. Nyack, New York	300

A19704

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/27

RG244 (continued)

Fox Industries	Baltimore, Maryland	2,800
Futura	Scottdale, Georgia	9,600
Hickory Adchem	Hickory, North Carolina	50
Indurall	Birmingham, Alabama	800
Karnak Chemical	Clark, New Jersey	8,800
Magnolia Plastics	Chamblee, Georgia	1,600
Marine Deck & Floor	Philadelphia, Pennsylvania	30
Marva, Inc.	Bayonne, New Jersey	20
National Starch	Bloomfield, New Jersey	400
Pecora	Harleysville, Pennsylvania	4,000
Permagile-Salmon	Plainview, New York	200
Polygard	Tampa, Florida	800
Polymer Plastics	Long Island, New York	800
Prime Resins	Atlanta, Georgia	400
Waterproofing Cont.	Norcross, Georgia	400
	Total	50,470
	GRAND TOTAL	113,080

A19705

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/28

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 29 of 54

MONTELLO

1984

PRODUCT	1st QUARTER	2nd QUARTER	3rd QUARTER	4th QUARTER	YTD TOTAL	BUDGET M LBS.	%BUDGET	M LBS. 1983	%1983
CSV	587,600	176,600	457,200	325,400	1,546,800	2,400.0	64	1,543.2	100
SHURELIFT	------	44,000			44,000	190.0	23	293.6	15
TELVIS	------	34,400	224,800	112,400	374,600	380.0	99	524.6	71
UNIVIS	------	------	84,000	42,000	126,000	80.0	158	98.0	129
TOTAL	587,600	258,000	766,000	479,800	2,091,400	3,050.0	69	2,459.4	85

A 15 / 000

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/29

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 30 of 54

TECHNICAL PRODUCTS, INC.
CLEVELAND, OHIO
1984 PERFORMANCE

PRODUCT	LBS. 1st QUARTER	LBS. 2nd QUARTER	LBS. 3rd QUARTER	LBS. 4th QUARTER	YTD TOTAL	BUDGET M LBS.	% BUDGET	LBS. 1983	% 1983
SG210									
HPO	-----	23,625	88,200	53,550	165,375	40	990	64.7	225
RG110									
RG144	----	-----	-----	5,460	5,460	--	+	---	+
RG244	7,600	18,000	22,400	14,800	62,400	20	314	30.4	205
TOTAL	7,600	41,625	110,600	73,760	233,235	60	389	95.1	245

A 19707

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/30

TECHNICAL PRODUCTS

1984

HPO

Adasco, Inc.	Cleveland, Ohio		1,575
Tremco	Cleveland, Ohio		163,800
		Total	165,375

RG144

A. T. Callas	Troy, Michigan		5,460

RG244

B. F. Goodrich	Akron, Ohio		400
Corrosioneering	Grafton, Ohio		1,200
Garland Co.	Cleveland, Ohio		1,600
Royston Labs	Pittsburgh, PA		21,600
Tremco Mfg.	Cleveland, Ohio		34,000
Whitaker-Dayton Coatings	West Alexandria, Ohio		3,200
Metalcrete Mfg.	Cleveland, Ohio		400
		Total	62,400

GRAND TOTAL 235,235

A 19708

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/31

SALES

CUSTOMER BY PRODUCT

A19701

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/32

1984 CUSTOMER LISTING

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
Adasco	Cleveland, Ohio	Technical Products	HPO	1,575
Adcoat, Inc.	Placentia, California	H & C (Pacific)	RG244	32,010
Adhesives Engineering	San Carlos, California	H & C (Pacific)	RG244	12,000
Allied Materials	Stroud, Oklahoma	D & F Distributing	RG244	15,200
Allied Resins	East Weymouth, Massachusetts	Lenape	RG244	1,600
American Cyanamid	Harve De Grace, Maryland	Lenape	RG244	2,800
American Cyanamid	Harve De Grace, Maryland	Lenape	RG144	1,400
American Industrial	Smyrna, Georgia	Lenape	HPO	6,230
American Metaseal	Carstadt, New Jersey	Lenape	RG244	1,200
Ameron Corporation	Brea, California	H & C (Pacific)	RG244	4,800
Ameron Corporation	Little Rock, Arkansas	D & F Distributing	RG244	2,100
Ameron Corporation	Little Rock, Arkansas	D & F Distributing	RG110	10,745
Applied Systems	So ElMonte, California	H & C (Pacific)	HPO	1,575
Arco	Channelview, Texas	D & F Distributing	RG244	2,400
Artech	Oklahoma City, Oklahoma	D & F Distributing	RG244	120
Artistik Taxidermy	Centerville, Georgia	Lenape	RG144	1,400
Asphalt Products Oil Corp.	Berkeley, California	H & C (Pacific)	HPO	31,500
A. T. Callas	Troy, Michigan	Lenape	SG210	5,600

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 33 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/33

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
A. T. Callas	Troy, Michigan	Lenape	RG144	5,460
Atlas Minerals	Mertztown, Pennsylvania	Lenape	RG244	6,300
Augusta Fiberglass	Barnville, South Carolina	American Industrial	RG244	400
Augusta Fiberglass	Barnville, South Carolina	Lenape	RG244	400
Austin Pool Plastering	Houston, Texas	D & F Distributing	HPO	3,570
Automotive Chemicals	Detroit, Michigan	A. T. Callas	RG144	20,400
Avco	Lowell, Massachusetts	Lenape	RG144	5,970
Badger Tech.	Newark, New Jersey	Lenape	RG144	2,800
Barron Pool Plastering	Grapevine, Texas	D & F Distributing	HPO	4,725
Best Masonry	Houston, Texas	D & F Distributing	HPO	9,450
B. F. Goodrich	Akron, Ohio	Technical Products	RG244	400
Bi-Wax Corp.	Des Plaines, Illinois	A. T. Callas	RG144	9,800
Black Swan	Chicago, Illinois	A. T. Callas	RG144	4,200
Bonstone	Milwaukee, Wisconsin	A. T. Callas	RG144	2,800
Boston Tile	Detroit, Michigan	A. T. Callas	RG244	400
Bradco Prods	Houston, Texas	D & F Distributing	HPO	1,120
Brand Materials	Phoenix, Arizona	D & F Distributing	HPO	31,500
Brandson Auto Marine	Clearwater, Florida	American Industrial	RG144	1,400
Brunell Chem.	Holt, Michigan	A. T. Callas	RG144	245
Carolina Coatings	North, South Carolina	Lenape	RG244	400

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/34
Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 34 of 54

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
Ceramco	Warren, Michigan	A. T. Callas	RG144	1,435
Chargar Corp.	Hamden, Connecticut	Lenape	RG144	1,960
Chemical Products Develop.	Oklahoma City, Oklahoma	D. & F Distributing	HPO	51,975
Chemical Comp.	E. Hanover, New Jersey	Lenape	RG144	840
Chemline Ind.	Weatherford, Texas	D & F Distributing	RG244	150
Chrysler Chemicals	Trenton, New Jersey	A. T. Callas	RG144	37,800
Chrysler Chemicals	Trenton, New Jersey	A. T. Callas	RG244	7,600
CLB Enterprises	New Orleans, Louisiana	D & F Distributing	HPO	9,450
C. L. Industries	Orlando, Florida	American Industrial	HPO	4,725
C. L. Industries	Orlando, Florida	Lenape	HPO	9,585
Cooper Coatings	Casper, Wyoming	D & F Distributing	RG144	1,400
Copolymer Chemicals	Livonia, Michigan	A. T. Callas	RG144	1,400
Corrosioneering	Grafton, Ohio	Technical Products	RG244	1,200
Cota Industries	Des Moines, Iowa	A. T. Callas	SG110	1,085
C & R Chemical	Calhoun, Georgia	American Industrial	HPO	1,575
C & R Chemical	Calhoun, Georgia	Lenape	HPO	1,575
Dantex Paint	Dallas, Texas	D & F Distributing	HPO	805
Delta Resins	Milwaukee, Wisconsin	A. T. Callas	RG244	400
Demco Construction	Clairmont, California	H & C (Pacific)	RG244	400
D F C Company	Los Angeles, California	H & C (Pacific)	RG244	400

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 : Page 35 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/35

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
Diamond Brite	Deer Park, New York	Lenape	RG144	1,575
D J R Masonry Suppliers	Houston, Texas	D & F Distributors	HPO	70
Dolphin Paint	Toledo, Ohio	A. T. Callas	RG144	5,600
Dural International	Deer Park, New York	Lenape	RG144	7,000
Dymon, Inc.	Wichita, Kansas	D & F Distributing	RG244	400
E-Bond Epoxies	Ft. Lauderdale, Florida	D & F Distributing	RG144	5,600
E-Bond Epoxies	Ft. Lauderdale, Florida	D & F Distributing	RG244	2,400
Eastern Imperial Coatings	Richmond, Virginia	Lenape	RG244	400
Eastern Resin	Woonsocket, Rhode Island	Lenape	RG244	400
Elixir Industries	Gardena, California	H & C (Pacific)	HPO	162,225
Expert Terrazzo	W. Nyack, New York	Lenape	RG244	300
Fiber Resin	Roseville, Michigan	A. T. Callas	RG244	80
Fisher Roofing	Wichita, Kansas	D & F Distributing	HPO	140
Fiber Resin Corp.	Burbank, California	H & C (Pacific)	RG244	400
Fluid Polymer Systems	El Cajon, California	H & C (Pacific)	RG244	800
Foam Systems Company	Riverside, California	H & C (Pacific)	RG244	1,600
Fox Industries	Baltimore, Maryland	Lenape	RG244	2,800
Franco Enterprises	Ontario, California	H & C (Pacific)	HPO	70
Futura Adhesives	Scottdale, Georgia	American Industrial	RG244	1,400
Futura Adhesives	Scottdale, Georgia	Lenape	RG244	9,600

AUG 83

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 - Page 36 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/36

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
Futura Coatings	St. Louis, Missouri	D & F Distributing	RG244	16,400
Garland Co.	Cleveland Ohio	Technical Products	RG244	1,600
Gavlon Industries	Austin, Texas	D & F Distributing	RG244	1,510
General Terrazzo	Houston, Texas	D & F Distributing	HPO	17,325
Gilsonite Roofing Co.	Portland, Oregon	H & C (Pacific)	SG210	84,000
Goal Chemical Sealants	Los Angeles, California	H & C (Pacific)	RG244	400
Gougeon Brothers	Port Huron, Michigan	A. T. Callas	RG144	210
Gulf States Asphalt	Houston, Texas	D & F Distributing	HPO	75,600
Gulf Coast S & S	Freeport, Texas	D & F Distributing	RG244	800
Gulf Wandes	Houston, Texas	D & F Distributing	RG244	400
H & C (Export)	Tustin, California	H & C (Pacific)	RG244	31,200
H & H Supply	New Hudson, Michigan	A. T. Callas	RG244	2,400
Hexcel Corp.	Livermore, California	H & C (Pacific)	RG144	875
Hickory Adchem	Hickory, North Carolina	Lenape	RG244	50
Hunt Process Co.	Sante Fe Springs, California	H & C (Pacific)	RG244	400
Hysol-Dexter	Pittsburg, California	H & C (Pacific)	RG244	6,400
Hysol-Dexter	Pittsburg, California	H & C (Pacific)	RG144	4,200
Ind. Coatings Special.	Houston, Texas	D & F Distributing	HPO	3,150
Indurall Coatings	Birmingham, Alabama	American Industrial	RG244	1,400
Indurall Coatings	Birmingham, Alabama	Lenape	RG244	800

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/37
Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 - Page 37 of 54

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
Industrial Adhesives	Decatur, Georgia	Lenape	RG144	175
Industrial Lining	Mobile, Alabama	D & F Distributing	RG244	120
Industrial Pool Plastering	Irving, Texas	D & F Distributing	HPO	3,150
Inland Steel	Little Rock, Arkansas	D & F Distributing	RG144	1,575
Inland Steel	Little Rock, Arkansas	D & F Distributing	RG244	1,600
Intercoastal Co.	Union City, California	H & C (Pacific)	SG210	23,800
International Protective Coatings	Baton Rouge, Louisiana	D & F Distributing	RG244	400
Irathane Systems	Hibbing, Minnesota	A. T. Callas	RG244	2,000
Jones Chemical	Dallas, Texas	D. & F Distributing	RG244	60
J. P. Petroleum	Dallas, Texas	D & F Distributing	HPO	6,300
K D M Co.	San Antonio, Texas	D & F Distributing	HPO	420
Karnak Chemical	Clark, New Jersey	Lenape	RG244	8,800
Kenlar	Kennedale, Texas	D & F Distributing	RG244	150
Kent Industries	Ft. Worth, Texas	D & F Distributing	RG144	5,600
La Valley Industrial Plastics	Vancouver, Washington	H & C (Pacific)	RG244	1,500
Leepoxy Plastics	Ft. Wayne, Indiana	A. T. Callas	RG244	800
Lilly Ind. Coat.	Dallas, Texas	D & F Distributing	RG244	100
Lone Star Drywall	Terrell, Texas	D & F Distributing	HPO	23,625

A 19863

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 38 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/38

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
Magnolia Plastics	Chamblee, Georgia	Lenape	RG244	1,600
Marva	Bayonne, New Jersey	Lenape	RG144	35
Marva	Bayonne, New Jersey	Lenape	RG244	20
Marine Deck	Philadelphia, Pennsylvania	Lenape	RG144	70
Marine Deck	Philadelphia, Pennsylvania	Lenape	RG244	30
Masonary Prods	Austin, Texas	D & F Distributing	HPO	9,450
Mastics & Adhesives	Houston, Texas	D & F Distributing	HPO	1,575
Matcote	Houston, Texas	D & F Distributing	RG244	1,140
Metalcrete Mfg.	Cleveland, Ohio	Technical	RG244	400
Mica Kote	San Leandro, California	H & C (Pacific)	RG110	2,800
Micor Co	Milwaukee, Wisconsin	A. T. Callas	RG144	1,400
Midwest Industrial Chem	St. Louis, Missouri	D & F Distributing	RG244	400
Midwest Industrial Chem.	St. Louis, Missouri	D & F Distributing	HPO	1,575
Mission Coatings	Houston, Texas	D & F Distributing	RG244	10,400
M & J Enterprises	Los Angeles, California	H & C (Pacific)	RG244	400
Monsey Prods	Rockhill, South Carolina	American Industrial	HPO	1,575
Monsey Prods	Indianapolis, Indiana	A. T. Callas	HPO	1,400
Morning Star Floor	Arlington, Texas	D & F Distributing	RG144	20
Mortell	Griffin, Georgia	American Industrial	RG110	22,400
Mortell	Mansfield, Texas	D & F Distributing	RG110	4,200
Mortell	Plymouth, Michigan	A. T. Callas	RG244	2,400

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 39 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/39

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	41-80-C7	POUNDS
Mortell	Warren, Michigan	A. T. Callas	HPO		1,820
Mortell	Warren, Michigan	A. T. Callas	RG144		2,800
National Starch	Bloomfield, New Jersey	Lenape	RG244		400
National Terrazzo	Houston, Texas	D & F Distributing	HPO		1,575
Omega	Waco, Texas	D & F Distributing	RG244		100
Pacific Polymers, Inc.	Huntington Beach, California	H & C (Pacific)	RG244		4,400
Pecora	Harleysville, Pennsylvania	Lenape	RG244		4,000
Permagile-Salmon	Plainview, New York	Lenape	RG244		200
Permagile-Salmon	Plainview, New York	Lenape	RG144		4,200
Pfizer Metals	Easton, Pennsylvania	Lenape	RG144		1,400
Pilgrim Permacoat	Tampa, Florida	Lenape	HPO		1,575
Pinturas & Barnices	San Sidro, Mexico	H & C (Pacific)	RG244		1,200
Pinturas & Barnices	San Sidro, Mexico	H & C (Pacific)	RG144		4,200
Plasta-Flex	Taylor, Texas	D & F Distributing	RG244		50
Polygem	Addison, Illinois	A. T. Callas	RG144		1,400
Polygard	Tampa, Florida	Lenape	RG244		800
Polymer Compounders	Irving, Texas	D & F Distributing	RG244		10
Polymer Plastics	Long Island, New York	Lenape	RG244		800
Polymer Plastics	Long Island, New York	Lenape	RG144		11,200
Polythane Systems	Houston, Texas	D & F Distributing	RG244		60

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 40 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/40

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
Pool Plastering Special.	Arlington, Texas	D & F Distributing	HPO	1,575
Power Products	Ft. Worth, Texas	D & F Distributing	HPO	9,450
Precision Pool Plastering	Plano, Texas	D & F Distributing	HPO	4,725
Premier Pool Plastering	Dallas, Texas	D & F Distributing	RG244	950
Preston-Pacific	Dallas, Texas	D & F Distributing	HPO	17,325
Prime Plastics	Atlanta, Georgia	Lenape	RG244	400
Products Research & Chem.	Glendale, California	H & C (Pacific)	RG244	78,000
Products Research Svc.	Belle Chase, Louisiana	D & F Distributing	RG244	800
Pronto Plastics	San Mateo, California	H & C (Pacific)	RG110	1,400
QCM Company	Kent, Washington	H & C (Pacific)	RG144	1,400
Quality Coping & Plaster	Arlington, Texas	D & F Distributing	HPO	6,300
Ray Eagle	Florence, South Carolina	Lenape	HPO	1,575
Rexnord	Commerce City, California	D & F Distributing	RG144	8,400
Redland Prismo	Belle Chase, Louisiana	D & F Distributing	RG244	400
Resin Coatings	Miami, Florida	Lenape	RG144	245
Resin Services	Warren, Michigan	A. T. Callas	RG144	1,400
R. J. Manufacturing	San Antonio, Texas	D & F Distributing	RG244	530
R. M. Industrial Prods.	Charleston, South Carolina	D & F Distributing	RG244	1,120

A-1980

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/41
Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 41 of 54

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	1980 POUNDS
Royell, Inc.	Menlo Park, California	H & C (Pacific)	RG144	1,400
Royston Labs	Pittsburgh, Pennsylvania	Technical Products	RG244	21,600
R T E	Waukesha, Wisconsin	A. T. Callas	RG244	800
Rubber & Plastic Appl.	Mobile, Alabama	D & F Distributing	RG244	120
Ruff Nek	Aubrey, Texas	D & F Distributing	RG244	120
Sandstone Products	Port Byron, Illinois	A. T. Callas	RG144	1,400
San Jacinto Pt.	Houston, Texas	D & F Distributing	RG244	100
Sea Island Bulk Terminal	Tulsa, Oklahoma	D & F Distributing	RG244	240
Seamaster Marine	Channelview, Texas	D & F Distributing	RG244	800
Seal Tuff Paint Co.	San Francisco, California	H & C (Pacific)	RG110	1,400
Seals Eastern	Red Bank, New Jersey	Lenape	HPO	1,575
Seco Eastern	Long Branch, New Jersey	Lenape	RG144	175
Sertech Group Ins.	Baton Rouge, Louisiana	D & F Distributing	RG244	40
Sinmast of St. Louis	St. Louis, Missouri	D & F Distributing	RG244	40
Southern Imperial Coat.	New Orleans, Louisiana	D & F Distributing	RG244	9,960
Southpoint	Laughlin, Nebraska	H & C (Pacific)	RG210	1,400
Southwest Terrazzo	Wheatland, Oklahoma	D & F Distributing	RG244	800
St. Louis Paint	St. Louis, Missouri	D & F Distributing	HPO	14,175
Steel Coat Mfg.	St. Louis, Missouri	D & F Distributing	RG144	420
Steel-Grip, Inc.	Los Angeles, California	H & C (Pacific)	RG244	400

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 42 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/42

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
Technicote	Memphis, Tennessee	American Industrial	HPO	1,575
Technicote	Memphis, Tennessee	Lenape	HPO	1,575
Terralite	San Jose, California	H & C (Pacific)	RG244	400
Texas Refinery	Ft. Worth, Texas	D & F Distributing	RG110	16,800
3 M Company	Wayne, Michigan	A. T. Callas	RG144	49,000
3 M Company	Wayne, Michigan	A. T. Callas	RG244	200
Toledo Floor Resurfacing	Toledo, Ohio	A. T. Callas	RG144	105
Topog-E-Gasket	Tulsa, Oklahoma	D & F Distributing	HPO	1,575
Tremco	Cleveland, Ohio	Technical Products	HPO	163,800
Tremco	Cleveland, Ohio	Technical Products	RG244	34,000
Trowelon	Green Bay, Wisconsin	A. T. Callas	RG244	270
Union City Ind.	Union City, California	A. T. Callas	RG144	14,000
Union City Ind.	Union City, California	A. T. Callas	HPO	10,990
Union City Ind.	Union City, California	A. T. Callas	SG210	162,050
United Resins	Warren, Michigan	A. T. Callas	RG144	2,800
Van Doren Rubber Co	Anaheim, California	H & C (Pacific)	HPO	6,000
Waterproofing Contractors	Norcross, Georgia	American Industrial	RG244	400
Waterproofing Contractors	Norcross, Georgia	Lenape	RG244	400
Whittaker-Dayton Coatings	West Alexandria, Ohio	Technical Products	RG244	3,200
Widger Chemicals	Warren, Michigan	A. T. Callas	RG244	16,000

AUG 31 CO

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 43 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/43

CUSTOMER	CITY & STATE	DISTRIBUTOR	PRODUCT	POUNDS
Wil -Cor	Houston, Texas	D & F Distributing	RG244	400
Wildlife Collections	Kingsville, Texas	D & F Distributing	HPO	1,575
Wisconsin Protective Coat.	Green Bay, Wisconsin	A. T. Callas	RG244	7,200
X-Cor International	Houston, Texas	D & F Distributing	HPO	11,025
Zenoflex Int'l.	City of Commerce, California	H & C (Pacific)	RG144	1,400

TOTAL 1,979,670 lbs.

A-1981

Union Carbide trial exhibit UC-841: J. E. Walsh, 1984 Distributor Activity Report on Calidria Sales by Distributor an...
ACL Doc 16054 · Page 44 of 54
Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/44

SALES

PRODUCT BY CUSTOMER

A 19812

1984 PRODUCT SALES

SG210

		POUNDS
A. T. Callas	Troy, Michigan	5,600
Gilsonite Roofing Co.	Portland, Oregon	84,000
Intercoastal Co.	Union City, California	23,800
Union City Industries	Union City, Michigan	162,050
	TOTAL	275,450

HPO

Adasco, Inc.	Cleveland, Ohio	1,575
American Industrial	Smyrna, Gerogia	6,230
Applied Systems	S. El Monte, California	1,575
Asphalt Products Oil Corp.	Berkeley, California	31,500
Austin Pool Plastering	Houston, Texas	3,570
Barron Pool Plastering	Grapevine, Texas	4,725
Best Masonry	Houston, Texas	9,450
Bradco Products	Houston, Texas	1,120
Brand Materials	Phoenix, Arizona	31,500
Chemical Products Development	Oklahoma City, Oklahoma	51,975
CLB Enterprises	New Orleans, Louisiana	9,450
C L Industries	Orlando, Florida	14,310
C & R Chemical	Calhoun, Georgia	3,150
DJR Masonry Supplies	Houston, Texas	1,575
Dantex Paint	Dallas, Texas	805
Elixir Industries	Gardena, California	162,225
Fisher Roofing	Wichita, Kansas	140

A 19813

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/46

		POUNDS
Franco Enterprises	Ontario, California	70
General Terrazzo	Houston, Texas	17,325
Gulf States Asphalt	Houston, Texas	75,600
Ind. Ctgs. Specialties	Houston, Texas	3,150
Industrial Pool Plaster.	Irving, Texas	3,150
J.P. Petroleum	Dallas, Texas	6,300
K D M Company	San Antonio, Texas	420
Lone Star Drywall	Terrell, Texas	23,625
Masonry Products	Austin, Texas	9,450
Mastics, & Adhesives	Houston, Texas	1,575
Midwest Industrial Chem.	St. Louis, Missouri	1,575
Monsey Products	Rock Hill. S. Carolina	1,575
Monsey Products	Indianapolis, Indiana	1,400
Mortell	Warren, Michigan	1,820
National Terrazzo	Houston, Texas	1,575
Pilgrim Permacoat	Tampa, Florida	1,575
Pool Plastering Spec.	Arlington, Texas	1,575
Power Products	Ft. Worth, Texas	9,450
Precision Pool Plaster.	Plano, Texas	4,725
Preston-Pacific	Dallas, Texas	17,325
Quality Coping & Plaster.	Arlington, Texas	6,300
Ray Eagle	Florence, South Carolina	1,575
Rexnord	Minneapolis, Minnesota	74,025
Seals Eastern	Red Bank, New Jersey	1,575
St. Louis Paint	St. Louis, Missouri	14,175
Technicote	Memphis, Tennessee	3,150
Topog-E-Gasket	Cleveland, Ohio	1,575
Tremco	Cleveland, Ohio	163,800

A19814

HPO (continued)

		POUNDS
Union City Industries	Union City, Michigan	10,990
Van Doren Rubber Co.	Anaheim, California	6,000
Wildlife Collections	Kingsville, Texas	1,575
X-Cor International	Houston, Texas	11,025
	TOTAL	813,900

RG110

Ameron	Little Rock, Arkansas	10,745
Cota Industries	Des Moines, Iowa	1,085
Mortel	Mansfield, Texas	4,200
Mortel	Riverside, California	207,200
Mica Kote	San Leandro, California	2,800
Pronto Plastics	San Mateo, California	1,400
Seal Tuff Paint Company	San Francisco, California	1,400
Southpoint	Laughlin, Nevada	1,400
Texas Refinery	Ft. Worth, Texas	16,800
	TOTAL	247,030

RG144

American Cyanamid	Harve De Grace, Maryland	1,400
Artistik Taxidermy	Centerville, Georgia	1,400
Badger Tech	Newark, New Jersey	2,800
Bi-Wax Corporation	Des Plaines, Illinois	9,800
Black Swan	Chicago, Illinois	4,200
Bonstone	Milwaukee, Wisconsin	2,800
Brandson Auto Maring	Clearwater, Florida	1,400
Burnette Chemical	Holt, Michigan	245

A19815

RG144 (continued)

		POUNDS
Ceramco	Warren, Michigan	245
Charger Corporation	Hampden, Connecticut	1,960
Chemical Composites	E. Hanover, New Jersey	840
Chrysler	Trenton, Michigan	37,800
Cooper Coatings	Casper, Wyoming	1,400
Copolymer Chemicals	Livonia, Michigan	1,400
Diamond Brite	Deer Park, New York	70
Dolphin Paint	Toledo, Ohio	5,600
Dural International	Deer Park, New York	7,000
E-Bond Epoxies	Ft. Lauderdale, FLorida	5,600
Gougeon Brothers	Port Huron, Michigan	210
Hexcel Corporation	Livermore, California	875
Hysol-Dexter	Pittsburg, California	4,200
Industrial Adhesives	Decatur, Georgia	175
Inland Steel	Little Rock, Arkansas	1,575
Kent Industries	Ft. Worth, Texas	5,600
3 M Company	Wayne, Michigan	49,000
Marine Deck	Philadelphia, Pennsylvania	70
Marva, Inc	Bayonne, New Jersey	35
Micor	Milwaukee, Wisconsin	1,400
Permagile-Salmon	Plainview, New York	4,200
Pfizer Metals	Easton, Pennsylvania	1,400
Pinturas & Barnices	San Sidro, Mexico	4,200
Polygem	Addison, Illinois	1,400
Polymer Plastics	Long Island, New York	11,200
QCM Company	Kent, Washington	1,400
Resin Coatings	Miami, Florida	245

A19813

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/49

RG144 (Continued)

		POUNDS
Resin Services	Warren, Michigan	1,400
Rexnord	Commerce City, Colorado	8,400
Royell, Inc.	Menlo Park, California	1,400
Sandstone Products	Port Byron, Illinois	1,400
Seco Eastern	Long Branch, New Jersey	175
Steelcote Mfg.	St. Louis, Missouri	420
Toledo Floor Resurfacing	Toledo, Ohio	105
Union City Industries	Union City, Michigan	14,000
United Resins	Warren, Michigan	2,800
Zenoflex Intl.	City of Commerce, California	1,400
	TOTAL	214,445

RG244

Adcoat, Inc.	Placentia, California	32,010
Adhesives Engineering	San Carlos, California	12,000
Allied Materials	Stroud, Oklahoma	15,200
Allied Resins	East Weymouth, Mass.	1,600
American Cyanamid	Harve De Grace, Maryland	2,800
American Metaseal	Carlstadt, New Jersey	1,200
Ameron Corporation	Brea, California	4,800
Ameron	Little Rock, Arkansas	2,100
Arco	Channelview, Texas	2,400
Artech	Oklahoma City, Oklahoma	120
Atlas Minerals	Mertztown, Pennsylvania	6,300
Augusta Fiberglass	Barnville, South Carolina	800
Automotive Chemicals	Detroit, Michigan	20,400

A19817

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/50

RG244 (continued)

		POUNDS
Avco	Lowell, Massachusetts	5,970
B. F. Goodrich	Akron, Ohio	400
Boston Tile	Detroit, Michigan	400
Carolina Coatings	North, South Carolina	400
Chemline Industries	Weatherford, Texas	150
Chrysler Chemical	Trenton, Michigan	7,600
Corrosioneering	Grafton, Ohio	1,200
Delta Resins	Milwaukee, Wisconsin	400
Demco Construction	Los Angeles, California	400
D F C Company	Clairmont, California	400
Dymon, Inc.	Wichita, Kansas	400
E-Bond Epoxies	Ft. Lauderdale, Florida	2,400
Eastern Imperial Coat.	Richmond, Virginia	400
Eastern Resin	Woonsocket, Rhode Island	400
Expert Terrazzo	West Nyack, New York	300
Fiber Resin Corp.	Roseville, Michigan	80
Fiber Resin Corp.	Burbank, California	400
Fluid Polymer Systems	El Cajon, California	800
Foam Systems Company	Riverside, California	1,600
Fox Industries	Baltimore, Maryland	2,800
Futura Adhesives	Scottdale, Georgia	11,000
Futura Coatings	St. Louis, Missouri	16,400
Garland Company	Cleveland, Ohio	1,600
Gavlon Industries	Austin, Texas	1,510
Goal Chemical Sealants	Los Angeles, California	400
Gulf Coast S & S	Freeport, Texas	800
Gulf Wandes	Houston, Texas	400

A19818

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/51

RG244 (continued)

		POUNDS
H & C (Export)	Tustin, California	31,200
H & H Supply	New Hudson, Michigan	2,400
Hickory Adchem	Hickory, North Carolina	50
Hunt Process Company	Sante Fe Springs, California	400
Hysol-Dexter	Pittsburg, California	6,400
Indurall Coatings	Birmingham, Alabama	3,600
Industrial Lining	Mobile, Alabama	120
Inland Steel	Little Rock, Arkansas	1,600
Int'l. Protective Coat.	Baton Rouge, Louisiana	400
Irathane Systems	Hibbing, Minnesota	2,000
Jones Chemical	Dallas, Texas	60
Karnak Chemical	Clark, New Jersey	8,800
Kenlar	Kennedale, Texas	150
Lehigh Valley Plastics	Vancouver, Washington	1,500
Lilly Industrial Coatings	Dallas, Texas	100
Leepoxy Plastics	Ft. Wayne, Indiana	800
3 M Company	Wayne, Michigan	200
Magnolia Plastics	Chamblee, Georgia	1,600
Marine Deck	Philadelphia, Pennsylvania	30
Marva, Inc.	Bayonne, New Jersey	20
Matcote	Houston, Texas	1,140
Metalcrete Mfg.	Cleveland, Ohio	400
Midwest Industrial Chemical	St. Louis, Missouri	400
Mission Coatings	Houston, Texas	10,400
M & J Enterprises	Los Angeles, California	400
Morning Star Flooring	Arlington, Texas	20
Mortell	Plymouth, Michigan	2,400

A19810

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/52

RG244 (continued)

		POUNDS
National Starch	Bloomfield, New Jersey	400
Omega	Waco, Texas	100
Pacific Polymers, Inc.	Huntington Beach, California	4,400
Pecora	Harleysville, Pennsylvania	4,000
Permagile-Salmon	Plainview, New York	200
Pinturas & Barnices	San Sidro, Mexico	1,200
Plasta-Flex Inc.	Taylor, Texas	50
Polygard	Tampa, Florida	800
Polymer Plastics	Long Island, New York	800
Polymer Compounders	Irving, Texas	10
Polythane Systems	Houston, Texas	60
Premier Pool Plastering	Dallas, Texas	950
Prime Resins	Atlanta, Georgia	400
Products Research & Chem.	Glendale, California	78,000
Products Reasearch Svcs.	Belle Chase, Louisiana	400
Redland Prismo Paint	Bell Chase, Louisiana	400
R. J. Manufacturing	San Antonio, Texas	530
R. M. Industrial Products	Charleston, SouthCarolina	1,120
Royston Labs	Pittsburgh, Pennsylvania	21,600
RTE Corporation	Waukesha, Wisconsin	800
Rubber & Plastics Applicators	Mobile, Alabama	120
Ruff-Nek	Aubrey, Texas	120
Sea Island Bulk Terminal	Tulsa, Oklahoma	240
San Jacinto Paint	Houston, Texas	100
Sea Master	Channelview, Texas	800
Sertech Group Ins.	Baton Rouge, Louisiana	40
Sinmast of St. Louis	St. Louis, Missouri	40

A 19823

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/53

RG244 (continued)

		POUNDS
Southern Imperial Coat.	New Orleans, Louisiana	9,960
Southwest Terrazzo	Wheatland, Oklahoma	800
Steel-Grip, Inc.	Los Angeles, California	400
Terralite	San Jose, California	400
Tremco	Cleveland, Ohio	34,000
Trowelon	Green Bay, Wisconsin	270
Waterproofing Contractors	Norcross, Georgia	800
Whittaker-Dayton Coatings	West Alexandria, Ohio	3,200
Widger Chemicals	Warren, Michigan	16,000
Wil-Cor, Inc.	Houston, Texas	400
Wisconsin Protective Coatings	Green Bay, Wisconsin	7,200
	TOTAL	428,845
	GRAND TOTAL	1,979,670

A 19821

Published by AsbestosClaims.Law
asbestosclaims.law/library/16054/54