PLAINTIFF'S EXHIBIT
UC-2231

From the desk of
W. C. THURBER

October 17, 1975

Mr. Myers:

Enclosed please find executed copies of the following agreements:

1. American Biltrite, Inc. (2 copies per your request).
2. American Biltrite Canada, Ltd.
3. The Flintkote Company
4. Winburn Tile Company.

J. Lasecki
Secretary to Mr. Thurber

jl
Atts.

UCC 004551

UNION CARBIDE
THE DISCOVERY COMPANY

Calidria ASBESTOS
UNION CARBIDE CORPORATION • MINING & METALS DIVISION • P.O. BOX 579 • NIAGARA FALLS, N. Y. 14302 • TEL: 716-278-3376

September 3, 1975

RECEIVED
SEP 4 1975

Mr. W. A. Dawe
American Biltrite, Inc.
Amtico Square
Trenton, N.J. 08607

Dear Bill:

Per my discussions with you and Mr. Bowes, it is my understanding that you are interested in continuing to obtain a portion of your asbestos requirements from Union Carbide. To this end, enclosed is an agreement which describes our intention to supply you 2700 tons of "Calidria" asbestos SG-104 (asbestos pellets in 95-ton bulk hopper cars) during the next 15 months. If this agreement meets with your approval, please sign and return both copies. These will be executed by an officer of our Division and one copy will be returned to you.

We have a limited capacity for SG-104 and are attempting to allocate it in an equitable manner. Please return the agreement at your earliest convenience as we intend to assign committed quantities as signed contracts are received. We are attempting to assure our valued customers of a continuing supply of a portion of their asbestos requirements so your expedient cooperation would be appreciated.

Also enclosed is information relative to the shipping and handling of bulk asbestos pellets and to the asbestos shortage situation. Please let me know if you have any questions or if we can be of any assistance whatsoever.

Very truly yours,

John L. Myers
Marketing Manager

JLM/mab

enc.

bcc: Mr. W. C. Thurber
N.F. File

UCC 004552

Calidria ASBESTOS

UNION CARBIDE

THE DISCOVERY COMPANY

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September 3, 1975

RECEIVED

SEP 4 1975

Mr. Hall Masterson
American Biltrite Canada, Ltd.
255 Jencks Lane
Sherbrooke, Quebec
Canada

Dear Hall:

Per our discussions, it is my understanding that you are interested in continuing to obtain a portion of your asbestos requirements from Union Carbide. To this end, enclosed is an agreement which describes our intention to supply you 675 tons of "Calidria" asbestos SG-104 (asbestos pellets in 95-ton bulk hopper cars) during the next 15 months. If this agreement meets with your approval, please sign and return both copies. These will be executed by an officer of our Division and one copy will be returned to you.

We have a limited capacity for SG-104 and are attempting to allocate it is an equitable manner. Please return the agreement at your earliest convenience as we intend to assign committed quantities as signed contracts are received. We are attempting to assure our valued customers of a continuing supply of a portion of their asbestos requirements so your expedient cooperation would be appreciated.

I have just received corrected information on rail rates from Welby (our plant) to Sherbrooke, as follows:

> $2.56 per cwt to Island Pond, Vermont; $0.91 per cwt to Sherbrooke; for a total combination rate of $3.47 per cwt.

Also enclosed is information relative to the shipping and handling of bulk asbestos pellets and to the asbestos shortage situation. Please let me know if you have any questions or if we can be of any assistance whatsoever.

Very truly yours,

John L. Myers
Marketing Manager

JLM/mab

enc.

bcc: Mr. W. C. Thurber
N.F. File

UCC 004553

Calidria ASBESTOS
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UNION CARBIDE
THE DISCOVERY COMPANY

September 3, 1975

RECEIVED
SEP 4 1975

Mr. A. R. Hooker
The Flintkote Company
480 Central Avenue
E. Rutherford, N.J. 07073

Dear Art:

Per my discussions with you and Mr. Johnson, it is my understanding that you are interested in continuing to obtain a portion of your asbestos requirements from Union Carbide. To this end, enclosed is an agreement which describes our intention to supply you 1080 tons of "Calidria" asbestos SG-104 (asbestos pellets in 95-ton bulk hopper cars) during the next 9 months. If this agreement meets with your approval, please sign and return both copies. These will be executed by an officer of our Division and one copy will be returned to you.

We have a limited capacity for SG-104 and are attempting to allocate it in an equitable manner. Please return the agreement at your earliest convenience as we intend to assign committed quantities as signed contracts are received. We are attempting to assure our valued customers of a continuing supply of a portion of their asbestos requirements so your expedient cooperation would be appreciated.

Also enclosed is information relative to the shipping and handling of bulk asbestos pellets and to the asbestos shortage situation. Please let me know if you have any questions or if we can be of any assistance whatsoever.

Very truly yours,

John L. Myers
Marketing Manager

JLM/mab

enc.

bcc: Mr. W. C. Thurber
N.F. File

UCC 004554

WCT

UNION CARBIDE
THE DISCOVERY COMPANY

Calidria ASBESTOS

UNION CARBIDE CORPORATION • MINING & METALS DIVISION • P.O. BOX 579 • NIAGARA FALLS, N. Y. 14302 • TEL: 716-278-3376

D. C. Trusts

September 2, 1975

RECEIVED
SEP 4 1975

Mr. W. K. Clark
Uvalde Rock Asphalt Company
Century Bldg. - Suite 480 West
84 NE Loop
San Antonio, Texas 78292

Dear Bill:

Enclosed are two copies of the letter agreement which we have recently discussed. It describes our intention to supply you 8,100 tons of "Calidria" asbestos SG-104 (asbestos pellets in 90-ton bulk hopper cars) during the contract period. Please sign and return both copies for execution by an officer of our Division. One copy will be returned to you.

I know that it is difficult for you to anticipate your future needs, but we have a limited capacity for SG-104 and we must have some basis for allocating material which is surplus to your requirements.

Thank you for understanding my problems with allocation during this time of severe asbestos shortage. I am enclosing some information concerning the current asbestos situation.

My best regards to you and please extend them to Mr. Brown for me.

Very truly yours,

John L. Myers

J. L. Myers

JLM/mab

enc.

UCC 004555

UNION CARBIDE
THE DISCOVERY COMPANY

Calidria ASBESTOS

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September 3, 1975

RECEIVED
SEP 4 1975

Mr. E. T. Meneley
Winburn Tile Company
1709 E. 9th Street
Little Rock, Ar. 72203

Dear Mr. Meneley:

Enclosed is the agreement we discussed which describes our intention to supply you 450 tons of "Calidria" asbestos SG-104 (asbestos pellets in 95-ton bulk hopper cars) during the next 15 months. Per Exhibit B, a portion of this quantity may be shipped as SG-102 (100-lb. paper bags). If this agreement meets with your approval, please sign and return both copies. These will be executed by an officer of our Division and one copy will be returned to you.

We have a limited capacity for SG-104 and are attempting to allocate it in an equitable manner. Please return the agreement at your earliest convenience as we intend to assign committed quantities as signed contracts are received. We are attempting to assure our valued customers of a continuing supply of a portion of their asbestos requirements so your expedient cooperation would be appreciated.

Also enclosed is information relative to the shipping and handling of bulk asbestos pellets and to the asbestos shortage situation. Please let me know if you have any questions or if we can be of any assistance whatsoever.

Very truly yours,

John L. Myers

John L. Myers
Marketing Manager

JLM/mab

enc.

bcc: Mr. W. C. Thurber
N.F. File

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UNION CARBIDE
THE DISCOVERY COMPANY

September 3, 1975

RECEIVED
SEP 4 1975

Mr. Dan Miller
Kentile Floors, Inc.
58 Second Avenue
Brooklyn, N.Y. 11215

Dear Dan:

Per our discussions it is my understanding that you are interested in continuing to obtain a portion of your asbestos requirements from Union Carbide. To this end, enclosed is an agreement which describes our intention to supply you 1350 tons of "Calidria" asbestos SG-104 (asbestos pellets in 95-ton bulk hopper cars) during the next 15 months. If this agreement meets with your approval, please sign and return both copies. These will be executed by an officer of our Division and one copy will be returned to you.

We have a limited capacity for SG-104 and are attempting to allocate it in an equitable manner. Please return the agreement at your earliest convenience as we intend to assign committed quantities as signed contracts are received. We are attempting to assure our valued customers of a continuing supply of a portion of their asbestos requirements so your expedient cooperation would be appreciated.

Also enclosed is information relative to the shipping and handling of bulk asbestos pellets and to the asbestos shortage situation. Please let me know if you have any questions or if we can be of any assistance whatsoever.

Very truly yours,

John L. Myers
Marketing Manager

JLM/mab

enc.

bcc: Mr. W. C. Thurber
N.F. File

UCC 004557