REPORT OF CALL

cc: R. E. Byrne - Niagara Falls
T. P. Norris - California
W. C. Thurber - New York
R. L. Schult - New York
J. E. Lenahan - Ohio
King City Files
Niagara Falls Files
E. J. Kleber - Niagara Falls

Calidria asbestos

UNION CARBIDE CORPORATION
P.O. Box 579 Niagara Falls, N.Y. 14302

PLAINTIFF'S EXHIBIT
UC-980

By J. E. Walsh

Date 11-12-75

Full Name Harris Paint Company A Grow Subsidiary Address Tampa, Florida Mfrs. of Protective Coatings	Interviewed Billie W. Williams, Technical Director

Call made on an RG-244 prospect from our Coatings mailing list.

The first problem encountered was the toxicology one, as Billie advised that Grow has more or less an asbestos ban in effect because of the OSHA regulations. All products containing asbestos are made at their Cleveland, Ohio, plant. The ones off hand that Billie could think of were: epoxy coal tars, caulks, sealants, and adhesives.

EJK Don't know if it will do any good to call at Cleveland, as I pretty well bombed out when their Louisiana plant was using Brand X and Canadian. The Louisiana problem was a combination of mismanagement and an OSHA inspection that resulted in our 244 never getting evaluated, and all asbestos was removed from the plant.

After a brief toxicology discussion was held and the CALIDRIA RG-244 story unveiled, I encountered problem number two, ie., Harris is a 100% trade sales paint house, and neither produces nor plans to make any zinc-rich or vinyl maintenance type products. As usual when all seems lost, a ray of sunshine crept through when Billie and I were discussing 244 vs Bentone. They apparently now have a low solids, low viscosity aerosol varnish they sell that has an inherent settling problem. The Bentone was tried and was found not to be effective. Billie requested a 244 sample, which is on the way now to him to try in the formulation. A copy of our brochure was also left for his pursual. If we do happen to fill the bill, it appears that we will only have to overcome the first hurdle and will have the toxicology mountain to climb next.

JEW Phone Billie around 12-12 to see how 244 checked out in their aerosol varnish.