CC: REB
(WCT)
GLD
EJK

UNION CARBIDE

Calidria ASBESTOS

UNION CARBIDE CORPORATION • METALS DIVISION • P. O. BOX 579 • NIAGARA FALLS, N.Y. 14302 • TEL: 716-278-3376

PLAINTIFF'S EXHIBIT
UC-2226

February 27, 1978

Kentile Budget
A-1

Mr. A. G. Kennedy
Kentile Floors, Inc.
58 Second Avenue
Brooklyn, NY 11215

Dear Mr. Kennedy:

This letter confirms our various discussions concerning your asbestos requirements and our pricing policy for asbestos.

Based on your agreement to purchase a minimum of ~~810,000~~ 765,000 JSM pounds per month of our Standard Grade asbestos (540,000 pounds for Chicago and ~~270,000~~ 225,000 JSM pounds for Brooklyn), we agree to maintain the price of SG-104 (about 190,000 lbs. per bulk car) at $90 per ton and SG-103-5 (50 lbs. per plastic bag) at $107 per ton through December 31, 1978. Pricing is FOB our plant in King City, CA, and is effective with your orders entered for March shipment and thereafter through December 1978.

Please indicate your understanding and acceptance of the above by signing and returning the enclosed copy of this letter.

Very truly yours,

John L. Myers
John L. Myers
Marketing Manager

Accepted and agreed to
this 23 day of
March 1978.
KENTILE FLOORS, INC.
By [signature]
Title Director of Purchases

JLM:dal
Enclosure

CC: G. L. Dickson

RECEIVED
MAR 27 1978
UCC-CALIDRIA
NIAGARA FALLS, N.Y.

UCC 004531