UNION CARBIDE

INTERNAL CORRESPONDENCE

WR Grace

METALS DIVISION

270 PARK AVENUE, NEW YORK, NEW YORK 10017

PLAINTIFF'S EXHIBIT
UC-2224

To (Name) Mr. Philip J. Fournier
Division Records Center
Location Morrisville, Vermont
Floor Number

LOCATION # 210

Copy to Mr. R. F. X. Fusaro

Date February 5, 1976

Originating Dept.

Floor Number

Answering letter date

Subject Calidria Asbestos Agreements

Dear Mr. Fournier:

Enclosed please find fully executed copies of the following agreements:

1. Sales agreement between UCC-Calidria Asbestos and Montello, Inc. dated November 5, 1975.

2. Revised Exhibit B of Sales agreement between UCC-Calidria Asbestos and W. R. Grace & Company dated November 25, 1975.

3. Sales agreement between UCC-Calidria Asbestos and Daubert Chemical Company dated November 21, 1975.

4. Revised Exhibit C of Sales agreement between UCC-Calidria Asbestos and Grace Industrial Chemicals, Inc. dated December 1, 1975.

Please acknowledge receipt of the above by signing and returning the duplicate copy of this letter to me.

Very truly yours,

W C Thurber/jl

W. C. Thurber

jl
Encs.4

UCC 004523

cc: JLM

Calidria ASBESTOS

THE DISCOVERY COMPANY

UNION CARBIDE CORPORATION • MINING & METALS DIVISION • P.O. BOX 579 • NIAGARA FALLS, N. Y. 14302 • TEL: 716-278-3376

November 25, 1975

Mr. P. Prestegaard
Mr. A. Rajala
W. R. Grace & Company
1114 Avenue of the Americas
New York, NY 10036

Gentlemen:

Enclosed is a revised Exhibit B, effective January 1, 1976, for our sales agreement originally dated August 11, 1972. This confirms my teletype message sent to you on October 27, 1975.

Please note that newly-installed equipment has permitted us to densify the SX-24, thereby increasing pallet and container loadings. This should reduce your freight costs by 5 - 10%.

Please indicate your receipt and acceptance of the revised Exhibit B by signing and returning the enclosed copy of this letter.

Very truly yours,

John L. Myers

John L. Myers
Marketing Manager

Accepted and Agreed to
this 3rd day of
December, 1975
W. R. GRACE AND COMPANY
By [signature]
Title Vice President - Chemical Specialties

JLM:dal
Enclosures

DEC 5 1975

UCC 004524

EXHIBIT B
Effective January 1, 1976

Pricing Information

Product	Quantity Ordered: Pounds	Quantity Ordered: Containers/Pallets	Net Prices, ¢/lb FOB King City, CA
SX-14	30,360, or more	2 Containers, or more	15.0
	15,180	1 Container	17.0
	7,920-13,200,or more	6-10 Pallets, or more	20.0
	1,320-6,600	1-5 Pallets	25.0
SX-24	5,060, or more	1 Container, or more	76.0
	2,640-4,400, or more	6-10 Pallets, or more	84.0
	440-2,200	1-5 Pallets	98.0
*SX-60	1,400, or more	1 Pallet	35.0

* Exclusive for the Territory in Exhibit A except for Union Carbide.

Packaging Information	SX-14	SX-24	SX-60
Net Wt/Pkg., lbs.	33 (15Kg)	11 (5Kg)	35
Gross Wt/Pkg., lbs.	34	12	36
Number Bags/Pallet	40	40	40
Net Wt/Pallet, lbs.	1320	440	1400
Wt. of Pallet, lbs.	53	53	53
Gross Wt/Pallet, lbs.	1413	533	1493
Dimension of Full Pallet, In.	54 x 46 x 53	58.5 x 47.5 x 61	48 x 45 x 50
Density, Ft^3/T, With Pallet	115	446	90
, Without Pallet	108	409	80
20' Container Capacity, Bags	460	460	1000
, Pounds	15,180	5,060	35,000

Estimat

Packages are multiwall paper bags sealed with polyethylene shrink-film. Palletized shipments are unitized by gluing bag layers and/or shrink-filming or strapping the entire pallet.

Union Carbide trial exhibit UC-2224: W. C. Thurber to P. J. Fournier Transmitting Executed Calidria Asbestos Sales... Published by AsbestosClaims.Law
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