c.7
Carey

PLAINTIFF'S
EXHIBIT
UC-1443

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ASBESTOS BUSINESS
1971
COMPARISON OF
BUDGET SALES TO REVISED FORECAST SALES

			1971 Budget		1971 Revised Forecast		Deviation From Budget	
			M#	M$	M#	M$	M#	M$
SG 10x	D	904	12,000	300	19,807	455	7807	155
	E		1,800	36	118	2	(1682)	(34)
	T		13,800	336	19,925	457	6125	121
SG 130	DT	904	360	12	200	6	(160)	(6)
SG 144	DT	904	140	4			(140)	(4)
SG 210	DT	904	2,400	112	3,115	145	715	33
HPP	D	900	8,600	495	6,999	401	(1601)	(94)
	E		3,800	209	5,225	285	1425	76
	T		12,400	704	12,224	686	(176)	(18)
HPO	D	900	400	24	413	25	13	1
	E		300	16	131	8	(169)	(8)
	T		700	40	544	33	(156)	(7)
T 135	D	902	1,800	234	876	132	(924)	(102)
	E		--	--	654	75	654	75
	T		1,800	234	1,530	207	(270)	(27)
CG 135	DT	902	1,200	96	70	14	(1130)	(82)
RG 510	DT	902	20	60	5	15	(15)	(45)
RG 101	DT	906	--	--	50	5	50	5
RG 110	DT	906	1,000	60	647	37	(353)	(23)
RG 144	D	906	850	128	691	130	(159)	2
	E		150	15	158	21	8	6
	T		1,000	143	849	151	(151)	8
A 14	ET	906	120	24	100	20	(20)	(4)
RG 244	D	908	700 350	486	674 337	467 233.5	(26)	(19)
	E		70 35	46	86 43	59 29.0	16	13
	T		770	532	760 380	526 262.0	(10)	(6)
A 28	ET	908	300 150	120	200 100	80	(100)	(40)
Visb.	DT	910	2,400	72	1,259	37	(1141)	(35)
S-V	DT	910	1,800	68	3,068	109	1268	41
Oilbestos	DT	910	--	--				
Arcovis	DT	910			72	11	72	11
Total Domestic			33,670	2,151	37,946	1,989	4276	(162)
Export			6,540	466	6,672	550	132	84
Total			40,210	2,617	44,618	2,539	4408	(78)

150
35
185

ASBESTOS BUSINESS

1971

$'000

	Budget	Corrected Budget Case	Current Forecast
Sales	2617	2617	2539
Plant Cost	1525	1557	1476
813 + Inv. Adj.	46	46	37
815			12
Distribution	165	184	184
Total P/C + Distribution	1736	1787	1709
Gross Margin	881	830	830
Overhead	532	508	518
Operating Income	349	322	312
Depreciation	193	193	187
Loan Expense	52	52	48
Income Before Tax	104	77	77
Income Tax	17	10	10
Net Income	87	67	67

Sales

ASBESTOS
BUSINESS AREA
1970/1971 CASH FLOW

$'000

	1970	5 Months 1971	Projected 1971
Net Income	(278)	(51)	67(A)
Depr./Depl.	251	82	187
Accts. Rec.	(22)	(9)	(131)
Inventory	66	160	245
Construction	(21)	(5)	(16)
Def. Income Tax	7	2	6
CASH FLOW	3	179	358

(A) Without depletion credit, projected 1971 net income would approximate $40M.

ASBESTOS BUSINESS
1972
SG 100 - INCREMENTAL BUSINESS

$'000

	Base Case	Case I(1)
Sales	2539	3079
Plant Cost	1476	1855
813 + Inv. Adj.	37	37
815	12	12
Distribution	184	229
Total P/C + Distribution	1709	2133
Gross Margin	830	946
Overhead	518	488
Operating Income	312	458
Depreciation	187	187
Loan Expense	48	48
Income Before Tax	77	223
Income Tax	37	107
Net Income(2)	40	116

(1) Additional 1,000 tons of SG 100 per month at a sales price of $45/ton.

(2) With depletion credit, net income for the Base Case and for Case I would approximate $67M and $178M respectively.

ASBESTOS BUSINESS
1972
RG 244

$'000

	Base Case	Case I(1)	Case II(2)	Case III(3)
Sales	2539	3130	3355	2730
Plant Cost	1476	1750	1750	1611
813 + Inv. Adj.	37	37	37	37
815	12	12	12	12
Distribution	184	234	253	200
Total P/C + Distribution	1709	2033	2052	1860
Gross Margin	830	1097	1303	870
Overhead	518	488 (30)	488 (30)	488
Operating Income	312	609	815	382
Depreciation	187	187	187	187
Loan Expense	48	48	48	48
Income Before Tax	77	374	580	147
Income Tax	37	180	278	71
Net Income(4)	40	194	302	76

(1) Case I: 1500 tons of RG 244 at a sales price of $.40/lb.
(2) Case II: 1500 tons of RG 244 at a sales price of $.475/lb.
(3) Case III: 1000 tons of RG 244 at a sales price of $.40/lb.
No A28 sales in Cases I, II or III.

(4) With depletion credit, net incomes for the Base Case, Case I, II and III would approximate $67M, $293M, $449M and $121M, respectively.

Which Case this is ?

PROPOSED

EXPANSION OF RG 244 ASBESTOS FACILITIES

(PRELIMINARY INCREMENTAL BASIS)

New Fixed Investment	$ 250,000
Non Capital Expense	30,000
N. P. V.	$1,227,000
Payback Year	1974
Present Value of Maximum Cash Commitment	$ 273,000
% Discounted Cash Plan Return	Over 50%
Date of Initial Operations	1/1/72
Date of Capacity Operations	1/1/72
% Return on Investment	91%
% Return on Sales	58%
Return on Investment Income	$ 340,000

40 — 2772

38

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PRO FORMA O&R COMPARISON

CABOT PROPOSAL VS. UCC MOST PROBABLE

	1971 Fcst. II (Base)	1972		1973		1974		1975		1976	
		UCC	Cabot	UCC	Cabot	UCC	Cabot	UCC	Cabot	UCC	Cabot
Net Sales	2539	2763	2779	2981	311.7	3305	3402	3613	3402	3733	3402
Plant Cost:											
Mfg. 1512											
815 12											
813 37											
H.O. ..... (45)	1516	1539	1528	1534	1621	1606	1701	1674	1701	1701	1701
Distrib. Exp.	184	184	184	184	184	184	184	184	184	184	184
Total Plt. Cost & Distrib.	1700	1723	1712	1718	1805	1790	1885	1858	1885	1885	1885
Gross Margin	839	1040	1067	1263	1312	1515	1517	1755	1517	1848	1517
Overhead	518	518	488	518	488	518	488	518	488	518	488
Operating Income	321	522	579	745	824	997	1029	1237	1029	1330	1029
Depreciation	196	196	221	221	221	221	221	221	221	221	221
Depletion (Memo)	56	156	172	255	295	381	397	501	397	548	397
ROI Income	177	470	517	760	876	1129	1176	1480	1176	1616	1176
Income Charges	50	50	50	50	50	50	50	50	50	50	50
Income Before Taxes	75	276	308	474	553	726	758	966	758	1059	758
Income Taxes	9	58	65	105	124	166	173	233	173	245	173
Net Income	66	218	243	369	429	560	585	743	585	814	585
¢ Per Share	.11	.36	.40	.61	.71	.93	.97	1.23	.97	1.35	.97

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244
DOMESTIC ONLY

1971	
Est. Act. (337 T)	142,981
1972	
Con (450 T)	216,662
MP (493 T)	244,700
OP (550 T)	294,698
1973	
Con (608 T)	335,874
MP (628 T)	350,072
OP (700 T)	401,187
1974	
Con (700 T)	401,187
MP (830 T)	493,477
OP (925 T)	560,919

1975	
Con (800 T)	472,179
MP (1000 T)	614,164
OP (1100 T)	685,156
1976	
Con (950 T)	578,667
MP (1150 T)	720,652
OP (1200 T)	756,148

Patricia

8/71

Union Carbide trial exhibit UC-1443: Asbestos Business 1971 Budget, Forecast and Cash Flow Tables, with RG 2...
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RG-244 SALES
TONS

1968	1969	1970		1971 Est. Act.		1972 Fcst.		
						Con	MP	OP
13	88	D	181	D	337	D 450	493	550
		E	39	E	143	E 150	199	222
			220		480	600	692	772

1973 Fcst.				1974 Fcst.				1975 Gst.				1976 Gst.		
	Con	MP	OP		Con	MP	OP		Con	MP	OP		Con	MP	OP
D	608	628	700	D	700	830	925	D	800	1000	1100	D	950	1150	1200
E	173	245	273	E	200	245	349	E	343	400	400	E	400	450	470
	781	873	973		900	1143	1274		1143	1400	1500		1350	1600	1670

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First 840,000 # [420 tons] ---------- .50
Second 840,000 # ---------- .45
Third 840,000 # ---------- .40
Fourth 840,000 # ---------- .35
All Over 3,360,000 # ---------- .30

Maximum Quantity - 4,200,000 # [2100 tons]

	Year 1	Year 2	Year 3	Year 4	Year 5
Take or Pay Level	775	1100	1700	1700	1700
UCC - Termination Level	-	--	--	--	--
Cabot Est (Probable)	850	1200	1500		
Cabot Est (Possible)	1200	1500	1500		

Tonnage	Average Price Per Pound
500	.534
550	.526
600	.520
650	.515
700	.510
750	.506
700	.503
850	.498
900	.490
950	.483
1000	.476
1050	.470
1100	.465
1150	.460
1200	.455
1250	.450
1300	.443
1350	.437
1400	.430
1450	.424
1500	.418
1550	.413
1600	.408
1650	.403
1700	.397
1750	.390
1800	.383
1850	.377
1900	.371
1950	.366
2000	.360
2050	.355
2100	.350

ASBESTOS BUSINESS
1971
COMPARISON OF
BUDGET SALES TO REVISED FORECAST SALES

			1971 Budget		1971 Revised Forecast		Deviation From Budget	
			M#	M$	M#	M$	M#	MS
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	E		1,800	36	118	2	(1682)	(34)
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CG 135	DT	902	1,200	96	70	14	(1130)	(82)
RG 510	DT	902	20	60	5	15	(15)	(45)
RG 101	DT	906	--	--	50	5	50	5
RG 110	DT	906	1,000	60	647	37	(353)	(23)
RG 144	D	906	850	128	691	130	(159)	2
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A 14	ET	906	120	24	100	20	(20)	(4)
RG 244	D	908	700	486	674	467	(26)	(19)
	E		70	46	86	59	16	13
	T		770	532	760	526	(10)	(6)
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Visb.	DT	910	2,400	72	1,259	37	(1141)	(35)
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ASBESTOS BUSINESS

1971

$'000

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Loan Expense	52	52	48
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Income Tax	17	10	10
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ASBESTOS
BUSINESS AREA
1970/1971 CASH FLOW

$'000

	1970	5 Months 1971	Projected 1971
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Accts. Rec.	(22)	(9)	(131)
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Construction	(21)	(5)	(16)
Def. Income Tax	7	2	6
CASH FLOW	3	179	358

(A) Without depletion credit, projected 1971 net income would approximate $40M.

ASBESTOS BUSINESS
1972
SG 100 - INCREMENTAL BUSINESS

$'000

	Base Case	Case I(1)
Sales	2539	3079
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815	12	12
Distribution	184	229
Total P/C + Distribution	1709	2133
Gross Margin	830	946
Overhead	518	488
Operating Income	312	458
Depreciation	187	187
Loan Expense	48	48
Income Before Tax	77	223
Income Tax	37	107
Net Income(2)	40	116

(1) Additional 1,000 tons of SG 100 per month at a sales price of $45/ton.

(2) With depletion credit, net income for the Base Case and for Case I would approximate $67M and $178M respectively.

ASBESTOS BUSINESS
1972
RG 244

$'000
1972

	Base Case	Case I(1)	Case II(2)	Case III(3)
Sales	2539	3130	3355	2730
Plant Cost	1476	1750	1750	1611
813 + Inv. Adj.	37	37	37	37
815	12	12	12	12
Distribution	184	234	253	200
Total P/C + Distribution	1709	2033	2052	1860
Gross Margin	830	1097	1303	870
Overhead	518	488	488	488
Operating Income	312	609	815	382
Depreciation	187	187	187	187
Loan Expense	48	48	48	48
Income Before Tax	77	374	580	147
Income Tax	37	180	278	71
Net Income(4)	40	194	302	76

(1) Case I: 1500 tons of RG 244 at a sales price of $.40/lb.
(2) Case II: 1500 tons of RG 244 at a sales price of $.475/lb.
(3) Case III: 1000 tons of RG 244 at a sales price of $.40/lb.
No A28 sales in Cases I, II or III.

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PROPOSED

EXPANSION OF RG 244 ASBESTOS FACILITIES

(PRELIMINARY INCREMENTAL BASIS)

New Fixed Investment	$ 250,000
Non Capital Expense	30,000
N. P. V.	$1,227,000
Payback Year	1974
Present Value of Maximum Cash Commitment	$ 273,000
% Discounted Cash Plan Return	Over 50%
Date of Initial Operations	1/1/72
Date of Capacity Operations	1/1/72
% Return on Investment	91%
% Return on Sales	58%
Return on Investment Income	$ 340,000

ANNUAL BLOCK SCHEDULE

First	420 tons	----------	.50 per lb.
Second	420 tons	----------	.45 per lb.
Third	420 tons	----------	.40 per lb.
Fourth	420 tons	----------	.35 per lb.
All Over	1680 tons	----------	.30 per lb.

[Maximum - 2100 tons]

TONS	PRICE/#	PRICE/TON	$ GM-TE
420	.50	1000	-
500	.492	984	-
550	.488	976	-
600	.485	970	219,553
650	.482	964	241,472
700	.48	960	263,999
750	.478	956	286,222
800	.476	952	308,140
850	.474	948	344,883
900	.47	940	365,331
950	.466	932	385,171
1000	.463	926	405,924
1050	.46	920	426,220
1100	.457	914	446,060
1150	.455	910	467,192
1200	.453	906	488,020
1260	.45	900	511,464
1300	.447	894	524,813
1350	.443	886	540,473
1400	.44	880	557,653
1450	.437	874	574,377
1500	.434	868	590,645
1550	.431	863	607,636
1600	.429	858	624,246
1680	.425	850	650,032
1700	.424	848	656,326
1750	.42	840	667,806
1800	.417	834	681,414
1850	.414	828	694,567
1900	.411	822	707,263
1950	.408	815	718,021
2000	.405	810	731,287
2050	.402	804	742,615
2100	.40	800	756,680

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Tonnage	Average Price Per Pound
420	.50
500	.492
550	.488
600	.485
650	.482
700	.48
750	.478
800	.476
850	.474
900	.47
950	.466
1000	.463
1050	.46
1100	.457
1150	.455
1200	.453
1260	.45
1300	.447
1350	.443
1400	.44
1450	.437
1500	.434
1550	.431
1600	.429
1680	.425
1700	.424
1750	.42
1800	.417
1850	.414
1900	.411
1950	.408
2000	.405
2050	.402
2100	.40

ANNUAL BLOCK SCHEDULE

First	420 tons	----------	.50 per lb.
Second	420 tons	----------	.45 per lb.
Third	420 tons	----------	.40 per lb.
Fourth	420 tons	----------	.35 per lb.
All Over	1680 tons	----------	.30 per lb.

[Maximum - 2100 tons]

TONS	PRICE/#	PRICE/TON	$ GM-TE
420	.50	1000	-
500	.492	984	-
550	.488	976	-
600	.485	970	219,553
650	.482	964	241,472
700	.48	960	263,999
750	.478	956	286,222
800	.476	952	308,140
850	.474	948	344,883
900	.47	940	365,331
950	.466	932	385,171
1000	.463	926	405,924
1050	.46	920	426,220
1100	.457	914	446,060
1150	.455	910	467,192
1200	.453	906	488,020
1260	.45	900	511,464
1300	.447	894	524,813
1350	.443	886	540,473
1400	.44	880	557,653
1450	.437	874	574,377
1500	.434	868	590,645
1550	.431	863	607,636
1600	.429	858	624,246
1680	.425	850	650,032
1700	.424	848	656,326
1750	.42	840	667,806
1800	.417	834	681,414
1850	.414	828	694,567
1900	.411	822	707,263
1950	.408	815	718,021
2000	.405	810	731,287
2050	.402	804	742,615
2100	.40	800	756,680

Tonnage	Average Price Per Pound
420	.50
500	.492
550	.488
600	.485
650	.482
700	.48
750	.478
800	.476
850	.474
900	.47
950	.466
1000	.463
1050	.46
1100	.457
1150	.455
1200	.453
1260	.45
1300	.447
1350	.443
1400	.44
1450	.437
1500	.434
1550	.431
1600	.429
1680	.425
1700	.424
1750	.42
1800	.417
1850	.414
1900	.411
1950	.408
2000	.405
2050	.402
2100	.40

CASE # 1

ANNUAL BLOCK SCHEDULE

First	420 tons	----------	.50 per lb.
Second	420 tons	----------	.45 per lb.
Third	420 tons	----------	.40 per lb.
Fourth	420 tons	----------	.35 per lb.
All Over	1680 tons	----------	.30 per lb.

[Maximum - 2100 tons]

Tonnage	Average Price Per Pound
420	.50
500	.492
550	.488
600	.485
650	.482
700	.48
750	.478
800	.476
850	.474
900	.47
950	.466
1000	.463
1050	.46
1100	.457
1150	.454
1200	.453
1260	.45
1300	.447
1350	.443
1400	.44
1450	.437
1500	.434
1550	.431
1600	.429
1680	.425
1700	.424
1750	.42
1800	.417
1850	.414
1900	.411
1950	.407
2000	.405
2050	.402
2100	.40

Union Carbide trial exhibit UC-1443: Asbestos Business 1971 Budget, Forecast and Cash Flow Tables, with RG 2… Published by AsbestosClaims.Law
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TONS	PRICE/#	PRICE/TON	$ GM-TE
420	.50	1000	-
500	.492	984	-
550	.488	976	-
600	.485	970	209,590
650	.482	964	230,488
700	.48	960	251,995
750	.478	956	297,603
800	.476	952	321,395
850	.474	948	344,883
900	.47	940	365,331
950	.466	932	385,172
1000	.463	926	405,924
1050	.46	920	426,220
1100	.457	914	446,060
1150	.454	908	465,445
1200	.453	906	489,844
1260	.45	900	511,464
1300	.447	894	530,741
1350	.443	886	540,473
1400	.44	880	557,653
1450	.437	874	574,378
1500	.434	868	590,654
1550	.431	863	607,636
1600	.429	858	624,246
1680	.425	850	650,032
1700	.424	848	656,326
1750	.42	840	667,807
1800	.417	834	681,415
1850	.414	828	694,567
1900	.411	822	707,263
1950	.407	814	716,539
2000	.405	810	731,287
2050	.402	804	742,616
2100	.40	800	756,680

WORK SHEET CASE # 1

ANNUAL BLOCK SCHEDULE

First	420 tons	.50	per lb.
Second	420 tons	.45	per lb.
Third	420 tons	.40	per lb.
Fourth	420 tons	.35	per lb.
All Over	1680 tons	.30	per lb.

[Maximum - 2100 tons]

Tonnage	Average Price Per Pound
420	.50
500	.492
550	.488
600	.485
650	.482
700	.48
750	.478
800	.476
850	.474
900	.47
950	.466
1000	.463
1050	.46
1100	.457
1150	.454
1200	.453
1260	.45
1300	.447
1350	.443
1400	.44
1450	.437
1500	.434
1550	.431
1600	.429
1680	.425
1700	.424
1750	.42
1800	.417
1850	.414
1900	.411
1950	.407 .408
2000	.405
2050	.402
2100	.40

Union Carbide trial exhibit UC-1443: Asbestos Business 1971 Budget, Forecast and Cash Flow Tables, with RG 2… Published by AsbestosClaims.Law
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TONS	PRICE/#	PRICE/TON	$ GM-TE
420	.50	1000	-
500	.492	984	-
550	.488	976	-
600	.485	970	209,590
650	.482	964	230,488
700	.48	960	251,995
750	.478	956	297,603
800	.476	952	321,395
850	.474	948	344,883
900	.47	940	365,331
950	.466	932	385,172
1000	.463	926	405,924
1050	.46	920	426,220
1100	.457	914	446,060
1150	.454 .458	908 910	465,445
1200	.453	906	489,844
1260	.45	900	511,464
1300	.447	894	530,741
1350	.443	886	540,473
1400	.44	880	557,653
1450	.437	874	574,378
1500	.434	868	590,654
1550	.431	863	607,636
1600	.429	858	624,246
1680	.425	850	650,032
1700	.424	848	656,326
1750	.42	840	667,807
1800	.417	834	681,415
1850	.414	828	694,567
1900	.411	822	707,263
1950	.407 .408	814 815	716,539
2000	.405	810	731,287
2050	.402	804	742,616
2100	.40	800	756,680

ANNUAL BLOCK SCHEDULE

First	420 tons	----------	.55 per lb.
Second	420 tons	----------	.45 per lb.
Third	420 tons	----------	.35 per lb.
Fourth	420 tons	----------	.25 per lb.
All Over	1680 tons	----------	.15 per lb.

[Maximum - 2100 tons]

Tonnage	Average Price Per Pound
500	.534
550	.526
600	.520
650	.515
700	.510
750	.506
700	.503
850	.498
900	.490
950	.483
1000	.476
1050	.470
1100	.465
1150	.460
1200	.455
1250	.450
1300	.443
1350	.437
1400	.430
1450	.424
1500	.418
1550	.413
1600	.408
1650	.403
1700	.397
1750	.390
1800	.383
1850	.377
1900	.371
1950	.366
2000	.360
2050	.355
2100	.350

Tonnage	Average Price Per Pound	Average Price Per Ton	Net Income $
500	.534	$1068	$199,104.80
550	.526	1052	220,003.28
600	.520	1040	241.509.76
650	.515	1030	263,092.24
700	.510 .48	1020	283,914.72
750	.506	1012	329,522.70
800	.503	1006	354,226.88
850	.498	996	375,891.06
900	.490	980	392,691.24
950	.483	966	409,719.42
1000	.476	952	425,683.60
1050	.470	940	442,179.78
1100	.465	930	459,435.96
1150	.460	920	475,932.14
1200	.455	910	491,668.32
1250	.450	900	508,924.50
1300	.443	886	516,908.63
1350	.437	874	528,160.86
1400	.430	860	536,373.04
1450	.424	848	545,725.22
1500	.418	836	554,165.40
1550	.413	826	564,049.58
1600	.408	816	473,173.76
1650	.403	806	581,537.94
1700	.397	794	586,558.50
1750	.390	780	588,006.30
1800	.383	766	588,390.48
1850	.377	754	590,522.66
1900	.371	742	591,742.84
1950	.366	732	595,015.02
2000	.360	720	594,487.20
2050	.355	710	596,163.38
2100	.350	700	597,079.50

WORKSHEET CABOT # 2 (C)

ANNUAL BLOCK SCHEDULE

First	420 tons	.60	.55 per lb.
Second	420 tons	.48	.45 per lb.
Third	420 tons	.35	.35 per lb.
Fourth	420 tons	.22	.25 per lb.
All Over	1680 tons	.10	.15 per lb.

[Maximum - 2100 tons]

.60
.48
.35
.27
.10

60
13.3
67

467
133
334
130
204
133
71

Tonnage	Average Price Per Pound	
500	.534	.581
550	.526	.572
600	.520	.565
650	.515	.558
700	.510	.552
750	.506	.547
800-700	.503	.543
850	.498	.538
900	.490	.527
950	.483	.518
1000	.476	.510
1050	.470	.503
1100	.465	.497
1150	.460	.491
1200	.455	.483
1250	.450	.478
1300	.443	.469
1350	.437	.462
1400	.430	.451
1450	.424	.443
1500	.418	.436
1550	.413	.429
1600	.408	.422
1650	.403	.416
1700	.397	.409
1750	.390	.403
1800	.383	.397
1850	.377	.384
1900	.371	.376
1950	.366	.369
2000	.360	.363
2050	.355	.356
2100	.350	.350

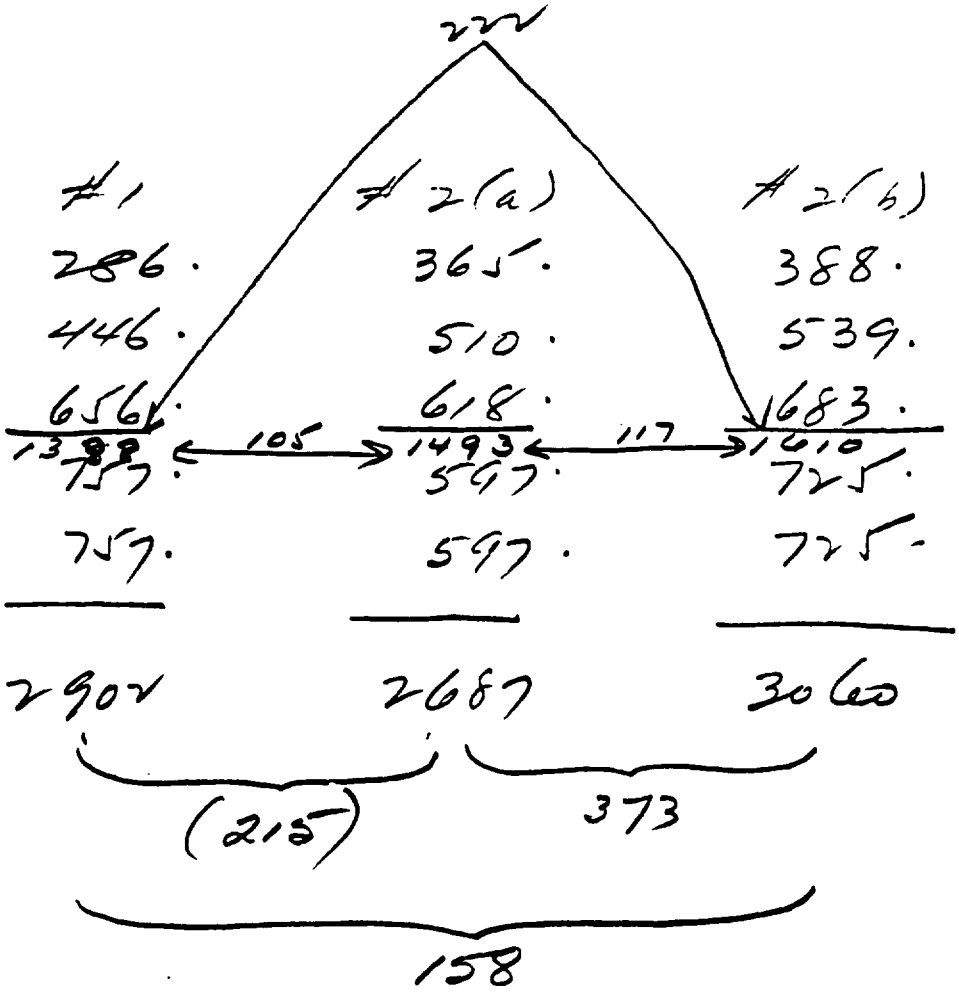
Tonnage	Average Price Per Pound		Average Price Per Ton		Net Income $
500	.534	.581	1167	$1068	$199,104.80
550	.526	.577	1143	1052	220,003.28
600	.520	.564	1128	1040	241.509.76
650	.515	.558	1115	1030	263,092.24
700	.510	.548	1104	1020	283,914.72
750	.506	.547	1094	1012	329,522.70
800	.503	.543	1086	1006	354,226.88
850	.498	.538	1076	996	375,891.06
900	.490	.527	1055	980	392,691.24
950	.483	.518	1036	966	409,719.42
1000	.476	.510	1019	952	425,683.60
1050	.470	.505	1004	940	442,179.78
1100	.465	.495	990	930	459,435.96
1150	.460	.489	978	920	475,932.14
1200	.455	.483	966	910	491,668.32
1250	.450	.478	955	900	508,924.50
1300	.443	.469	938	886	516,908.63
1350	.437	.460	919	874	528,160.86
1400	.430	.451	902	860	536,373.04
1450	.424	.443	886	848	545,725.22
1500	.418	.436	871	836	554,165.40
1550	.413	.429	857	826	564,049.58
1600	.408	.422	844	816	473,173.76
1650	.403	.416	832	806	581,537.94
1700	.397	.409	818	794	586,558.50
1750	.390	.400	800	780	588,006.30
1800	.383	.394	783	766	588,390.48
1850	.377	.384	768	754	590,522.66
1900	.371	.376	753	742	591,742.84
1950	.366	.369	738	732	595,015.02
2000	.360	.363	725	720	594,487.20
2050	.355	.356	712	710	596,163.38
2100	.350	.350	700	700	597,079.50

60 F
265.69
325.59
.163/Lb

#2(b)

First	420	504 ovn
Second	420	441 ovn
	840	945 ovn
3rd	420	294 ovn
	1260	1,239 ovn
4th	420	231 ovn
	1,680	1,470 ovn

all over



Carbon 2(c)

		¢/lb	¢/ton	Σ val
	420	.600	1200	504,000
840	420	.405	810	340,200 / 844,200
1760	420	.325	650	273,000 / 1,117,200
1680	420	.245	490	205,800 / 1,323,000
	420	.175	350	147,000
	7100	.35	700	1,470,000

WORK SHEET CABOT # 2(C)

ANNUAL BLOCK SCHEDULE

First	420 tons	.600	.50 per lb.
Second	420 tons	.410	.45 per lb.
Third	420 tons	.325	.40 per lb.
Fourth	420 tons	.245	.35 per lb.
All Over	1680 tons	.175	.30 per lb.

[Maximum - 2100 tons]

2(c) 2(c) 2(c)

TONS	PRICE/#		PRICE/TON		$ GM-TE	
420	.60	.50	1190	1000 203391	-	
500	.568	.492	1136	984 232 868	-	
550	.554	.488	1108	976 252 355	-	
600	.542	.485	1083	970 271 081	209,590	219,573
650	.531	.482	1062	964 289 884	230,488	241,497
700	.522	.48	1044	960 308 687	251,995	263,997
750	.514	.478	1028	956 327 262	297,603	286,322
800	.507	.476	1015	952 346 444	321,395	308,150
850	.500	.474	1001	948 379 121	344,883	
900	.491	.47	981	940 393 375	365,331	
950	.487	.466	964	932 408 275	385,172	396,171
1000	.474	.463	948	926 422 644	405,924	
1050	.467	.46	934	920 437 392	426,220	
1100	.461	.457	921	914 451 912	446,060	
1150	.455	.454	909	908 910 466 318	465,445	467,947
1200	.449	.453	899	906 481 636	489,844	488,820
1260	.443	.45	887	900 499 015	511,464	
1300	.437	.447	874	894 505 053	530,741	524,813
1350	.430	.446	860	892 513 797	540,473	
1400	.424	.44	847	880 522 541	557,653	
1450	.417	.437	835	874 531 399	574,378	574,377
1500	.412	.434	823	868 539 341	590,654	590,645
1550	.406	.431	812	862 547 556	607,636	
1600	.401	.429	802	858 556 150	624,246	
1680	.394	.425	788	850 570 870	650,032	
1700	.391	.424	782	848 571 054	656,326	
1750	.385	.42	770	840 574 706	667,807	667,806
1800	.379	.417	758	834 577 446	681,415	681,414
1850	.374	.414	747	828 580 681	694,567	
1900	.368	.411	737	822 584 573	707,263	
1950	.363	.407	727	814 815 587 605	716,539	718,021
2000	.359	.405	718	810 591 447	731,287	
2050	.354	.402	709	804 594 605	742,616	742,615
2100	.350	.40	700	800 597 080	756,680	

Tonnage	Average Price Per Pound
420	.50
500	.492
550	.488
600	.485
650	.482
700	.48
750	.478
800	.476
850	.474
900	.47
950	.466
1000	.463
1050	.46
1100	.457
1150	.454
1200	.453
1260	.45
1300	.447
1350	.443
1400	.44
1450	.437
1500	.434
1550	.431
1600	.429
1680	.425
1700	.424
1750	.42
1800	.417
1850	.414
1900	.411
1950	.407 .408
2000	.405
2050	.402
2100	.40

Union Carbide trial exhibit UC-1443: Asbestos Business 1971 Budget, Forecast and Cash Flow Tables, with RG 2... Published by AsbestosClaims.Law
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